

**BANCO GENERAL, S. A.  
AND SUBSIDIARIES**  
(Panama, Republic of Panama)

**Consolidated Financial Statements**

December 31, 2019

(With Independent Auditors' Report)

"This document has been prepared with the knowledge that its contents shall be made available to the investing and general public"

(FREE ENGLISH LANGUAGE TRANSLATION  
FROM THE SPANISH VERSION)

---

**BANCO GENERAL, S. A. AND SUBSIDIARIES**  
(Panama, Republic of Panama)

Table of Contents

Independent Auditors' Report

Consolidated Statement of Financial Position  
Consolidated Statement of Income  
Consolidated Statement of Comprehensive Income  
Consolidated Statement of Changes in Equity  
Consolidated Statement of Cash Flows  
Notes to the Consolidated Financial Statements



**KPMG**  
Torre PDC, Ave. Samuel Lewis y  
Calle 56 Este, Obarrio  
Panamá, República de Panamá

Teléfono: (507) 208-0700  
Website: kpmg.com.pa

## **INDEPENDENT AUDITORS' REPORT**

To the Board of Directors and Shareholder  
Banco General, S. A.

### *Opinion*

We have audited the consolidated financial statements of Banco General, S. A. and subsidiaries ("the Bank"), which comprise the consolidated statement of financial position as of December 31, 2019, the consolidated statements of income, comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Bank as of December 31, 2019, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS).

### *Basis for Opinion*

We have conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditors' Responsibilities Related to the Audit of the Consolidated Financial Statements section of our report. We are independent of the Bank in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) together with the ethics requirements that are relevant to our audit of the consolidated financial statements in the Republic of Panama and we have fulfilled all other ethical responsibilities in accordance with those requirements and with the Code of Ethics of the IESBA. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### *Key Audit Matters*

Key audit matters are matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements for the current period. These matters were addressed in the context of our audit of the consolidated financial statements taken as a whole and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

## *Allowance for Loan Losses*

*See Notes 3(h), 8 and 34 to the consolidated financial statements*

### Key audit matter

The allowance for loan losses at amortized cost is considered one of the most significant matters, as it requires management to apply judgments and use assumptions in the construction of the expected credit loss ("ECL") model. The gross loan portfolio at amortized cost represents 65% of the Bank's total assets as of December 31, 2019. The allowance for loan losses at amortized cost comprises the ECL as a result of the loan rating model and the mechanism used to determine the loans' probability of default according to the impairment stage assigned.

The model to estimate the ECL is determined according to the grouping of loans with similar credit risk characteristics, segmented in methodologies for Consumer Banking and Corporate Banking. Both of these methodologies consist on the estimates of probability of default, loss given default, forward-looking assessment and exposure at default. The assessment of whether a loan has presented a significant increase in credit risk since initial recognition entails the application of important judgment on these methodologies. This constitutes a challenge from an audit perspective, due to the complexity in estimating the components used to calculate and apply management's judgment.

### How the key matter was addressed in our audit

Our audit procedures, considering the use of specialists, included:

- Evaluating key controls on calculation of delinquency, internal credit risk rating of clients, verification of accuracy of clients' information and on the used model and methodologies.
- Testing whether contractual cash flows of loans at amortized cost represent SPPI.
- For a sample of corporate loans, classified by business activity or industry, and debtors with changes in their credit risk rating based on quantitative and qualitative factors; inspecting the respective loan files, including the debtors' financial information, collateral values as determined by qualified appraisers that support credit operations and other factors that could lead to an event of loss, to determine the reasonableness of the credit risk rating assigned by the Bank's risk officers.
- Assessing the Bank's applied methodologies in the estimation model of ECL in accordance with IFRS 9 Financial Instruments, through the inspection of policies, manuals, and methodologies documented and approved by the Bank's corporate governance.
- Performing an independent assessment of the inputs used in the Consumer and Corporate Banking methodologies, and recalculating according to the estimation model of ECL for both methodologies.
- Assessing management's applied judgments on assumptions related to the current economic conditions and the considerations on the forward-looking assessment that may change the ECL level, based on our experience and industry knowledge.

## *Valuation of Investments*

*See Notes 3(b), 3(h), 7 and 34 to the consolidated financial statements*

Key audit matter	How the key matter was addressed in our audit
<p>As of December 31, 2019, investment securities at fair value through profit (FVTPL) or loss and investment securities measured at fair value through other comprehensive income (FVOCI) represent 27% of total assets. The Bank uses external price vendors that provide pricing for most of these investments, and uses internal valuation methodologies for those securities for which pricing is not provided by external price vendors.</p> <p>The fair value of investments determined through internal valuation models involve judgments made by management and the use of some inputs that are not readily available in active markets. Furthermore, the valuation of investments, for which prices are provided by an external price vendors, require additional effort from auditors to assert the reasonableness of their valuation.</p> <p>Judgment involved in estimating an investment's fair value when it includes some unobservable inputs (i.e. investments categorized as Level 3 in the fair value hierarchy), are significant. As of December 31, 2019, investments categorized as level 3 represented 22% of total investments measured at fair value and 6% of total assets.</p>	<p>Our audit procedures, considering the use of specialists, included:</p> <ul style="list-style-type: none"><li>• Assessing the key controls within the process of identification, measurement, and valuation risk management; and assessing the methodologies, inputs, and assumptions used by the Bank in the determination of fair value.</li><li>• Testing valuation of instruments categorized as level 1, by comparing the fair value applied by the Bank with public and observable market data.</li><li>• Assessing the fair value models and inputs used in the valuation of level 2 instruments by comparing observable market inputs with independent sources and external market data available.</li><li>• For a sample of investments with significant unobservable valuation inputs (level 3), assessing the models used and approved by the Bank's Corporate Governance and independent calculation of prices for such investments.</li><li>• Obtaining type 2 reports (ISAE 3402) on internal controls of price vendor organizations and assessing complementary controls indicated in those reports for relevance on their Bank's application.</li></ul>

## *Other Matter - Supplementary Information*

Our audit was conducted with the purpose of expressing an opinion on the consolidated financial statements considered as a whole. The supplementary information included in appendix 1 to 3 is presented for the purpose of additional analysis and is not required as part of the consolidated financial statements. This information has been subject to the audit procedures applied to the audit of the consolidated financial statements and, in our opinion, is reasonably presented in all its important aspects, related to the consolidated financial statements taken as a whole.

## *Responsibilities of Management and Those Charged with Governance in relation to the Consolidated Financial Statements*

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS, and of the internal control that management considers necessary to enable the preparation of consolidated financial statements that are free from material misstatements, whether due to fraud or error.

In the preparation of the consolidated financial statements, management is responsible for assessing the Bank's capacity to continue as a going concern, disclosing, as appropriate, issues related to business as a going concern and using the basis of accounting for going concern, unless management has the intention to liquidate the Bank or cease operations, or there is no other realistic alternative.

Those charged with governance are responsible for overseeing the Bank's financial reporting process.

#### *Auditor's Responsibilities in Relation to the Audit of the Consolidated Financial Statements*

Our objectives are to obtain reasonable assurance that the consolidated financial statements as a whole, are free of material misstatements, due to fraud or error, and issue an audit report that includes our opinion. Reasonable assurance is a high degree of assurance, but it does not guarantee that an audit conducted according to ISAs will always detect a material misstatement when it exists. Misstatements may be due to fraud or error and are considered material if, individually or aggregated, may be reasonably expected to influence the economic decisions of users based on these consolidated financial statements.

As part of an audit in accordance with ISAs, we apply our professional judgment and maintain an attitude of professional skepticism throughout the audit. Also:

- We identify and assess the risks of material misstatement in the consolidated financial statements, due to fraud or error, we design and apply audit procedures to respond to those risks, and we obtain sufficient and appropriate audit evidence to provide a basis for our opinion. The risk of not detecting a material misstatement due to fraud is higher than that resulting from error, since fraud may imply collusion, forgery, deliberate omissions, intentional erroneous comments, or override of internal control.
- We obtain an understanding of relevant internal control for the audit to design adequate audit procedures to the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control.
- We evaluate the appropriateness of accounting policies used and the reasonableness of the accounting estimates and related disclosures made by management.
- We conclude on the management's appropriate use of the going concern basis of accounting and, based on the audit evidence obtained, we conclude whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our audit report about the corresponding disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our audit report. However, future events or conditions may cause the Bank to cease to continue as a going concern.
- We evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

- We obtain sufficient and appropriate evidence regarding the financial information of the entities or business activities within the Bank to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and execution of the group's audit. We are solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and opportunity of the audit and significant audit findings, including any significant deficiencies in internal control identified during our audit.

We also provided to those charged with corporate governance a declaration of compliance with the relevant ethical requirements regarding independence and we communicated all relations and other matters that we consider may reasonably affect our independence and, when applicable, the corresponding safeguards.

Among the matters communicated to those charged with corporate governance, we determined those that have been the most significant throughout the audit of the consolidated financial statements of the current period and are, consequently, the key audit matters. We describe these matters in our audit report unless legal dispositions or requirements prohibit the public disclosure of the issue, or when extremely infrequent circumstances, we determine that a matter should not be communicated in our report because it could reasonably be expected that the adverse consequences of doing so would outweigh the public interest benefits of such communication.

The partner in charge of the audit who has prepared this independent auditors' report is Ricardo A. Carvajal V.

KPMG (SIGNED)

Panama, Republic of Panama  
January 30, 2020

**BANCO GENERAL, S. A. AND SUBSIDIARIES**  
(Panama, Republic of Panama)

**Consolidated Statement of Financial Position**

December 31, 2019

(Expressed in Balboas)

<b><u>Assets</u></b>	<b><u>Note</u></b>	<b><u>2019</u></b>	<b><u>2018</u></b>
Cash and cash items	5	206,185,414	202,536,914
Deposits with banks:			
Local demand deposits		141,796,040	130,182,265
Foreign demand deposits		190,730,409	194,761,974
Local time deposits		191,762,241	166,721,311
Accrued interest receivable		2,931,780	2,615,430
<b>Total deposits with banks</b>	5 and 6	<u>527,220,470</u>	<u>494,280,980</u>
<b>Total cash, cash items and deposits with banks</b>		<u>733,405,884</u>	<u>696,817,894</u>
Investments and other financial assets at FVTPL		679,234,360	782,191,195
Investments and other financial assets at FVOCI		4,294,206,345	4,394,859,981
Investments and other financial at amortized cost, net		0	10,948,692
Accrued interest receivable		0	978
<b>Investments and other financial assets, net</b>	7	<u>4,973,440,705</u>	<u>5,188,000,846</u>
Loans	8	12,083,688,894	11,952,384,674
Accrued interest receivable		45,706,607	43,167,150
Less:			
Loan losses allowance		165,158,800	158,531,274
Unearned commissions		43,302,329	41,104,450
<b>Loans, net</b>		<u>11,920,934,372</u>	<u>11,795,916,100</u>
Investments in associates	9	24,881,185	26,034,716
Properties, furniture, equipment and improvements, net of accumulated depreciation and amortization	10	241,433,458	234,404,923
Right-of-Use Assets, net	11	20,173,849	0
Customer liabilities under acceptances		15,956,566	14,959,284
Investments and other financial assets sold pending settlement	12	435,826,300	389,698,425
Deferred tax assets	28	40,356,757	38,107,649
Goodwill and other intangible assets, net	13	57,221,325	59,838,713
Foreclosed assets, net	14	22,260,926	15,003,598
Other assets		<u>237,829,761</u>	<u>245,374,362</u>
<b>Total assets</b>		<u>18,723,721,088</u>	<u>18,704,156,510</u>

*The consolidated statement of financial position should be read along with the accompanying notes which are an integral part of the consolidated financial statements.*



<b><u>Liabilities and Equity</u></b>	<b><u>Note</u></b>	<b><u>2019</u></b>	<b><u>2018</u></b>
Liabilities:			
Deposits:			
Local:			
Demand		2,482,028,648	2,752,026,295
Savings		3,474,838,957	3,283,113,208
Time:			
Customers		5,869,300,607	5,503,234,018
Banks		98,725,592	130,458,385
Foreign:			
Demand		126,234,642	83,905,776
Savings		123,406,270	232,049,923
Time:			
Customers		280,733,231	243,519,425
Accrued interest payable		112,773,741	99,032,395
<b>Total deposits</b>	15	<u>12,568,041,688</u>	<u>12,327,339,425</u>
Financing:			
Securities sold under repurchase agreements	16	403,947,411	0
Borrowings and debt securities issued, net	18	1,914,581,302	2,886,528,342
Perpetual bonds	19	217,680,000	217,680,000
Accrued interest payable		15,523,759	19,147,004
<b>Total financing</b>		<u>2,551,732,472</u>	<u>3,123,355,346</u>
Lease Liabilities	20	20,869,766	0
Acceptances outstanding		15,956,566	14,959,284
Investments and other financial assets purchased pending settlement	12	661,020,353	561,836,021
Reserves of insurance operations	21	19,023,983	17,648,645
Deferred tax liabilities	28	4,174,111	3,469,408
Other liabilities	17	400,163,248	470,525,852
<b>Total liabilities</b>		<u>16,240,982,187</u>	<u>16,519,133,981</u>
Equity:	24		
Common shares		500,000,000	500,000,000
Legal reserves		189,514,475	182,098,343
Capital reserves		90,124,875	4,642,044
Retained earnings		1,703,099,551	1,498,282,142
<b>Total equity</b>		<u>2,482,738,901</u>	<u>2,185,022,529</u>
Commitments and contingencies	29		
<b>Total liabilities and equity</b>		<u>18,723,721,088</u>	<u>18,704,156,510</u>

**BANCO GENERAL, S. A. AND SUBSIDIARIES**  
(Panama, Republic of Panama)

**Consolidated Statement of Income**

For the year ended December 31, 2019

(Expressed in Balboas)

	<u>Note</u>	<u>2019</u>	<u>2018</u>
Interest and commission income:			
Interest:			
Loans		841,043,238	781,358,271
Deposits with banks		9,325,903	7,932,023
Investments and other financial assets		189,475,461	168,763,694
Commissions on loans		46,300,912	45,511,659
<b>Total interest and commission income</b>		<u>1,086,145,514</u>	<u>1,003,565,647</u>
Interest expenses:			
Deposits		262,369,392	229,386,783
Borrowings and debt securities issued		124,594,527	123,245,302
<b>Total interest expenses</b>		<u>386,963,919</u>	<u>352,632,085</u>
<b>Net interest and commission income</b>		<u>699,181,595</u>	<u>650,933,562</u>
Provision for loan losses, net	8	41,953,835	41,983,447
Provision for impairment of investments, net		1,141,243	1,937,809
Provision for foreclosed assets, net	14	1,827,973	1,882,475
<b>Net interest and commission income, after provisions</b>		<u>654,258,544</u>	<u>605,129,831</u>
Other income (expenses):			
Fees and other commissions	31	229,220,594	212,896,602
Insurance premiums, net		33,930,416	29,997,713
Gain (loss) on financial instruments, net	7 and 25	15,347,617	(11,538,237)
Other income, net	26	28,607,715	25,649,325
Commission expenses and other expenses	13 and 20	(94,963,682)	(85,278,007)
<b>Total other income, net</b>		<u>212,142,660</u>	<u>171,727,396</u>
General and administrative expenses:			
Salaries and other personnel expenses	27	178,976,862	173,009,468
Depreciation and amortization	10 and 11	28,600,218	24,983,778
Properties, furniture and equipment expenses		22,315,771	25,306,097
Other expenses		78,281,956	70,667,643
<b>Total general and administrative expenses</b>		<u>308,174,807</u>	<u>293,966,986</u>
<b>Net operating income</b>		<u>558,226,397</u>	<u>482,890,241</u>
Equity participation in associates	9	10,897,963	9,934,441
<b>Net income before tax</b>		<u>569,124,360</u>	<u>492,824,682</u>
Income tax, net	28	64,858,040	58,616,476
<b>Net income</b>		<u>504,266,320</u>	<u>434,208,206</u>

*The consolidated statement of income should be read along with the accompanying notes which are an integral part of the consolidated financial statements.*

**BANCO GENERAL, S. A. AND SUBSIDIARIES**

(Panama, Republic of Panama)

**Consolidated Statement of Comprehensive Income**

For the year ended December 31, 2019

(Expressed in Balboas)

	<u><b>2019</b></u>	<u><b>2018</b></u>
Net income	<u>504,266,320</u>	<u>434,208,206</u>
<b>Other comprehensive income (expense):</b>		
Items that are or may be reclassified to the consolidated statement of income:		
Valuation of investments and other financial assets:		
Net changes in valuation of investments at FVOCI	74,232,682	(40,688,414)
Transfer to profit or loss for sales of investments at FVOCI	15,218,788	(8,327,395)
Credit risk valuation	1,142,551	1,936,501
Valuation of hedging instruments	<u>(5,111,190)</u>	<u>(2,036,539)</u>
<b>Total other comprehensive income (expense), net</b>	<u>85,482,831</u>	<u>(49,115,847)</u>
<b>Total comprehensive income</b>	<u><u>589,749,151</u></u>	<u><u>385,092,359</u></u>

*The consolidated statement of comprehensive income should be read along with the accompanying notes which are an integral part of the consolidated financial statements.*

**BANCO GENERAL, S. A. AND SUBSIDIARIES**  
(Panama, Republic of Panama)

**Consolidated Statement of Changes in Equity**

For the year ended December 31, 2019

(Expressed in Balboas)

	Capital reserves							
	Common shares	Legal reserves	Insurance reserve	Valuation of investments and other financial assets	Valuation of hedging instruments	Total capital reserves	Retained earnings	Total equity
Balance as of December 31, 2017	500,000,000	179,461,247	1,000,000	35,796,615	0	36,796,615	1,329,584,948	2,045,842,810
Changes due to adoption of IFRS 9	0	0	0	16,961,276	0	16,961,276	500,791	17,462,067
Balance as of January 1, 2018	500,000,000	179,461,247	1,000,000	52,757,891	0	53,757,891	1,330,085,739	2,063,304,877
Net income	0	0	0	0	0	0	434,208,206	434,208,206
Other comprehensive income (expense):								
Items that are or may be reclassified to the consolidated statement of income:								
Valuation of investments and other financial assets:								
Net changes in valuation of investments at FVOCI	0	0	0	(40,688,414)	0	(40,688,414)	0	(40,688,414)
Transfer to profit or loss for sales of investments at FVOCI	0	0	0	(8,327,395)	0	(8,327,395)	0	(8,327,395)
Credit risk valuation	0	0	0	1,936,501	0	1,936,501	0	1,936,501
Valuation of hedging instruments	0	0	0	0	(2,036,539)	(2,036,539)	0	(2,036,539)
Total other comprehensive expense, net	0	0	0	(47,079,308)	(2,036,539)	(49,115,847)	0	(49,115,847)
Total comprehensive income	0	0	0	(47,079,308)	(2,036,539)	(49,115,847)	434,208,206	385,092,359
Transactions with owner:								
Dividends paid on common shares	0	0	0	0	0	0	(261,800,000)	(261,800,000)
Complementary tax	0	0	0	0	0	0	(1,574,707)	(1,574,707)
Transfer of retained earnings	0	2,637,096	0	0	0	0	(2,637,096)	0
Total transactions with owner	0	2,637,096	0	0	0	0	(266,011,803)	(263,374,707)
Balance as of December 31, 2018	500,000,000	182,098,343	1,000,000	5,678,583	(2,036,539)	4,642,044	1,498,282,142	2,185,022,529
Net income	0	0	0	0	0	0	504,266,320	504,266,320
Other comprehensive income (expense):								
Items that are or may be reclassified to the consolidated statement of income:								
Valuation of investments and other financial assets:								
Net changes in valuation of investments at FVOCI	0	0	0	74,232,682	0	74,232,682	0	74,232,682
Transfer to profit or loss for sales of investments at FVOCI	0	0	0	15,218,788	0	15,218,788	0	15,218,788
Credit risk valuation	0	0	0	1,142,551	0	1,142,551	0	1,142,551
Valuation of hedging instruments	0	0	0	0	(5,111,190)	(5,111,190)	0	(5,111,190)
Total other comprehensive income (expense), net	0	0	0	90,594,021	(5,111,190)	85,482,831	0	85,482,831
Total comprehensive income	0	0	0	90,594,021	(5,111,190)	85,482,831	504,266,320	589,749,151
Transactions with owner:								
Dividends paid on common shares	0	0	0	0	0	0	(287,980,000)	(287,980,000)
Dividends tax	0	0	0	0	0	0	(1,308,692)	(1,308,692)
Complementary tax	0	0	0	0	0	0	(2,744,087)	(2,744,087)
Transfer of retained earnings	0	7,416,132	0	0	0	0	(7,416,132)	0
Total transactions with owner	0	7,416,132	0	0	0	0	(299,448,911)	(292,032,779)
Balance as of December 31, 2019	500,000,000	189,514,475	1,000,000	96,272,604	(7,147,729)	90,124,875	1,703,099,551	2,482,738,901

The consolidated statement of changes in equity should be read along with the accompanying notes which are an integral part of the consolidated financial statements.

**BANCO GENERAL, S. A. AND SUBSIDIARIES**  
(Panama, Republic of Panama)

**Consolidated Statement of Cash Flows**

For the year ended December 31, 2019

(Expressed in Balboas)

	<b>Note</b>	<b>2019</b>	<b>2018</b>
<b>Operating activities:</b>			
Net income		504,266,320	434,208,206
Adjustments to reconcile net income and cash from operating activities:			
Provision for loan losses, net	8	41,953,835	41,983,447
Provision for valuation of investments, net		1,141,243	1,937,809
Provision for foreclosed assets, net	14	1,827,973	1,882,475
Unrealized loss on investments and other financial assets	25	4,551,921	5,561,507
Unrealized (gain) loss on derivative instruments	25	(5,046,368)	3,046,425
(Gain) loss on sale of investments and other financial assets at FVTPL, net	25	(15,609,839)	2,053,530
(Gain) loss on sale of investments and other financial assets at FVOCI	25	(1,704,461)	7,826,666
Realized loss (gain) on derivative instruments	25	2,461,130	(6,949,891)
Foreign exchange fluctuations, net	26	218,819	1,328,557
Gain on sale of fixed assets, net	26	(261,176)	(319,475)
Deferred income tax, net	28	(1,544,405)	(3,771,875)
Depreciation and amortization	10 and 11	28,600,218	24,983,778
Amortization of intangible assets	13	2,617,388	2,617,387
Equity participation in associates	9	(10,897,963)	(9,934,441)
Interest income		(1,039,844,602)	(958,053,988)
Interest expense		386,963,919	352,632,085
Changes in operating assets and liabilities:			
Time deposits with banks		(25,040,930)	5,932,732
Investments and other financial assets at fair value through profit or loss		114,731,039	(172,564,790)
Loans		(166,630,529)	(475,020,948)
Unearned commissions		2,197,879	2,849,696
Tax credit from preferential interest	8	(46,133,208)	(40,823,558)
Other assets		14,298,736	(53,219,068)
Demand deposits		(227,668,781)	341,547,043
Savings deposits		83,082,096	116,608,212
Time deposits		371,547,602	311,724,689
Reserves of insurance operations		1,375,338	649,353
Other liabilities		113,064,979	66,048,100
Cash provided by operations:			
Interest received		1,040,449,020	951,656,920
Interest paid		(376,881,581)	(343,082,897)
Dividends received	26	2,345,418	5,089,377
<b>Total</b>		<b>296,164,710</b>	<b>184,218,857</b>
<b>Cash flows from operating activities</b>		<b>800,431,030</b>	<b>618,427,063</b>
<b>Investing activities:</b>			
Purchases of investments and other financial assets at FVOCI		(5,061,831,568)	(5,309,796,603)
Sale and redemptions of investments and other financial assets at FVOCI		5,163,845,991	4,664,695,919
Purchases of securities at amortized cost		0	(67,150,000)
Redemptions of securities at amortized cost		10,950,000	56,200,000
Investments in associates		12,051,494	5,975,478
Sale of properties, furniture and equipment		280,099	473,791
Acquisition of properties, furniture and equipment	10	(31,899,165)	(36,342,865)
Cash paid in business acquisitions, net		0	(377,215)
<b>Cash flows from (used) in investing activities</b>		<b>93,396,851</b>	<b>(686,321,495)</b>
<b>Financing activities:</b>			
New borrowings and debt securities issued		162,591,685	801,199,610
Redemption of debt securities issued and cancellation of borrowings		(1,154,050,894)	(565,126,868)
Securities sold under repurchase agreements		403,947,411	(45,814,600)
Payment of lease liabilities	20	(3,052,594)	0
Dividends paid on common shares		(287,980,000)	(261,800,000)
Complementary and dividends tax		(4,052,779)	(5,816,690)
<b>Cash flows used in financing activities</b>		<b>(882,597,171)</b>	<b>(77,358,548)</b>
<b>Net increase (decrease) in cash and cash equivalents</b>		<b>11,230,710</b>	<b>(145,252,980)</b>
Cash and cash equivalents at the beginning of the year		527,481,153	672,734,133
<b>Cash and cash equivalents at the end of the year</b>	5	<b>538,711,863</b>	<b>527,481,153</b>

*The consolidated statement of cash flows should be read along with the accompanying notes which are an integral part of the consolidated financial information.*

**BANCO GENERAL, S. A. AND SUBSIDIARIES**  
(Panama, Republic of Panama)

**Notes to the Consolidated Financial Statements**

December 31, 2019

(Expressed in Balboas)

---

Index of Notes to the Consolidated Financial Statements:

1. General Information	20. Lease Liabilities
2. Basis of Preparation	21. Reserves of Insurance Operations
3. Summary of Significant Accounting Policies	22. Concentration of Financial Assets and Liabilities
4. Balances and Transactions with Related Parties	23. Segment Information
5. Cash and Cash Equivalents	24. Equity
6. Deposits with Banks	25. Gain (Loss) on Financial Instruments, Net
7. Investments and Other Financial Assets	26. Other Income, Net
8. Loans	27. Personnel Benefits
9. Investments in Associates	28. Income Tax
10. Properties, Furniture, Equipment, and Improvements	29. Commitments and Contingencies
11. Right-of-Use Assets	30. Investment Entities and Separate Vehicles
12. Sales and Purchases of Investments and Other Financial Assets Pending Settlement	31. Structured Entities
13. Goodwill and Intangible Assets, Net	32. Derivative Financial Instruments
14. Foreclosed Assets, Net	33. Fair Value of Financial Instruments
15. Deposits Received	34. Financial Instruments Risk Management
16. Securities Sold Under Repurchase Agreements	35. Critical Accounting Estimates and Judgments in Applying Accounting Policies
17. Other Financial Liabilities at Fair Value	36. Main Applicable Laws and Regulations
18. Borrowings and Debt Securities Issued, Net	
19. Perpetual Bonds	

# **BANCO GENERAL, S. A. AND SUBSIDIARIES**

(Panama, Republic of Panama)

## **Notes to the Consolidated Financial Statements**

December 31, 2019

(Expressed in Balboas)

---

### **(1) General Information**

Banco General, S. A. is incorporated under the laws of the Republic of Panama since 1954 and started operations in 1955. The Bank operates under a general license granted by the Superintendence of Banks of Panama which allows it to engage in the banking business in Panama or abroad. Banco General, S. A. and its subsidiaries will be referred to collectively as “the Bank”.

The Bank provides a wide variety of financial services, mainly corporate, mortgage and consumer banking, investment, insurance, reinsurance, wealth management, pensions, retirement and severance funds.

The Bank has a network of Representation Offices in the following countries: Colombia, Mexico, El Salvador, Guatemala and Peru.

Grupo Financiero BG, S. A., a 59.97% (2018: 60.07%) subsidiary of Empresa General de Inversiones, S. A., owns 100% of the common shares issued and outstanding of Banco General, S. A.

Banco General, S. A. owns 100% of the following subsidiaries which form part of the consolidation:

- Finanzas Generales, S. A. and subsidiaries: financial lease and loans in Panama. It in turn has the following subsidiaries:
  - BG Trust, Inc.: trust administration in Panama.
  - Vale General, S. A.: administration and marketing of pretax food and health related contributions in Panama.
- BG Investment Co., Inc.: securities brokerage, assets management and brokerage company in Panama.
- General de Seguros, S. A.: insurance and reinsurance in Panama.
- Overseas Capital Markets, Inc.: holder of shares in the Cayman Islands. It in turn has the following subsidiaries:
  - Banco General (Overseas), Inc.: international banking in the Cayman Islands.
  - Commercial Re. Overseas, Ltd.: international reinsurance in the British Virgin Islands.
- BG Valores, S. A.: securities brokerage, asset management and brokerage company in Panama.
- Banco General (Costa Rica), S. A.: banking business in Costa Rica.
- ProFuturo Administradora de Fondos de Pensiones y Cesantía, S. A.: management of pension and retirement, severance and investment funds in Panama.

On July 31, 2018, Finanzas Generales, S. A., through its subsidiary Vale General, S. A., acquired 100% of the shares of Pases Alimenticios, S. A. As of August 1, 2018, income and expenses are presented as an integral part of the consolidated statement of income.

## **BANCO GENERAL, S. A. AND SUBSIDIARIES**

(Panama, Republic of Panama)

### **Notes to the Consolidated Financial Statements**

---

As of September 30, 2018, Vale General, S. A. absorbed by merger the subsidiary Pases Alimenticios, S. A., all assets, liabilities and equity accounts of this company were incorporated into the statement of financial position of the subsidiary Vale General, S. A. as of that date.

The Bank's main office is located at Banco General Tower, Marbella Urbanization, Aquilino de la Guardia Avenue, Panama City, Republic of Panama.

#### **(2) Basis of Preparation**

##### *(a) Statement of Compliance*

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) issued by the International Accounting Standard Board (IASB).

These consolidated financial statements were reviewed by the Board of Directors' Audit Committee and authorized for issuance by the Board of Directors on January 30, 2020.

##### *(b) Basis of Measurement*

These consolidated financial statements have been prepared on a historical cost basis or amortized cost, except for financial assets and liabilities at fair value, securities at fair value through other comprehensive income and derivative financial instruments, which are measured at fair value; and foreclosed assets, which are measured at the lower of their carrying value or estimated value of realization.

The Bank initially recognizes loans and receivables and deposits on the date on which they originated. All other financial assets (including assets designated at fair value through profit or loss) are recognized on the trade date initially, which is the date on which the Bank compromises to buy or sell an instrument.

##### *(c) Functional and Presentation Currency*

The consolidated financial statements are expressed in balboas (B/.), the monetary unit of the Republic of Panama, which is at par and freely exchangeable with the United States dollar (US\$). The Republic of Panama does not issue its own paper currency and, in lieu, the dollar (\$) of the United States of America is used as legal tender and functional currency.

#### **(3) Summary of Significant Accounting Policies**

The accounting policies detailed as follows have been consistently applied by the Bank to all periods presented in these consolidated financial statements except, where the policies of lease were modified by the adoption of IFRS 16:

##### *(a) Basis of Consolidation*

###### *- Subsidiaries*

The Bank controls a subsidiary when it is exposed to, or has rights to, variable returns from its involvement with the subsidiary and has the ability to affect those returns through its control over the entity. The financial statements of subsidiaries mentioned in Note 1 are included in the consolidated financial statements from the date on which control commences until the date when control ceases.



## **BANCO GENERAL, S. A. AND SUBSIDIARIES**

(Panama, Republic of Panama)

### **Notes to the Consolidated Financial Statements**

---

- *Investment Entities and Separate Vehicles*

The Bank manages and administers assets held in trusts and other investment vehicles as collateral on behalf of investors. The financial statements of these entities are not part of these consolidated financial statements, except for when the Bank has control over the entity.

- *Structured Entities*

A structured entity is an entity that has been designed so that voting or similar rights are not the dominant factor in deciding who controls the entity, for example, when any voting rights are related solely to administrative tasks, and key activities are directed by contractual agreements. In assessing whether the Bank has control and consequently determine if the structured entity is consolidated, factors such as the purpose and design of the entity; its practical ability to direct the relevant activities of the entity; the nature of its relationship with the entity; and the size of its exposure to the variability of returns of the entity are evaluated. The financial statements of the structured entities are not part of these consolidated financial statements, except when the Bank has control.

- *Investments in Associates*

An associate is an entity over which the Bank has significant influence, but has no control or joint control, over its financial or operating policies. It is presumed that the entity has significant influence when it owns between 20% and 50% of the voting power within the entity.

Investments in associates are accounted for using the equity method and are initially recognized at cost. The investment cost includes transaction costs.

The consolidated financial statements include the Bank's participation on profit or loss and other comprehensive income under the equity method, after any adjustment to conform to the Bank's accounting policies, from the date when the significant influence begins until the date on which significant influence ceases.

When the participation in the losses of an associate or joint business equals or exceeds its participation in this, its participation in the additional losses is no longer recognized. The carrying value of the investment, along with any long term participation that, mainly, form part of the net investment of the entity, is reduced to zero, except if the Bank has an obligation or payments to make on behalf of the entity.

- *Balances and Transactions Eliminated in Consolidation*

The consolidated financial statements include the assets, liabilities, equity, income and expenses of Banco General, S. A. and subsidiaries detailed in Note 1. Significant intercompany balances and transactions have been eliminated in the consolidation.

- (b) *Fair Value Measurement*

Fair value of a financial asset or liability is the price that would be received for selling an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (exit price).

## **BANCO GENERAL, S. A. AND SUBSIDIARIES**

(Panama, Republic of Panama)

### **Notes to the Consolidated Financial Statements**

---

When an asset is acquired or a liability is assumed, the transaction price is the price paid to acquire the asset or received to assume the liability (entry price). The initial fair value of a financial instrument is the transaction price.

The fair value of an instrument is measured using the quoted price in an active market for that instrument. A market is considered active, if transactions of those assets or liabilities take place with sufficient frequency and volume to provide pricing information on a going concern basis. When a price for an identical asset or liability is unobservable, a valuation technique will be used that maximizes the use of relevant observable data and minimizes the use of unobservable data. As fair value is a measurement based on market variables (prices, performance, credit margin, etc.), it is measured using the assumptions that market participants would make when setting the price of an asset or liability.

The fair value of financial instruments is determined using quoted prices in active markets, several electronic information systems, market makers, brokers, independent companies specialized in investment valuation, investment management companies and banks. In addition, in certain instances the Bank uses valuation techniques to calculate the price of some investments, mainly discounted cash flows at the appropriate discount rate for that security or instrument. Investments in equity instruments whose fair value cannot be reliably measured, will be maintained at cost.

(c) *Cash and Cash Equivalents*

For the purpose of the consolidated statement of cash flows, cash equivalents include demand deposits and time deposits with banks that have an original maturity of three months or less.

(d) *Securities Purchased Under Resale Agreements*

Securities purchased under resale agreements are short-term transactions guaranteed with securities, in which the Bank acquires the securities at a discounted market price and agrees to resell them at a future date at a specified price. The difference between the purchase price and the value of the future sale is recognized as interest income under the effective interest method.

Securities received as collateral are not recognized in the consolidated financial statements, except in case of default by the counterparty, which gives the Bank the right to appropriate the securities.

The market price of these securities is monitored and an additional collateral is obtained, if necessary, to cover credit risk exposure.

(e) *Investments and Other Financial Assets*

Investments and other financial assets are classified at their trade date and initially measured at fair value, plus transaction costs directly attributable to their acquisitions, except for investments recognized at fair value through profit or loss.

The classification and measurement of financial assets reflect the business model in which the assets are managed and their cash flows characteristics.

## BANCO GENERAL, S. A. AND SUBSIDIARIES

(Panama, Republic of Panama)

### Notes to the Consolidated Financial Statements

---

The business model includes three classification categories for financial assets:

- *Amortized Cost (AC)*

A financial asset is measured at amortized cost if it complies with both of the following conditions:

- The asset is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- The contractual terms of the financial asset establish specific dates for cash flows derived solely from payments of principal and interest on the current balance.

- *Fair value through other comprehensive income (FVOCI)*

A debt instrument is measured at FVOCI only if both of the following conditions are met, and has not been designated at fair value through profit or loss (FVTPL):

- The asset is held within a business model whose objective is to collect the contractual cash flows and sell these financial assets; and
- The contractual terms of the financial asset establish specific dates for cash flows derived solely from payments of principal and interest on the current balance.

During the initial recognition of investments in equity instruments not held for trading, the Bank may irrevocably choose to recognize subsequent changes in fair value as part of other comprehensive income. This choice must be made on an instrument-by-instrument basis.

- *Fair value through profit or loss (FVTPL)*

All other financial assets are measured at fair value through profit or loss.

*Evaluation of the business model*

The evaluation at portfolios level and the objective of the business model that applies to the financial instruments of those portfolios, include the following:

- The policies and objectives identified for the loan portfolio and operation of those policies including management's strategy to define:
  - (i) To define the collection of contractual interest income
  - (ii) maintain a defined interest return profile
  - (iii) maintain a specific duration period
  - (iv) be able to sell at any time due for liquidity needs or in order to optimize the risk / return profile of a portfolio based on interest rates, risk spreads, current duration and defined objective.
- The manner in which the behavior of different portfolios is reported to the senior management;
- The risks that affect the business model performance (and the financial assets held in the business model) and the manner in which those risks are managed;
- The frequency and value of sales in previous periods, the reasons for those sales and future sale activities expectations.

## BANCO GENERAL, S. A. AND SUBSIDIARIES

(Panama, Republic of Panama)

### Notes to the Consolidated Financial Statements

---

Financial assets that are held for trading and whose performance is evaluated solely on a fair value basis, are measured at fair value through profit or loss considering that those are acquired to obtain a short term profit from the instrument's price fluctuations.

*Assessment of whether the contractual cash flows are solely payments of principal and interest (SPPI)*

For the purpose of this evaluation, "principal" is defined as the fair value of the financial asset at the time of initial recognition. "Interest" is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding during a particular period of time and for other risks on a basic loan agreement and other associated costs, as well as the profit margin.

In assessing whether the contractual cash flows are solely payments of principal and interest, the Bank focused on the instrument's contractual terms. This assessment considered, among others:

- Contingent events that could change the amount and / or timing of cash flows
- Leverage conditions
- Prepayment and extension terms
- Terms that limit the Bank's ability to collect cash flows from specific assets
- Features that modify considerations for the time value of money.

(f) *Derivative Financial Instruments*

Derivatives are recognized at fair value in the consolidated statement of financial position, attributable transaction costs are recognized in profit or loss when incurred. Subsequently, are recognized: (i) when hedge accounting is used, under the fair value or cash flow method; (ii) when the derivative does not qualify for hedge accounting, as trading instruments.

- *Fair value hedge*

Derivative instruments under the fair value method are hedges from the exposure to changes in fair value of: (a) a portion or the total of a financial asset or liability recognized in the consolidated statement of financial position, (b) an acquired commitment or a transaction which is almost certain to occur. Changes in the value of these hedges using the fair value method are recognized in the consolidated statement of income.

If hedged assets are classified as fair value through other comprehensive income, changes in fair value are recognized in an equity reserve. From the date in which these assets become a hedged item through a derivative, changes in fair value will be recognized in the consolidated statement of income and the revaluation balance, registered in the reserve, will remain until sold or redeemed.

## BANCO GENERAL, S. A. AND SUBSIDIARIES

(Panama, Republic of Panama)

### Notes to the Consolidated Financial Statements

---

If a hedged asset or liability is measured at amortized cost, its carrying value should be adjusted to present the changes in its fair value attributable to the changes in interest rates. These hedged assets and liabilities will be again measured at amortized cost as soon as the hedging ceases using the adjusted effective return rate for calculating amortization. If the hedged asset carried at amortized cost suffers a permanent impairment, the loss is calculated based on the difference between its carrying value after fair value adjustments of the hedged asset attributable to the risk being hedged, and the present value of the estimated cash flows discounted at the adjusted effective interest rate.

- *Cash flow hedges*

Derivative instruments designated under the cash flow method are risk hedges caused by fluctuation in cash flows, attributable to an asset or liability's particular risk recognized in the consolidated statement of financial position affecting net income. Changes in hedge valuation under the cash flows method, for the portion considered effective, are registered in the consolidated statement of changes in equity and the ineffective portion, is registered in the consolidated statement of income.

- *Derivative without hedge accounting*

Derivative instruments that do not qualify for hedge accounting are classified as assets or liabilities at fair value and are recognized in the consolidated statement of financial position at their fair value. Changes in the fair value of these derivatives are recognized in the consolidated statement of income.

Hedge accounting is discontinued prospectively only when the relationship or part of a hedging relationship ceases to meet the rating criteria after any rebalancing. This includes instances when the hedging instrument expires or is sold, terminated or exercised. Discontinuing hedge accounting can either affect the coverage ratio in its entirety or in part, maintaining the coverage ratio for the remaining portion.

The Bank may choose to designate one or more hedging relationships between a hedging instrument and a hedged item with one or more external entities, as well as opting for hedges between its subsidiaries.

(g) *Loans and Interest*

Loans granted are presented at their principal amounts pending collection and are measured at amortized cost. Interest income on loans is recognized in profit or loss using the effective interest method.

Finance leases receivable are reported as part of the loan portfolio and recorded under the financial method, which reflect these financial leases at the present value of the contracts. The difference between the total amount of the contract's present value and the cost of the leased asset is recorded as unearned interest and is amortized as interest income on loans during the period of the lease, under the effective interest rate method.

## BANCO GENERAL, S. A. AND SUBSIDIARIES

(Panama, Republic of Panama)

### Notes to the Consolidated Financial Statements

---

(h) *Impairment of Financial Instruments*

At the date of the consolidated statement of financial position, it is determined whether there is objective evidence of impairment in the financial instruments, and the expected credit loss model (ECL) is used to provide for losses in the financial instruments.

The expected credit loss (ECL) model is applicable to the following financial assets that are not measured at FVTPL:

- Loans
- Debt instruments;
- Lease receivables;
- Financial guarantee contracts issued; and
- Loan commitments issued

Impairment losses on equity instruments investments are not recognized.

The assessment of whether the credit risk of a financial asset has increased significantly is one of the critical judgments implemented in the impairment model.

Loss allowances are recognized at an amount equal to 12-month ECL in the following cases:

- Debt instrument investments that are determined to have low credit risk at the reporting date; and
- Other financial instruments on which the credit risk has not increased significantly since their initial recognition.

For all other cases, allowances are recognized based on the amount equal to the ECL during the asset's total lifetime.

12-month ECL is the portion of the ECL that results from default events on a financial instrument that are possible within a 12-month period after the reporting date.

The expected credit loss (ECL) model presents three stages of impairment for financial assets that are applied from the date of origin or acquisition. These stages are summarized below:

- Stage 1: The Bank recognizes a credit loss allowance at an amount equivalent to 12-month expected credit losses. This represents the portion of lifetime expected credit losses resulting from default events that are possible within a 12-months period after the reporting date, assuming that credit risk has not increased significantly since initial recognition.

## **BANCO GENERAL, S. A. AND SUBSIDIARIES**

(Panama, Republic of Panama)

### **Notes to the Consolidated Financial Statements**

---

- Stage 2: The Bank recognizes a credit loss allowance at an amount equal to the total lifetime expected credit losses (LTECL) for those financial assets which are considered to have experienced a significant increase in credit risk since initial recognition. This requires the calculation of ECL based on the asset's remaining lifetime probability of default (LTPD). The allowance for credit losses are higher in this stage because of an increase in credit risk and the impact of a longer time horizon in comparison with 12 months in stage 1.
- Stage 3: The Bank recognizes a loss allowance at an amount equal to the expected credit loss during the total lifetime of the asset, based on a probability of default (PD) of 100% over the asset's recoverable cash flows.

#### *Significant Increase in Credit Risk*

It is determined whether the credit risk of a financial asset has increased significantly since its initial recognition, considering as main indicators, variations in days of delinquency, collection score and risk rating, and the analysis of quantitative and qualitative factors based on its historical experience and expert credit assessment including forward-looking information.

#### *Credit Risk Rating*

The Bank assigns a credit risk rating to each financial asset based on a model that incorporates a series of predictive data on the incurrence of losses. The models are applied over several periods to evaluate their reasonableness. Risk ratings are used to identify significant increases in credit risk.

Credit risk ratings are defined using qualitative and quantitative factors that are indicative of risk of loss. These factors may vary depending on the nature of the exposure and the type of borrower. Regarding foreign investments and bank deposits, the international risk ratings of Fitch Ratings Inc., Standard and Poor's or Moody's and associated changes to the ratings were used to establish whether there has been a significant increase in risk and in the calculation of the PD.

Credit risk ratings are defined and calibrated such that the risk of loss increases exponentially as the credit risk deteriorates.

Each exposure will be assigned a credit risk rating at initial recognition based on available information about the debtor. Exposures will be subject to continuous monitoring, which may result in an exposure being moved to a different credit risk rating.

#### *Determining the significant increase of credit risk*

It is determined that a credit risk exposure reflects a significant increase since its initial recognition if, based on credit risk classification models and / or days of delinquency, a determined range presents a significant downgrade.

In certain instances, based on expert judgment and, to the extent possible, relevant historical experience, it is determined that an exposure has significantly increased its credit risk based on particular qualitative indicators considered relevant and whose effect would not be comprehensively reflected otherwise.

## **BANCO GENERAL, S. A. AND SUBSIDIARIES**

(Panama, Republic of Panama)

### **Notes to the Consolidated Financial Statements**

---

As a limit and as required by IFRS 9, a significant increase in credit risk occurs when an asset shows delinquency of more than 30 days, except for the 60 days for residential mortgages and personal loans. The delinquency period is determined by counting the number of days since the earliest elapsed due date of which full payment has not been received.

The effectiveness of the criteria used to identify significant increases in credit risk is monitored through periodic reviews.

#### *Definition of Default*

A financial asset is considered in default when:

- It is probable that the debtor will not pay its credit obligations in full, without recourse to actions such as realizing collateral, if available; or
- The debtor has more than 90 days delinquency in all credit obligations, except for overdrafts that are measured at more than 30 days and residential mortgages at more than 120 days.

In assessing whether a debtor is in default, the following indicators are considered:

- Quantitative – past due status and non-payment of another obligation of the same issuer; and
- Qualitative – breach of contract or legal situation.

The inputs used in the assessment of whether financial instruments are in default are specific to the type of portfolio, and their importance may vary over time to reflect changes in circumstances and trends.

#### *Measurement of the ECL*

The ECL is a probability-weighted estimate of credit losses which is measured according to the following items:

- Financial assets that are not credit-impaired at the reporting date
- Financial assets that are credit-impaired at the reporting date
- Undrawn loan commitments: the present value of the difference between the contractual cash flows that are due to the Bank in the event that the commitment is drawn down and the cash flows the Bank expects to receive; and
- Financial guarantee contracts: the expected payments to reimburse the holder less any amount the Bank expects to recover.

#### *Generating the term structure of the PD*

Days of delinquency are the main input to determine the term structure of the PD for exposures in the consumer loan portfolio. For the corporate loan portfolio, the following factors are considered as primary inputs: risk rating, days of delinquency, restructurings and materiality thresholds.

The Bank designed and evaluated statistical models to analyze the data collected and to generate estimates of the remaining lifetime PD of credit exposures, and how they are expected to change over time.



## **BANCO GENERAL, S. A. AND SUBSIDIARIES**

(Panama, Republic of Panama)

### **Notes to the Consolidated Financial Statements**

---

The PD of foreign investments and placed deposits was estimated using liquid market proxies (Credit Default Swaps "CDS") based on international risk ratings and the industry relating to the investment or deposit.

#### *Inputs in the measurement of the ECL*

The key inputs in the measurement of the ECL are the following variables:

- Probability of default (PD)
- Loss given default (LGD)
- Exposure at default (EAD)

PD estimates are calculated, using statistical credit rating models and tools adapted to the different categories of counterparties and exposure. Statistical models were acquired from internationally recognized firms or developed internally based on historical data. These models incorporate quantitative factors, and can also consider qualitative factors. If an exposure migrates between rating categories, then this may lead to a change in the estimate of the associated PD.

The PD is estimated considering contractual maturities and estimated prepayment rates. In the case of foreign investments and placed deposits, the ECL is obtained from the probability of default implicit in the CDS used as proxies for each bond or deposit based on its international credit rating and industry.

The levels of LGD are estimated based on historical record of recovery rates:

- Observed: corresponding to the portion of EAD in default that is effectively recovered
- Estimated: corresponding to the portion of EAD in default estimated to be recoverable.

The LGD model considers the financial asset, related collateral and recovery costs of any collateral. The Bank can calibrate the LGD estimate for different economic scenarios. The Bank used the LGD implicit in the CDS for foreign investments and placed deposits.

In most cases, the EAD is equivalent to the outstanding balance of the contract; with the exception of credit cards and contingencies. For the credit cards and contingencies the current balance, the available balance and the CCF (credit conversion factor) were included in the EAD, in order to estimate the exposure at the time of default on existing operations. The EAD is determined on current exposures to the counterparty and the potential changes to the current amount permitted under the contract, including any amortization.

Overdrafts and credit card products include both the loan and undrawn commitment components. These facilities do not have a fixed term or repayment structure and are managed on a collective basis; the Bank can cancel them immediately.

# BANCO GENERAL, S. A. AND SUBSIDIARIES

(Panama, Republic of Panama)

## Notes to the Consolidated Financial Statements

---

### *Forward-looking information*

Forward-looking information could be incorporated in the assessment of whether the credit risk of an instrument has increased significantly since its initial recognition and ECL measurement.

External information may include economic data and projections published by government entities and monetary authorities in the countries in which the Bank operates, supranational organizations such as the Organization for Economic Cooperation and Development and the International Monetary Fund, as well as academic and private sector projections.

### *(i) Properties, Furniture, Equipment and Improvements*

Properties, furniture, equipment and improvements are stated at cost, less accumulated depreciation and amortization and any existing impairment loss. Improvements are capitalized when they increase the useful life of the asset, while minor repairs and maintenance expenses which do not extend the useful life or improve the asset are charged directly to expenses when incurred.

Depreciation and amortization expenses are recognized in profit or loss using the straight-line method over the estimated useful life of the following assets, except for land, which is not depreciated:

- Building	30 - 50 years
- Licenses and internally developed projects	3 - 12 years
- Furniture and equipment	3 - 10 years
- Improvements	5 - 15 years

### *(j) Right-of-Use Assets*

#### *First time application*

IFRS 16 changes the accounting by lessees, using a unique model to account for such transactions. This unique model determines that a lessee must recognize a right-of-use asset, representing its right to use the underlying assets, and a lease liability, representing its obligation to make future lease payments.

The Bank used the modified retrospective approach, which establishes the cumulative effect of the adoption of IFRS 16 as an adjustment to the initial balance of retained earnings as of January 1, 2019, without presenting comparative information, so the information presented for the year 2018 will not be restated.

The Bank applied the exemption from the standard for lease contracts entered into before January 1, 2019 and identified as leases in accordance with IAS 17 and IFRIC 46, applying the following practical options for contracts in force as of that date:

- Exemption for not recognizing right-of-use assets and lease liabilities for contracts with a term of less than 12 months;
- Leases in which the underlying asset is of low value were excluded;
- Initial direct costs were excluded from the measurement of the right-of-use asset; and

## BANCO GENERAL, S. A. AND SUBSIDIARIES

(Panama, Republic of Panama)

### Notes to the Consolidated Financial Statements

---

- Reasoning was used in retrospective when determining the lease term, when the contract contained options to extend or terminate the lease.

These exemptions to recognition and their respective payments will be recorded as rental expenses in the results of the year.

The following is a reconciliation of the balance as of December 31, 2018 with the balance as January 1, 2019, the obligations for operating leases and the lease liabilities according to IFRS 16 are detailed as follows:

Operating lease commitments as of December 31, 2018	29,416,647
Less exception of recognition:	
Short term leases	(67,380)
Low value assets leases	(689,063)
Unrecognized assets leases	<u>(590,967)</u>
Total exceptions	<u>(1,347,410)</u>
Leases commitments under IFRS16	28,069,237
 Deductions for applicable discounts rates	 <u>(4,702,387)</u>
Lease Liabilities as of January 1, 2019	<u>23,366,850</u>

Lease liabilities and right-for-use assets were recognized, both for B/.23,366,850, which did not show differences affecting the balance of retained earnings as of January 1, 2019.

The Bank measures its right-of-use asset at cost less accumulated depreciation and depreciates it according to the term of the lease.

(k) *Goodwill and Intangible Assets*

*Goodwill*

When an acquisition of a significant part of the equity of another company or business occurs, goodwill represents the portion of the cost of acquisition in excess of the fair value of the net assets acquired. Goodwill is recognized as an asset in the consolidated statement of financial position and is tested annually for impairment. When it is determined that an impairment exists, the difference between the carrying value of the goodwill and its fair value is recorded as an expense in the consolidated statement of income.

*Intangible Assets*

Intangible assets are recognized at cost less accrued amortization and impairment losses and are amortized for 20 years using the straight-line method over their estimated useful life. Intangible assets are subject to an annual review to determine if there is any indication of impairment or when there are events or changes in circumstances that indicate their carrying value may not be recoverable.

(l) *Foreclosed Assets*

Foreclosed assets are recognized at the lower of the outstanding principal of the secured loan and the estimated realizable value of the acquired asset.

## BANCO GENERAL, S. A. AND SUBSIDIARIES

(Panama, Republic of Panama)

### Notes to the Consolidated Financial Statements

---

The loss allowance method is used in providing for significant impairment losses on foreclosed assets. The impairment provision is recognized in the consolidated statement of income and the loss allowance is presented as a deduction from the carrying value of foreclosed assets.

(m) *Impairment of Non-Financial Assets*

The carrying value of non-financial assets is reviewed at the reporting date to determine whether there is evidence of impairment. If such impairment is identified, the asset's recoverable amount is estimated, and an impairment loss which is equivalent to the difference between the asset's carrying value and its estimated recoverable amount is recognized. The impairment loss in the asset's value is recognized as an expense in the consolidated statement of income.

(n) *Securities Sold Under Repurchase Agreements*

Securities sold under repurchase agreements are short-term funding transactions guaranteed with securities, in which the Bank is obligated to repurchase the securities sold at a future date at a specified price. The difference between the selling price and the future purchase price is recognized as interest expense under the effective interest rate method.

Securities provided as collateral continue to be recognized in the consolidated financial statements, as the counterparty has no property right on these securities, unless there is a default by the Bank.

(o) *Deposits, Borrowings and Debt Securities Issued*

Deposits from customers, borrowings and debt securities issued are initially measured at fair value. Subsequently, they are measured at their amortized cost using the effective interest rate method.

(p) *Financial Liabilities*

The changes in the fair value of liabilities designated as FVTPL are presented as follows:

- The amount of the change in fair value that is attributable to changes in the credit risk of the liability is presented in other comprehensive income; and
- The remaining amount of change in fair value is presented in profit or loss.

(q) *Other Financial Liabilities at Fair Value*

This category of other liabilities includes financial liabilities, that are presented at fair value; and the changes in fair value are recognized in the consolidated statement of income.

(r) *Lease Liabilities*

On the beginning date of a lease, the Bank recognizes a lease liability calculated at the present value of the future lease payments.

## **BANCO GENERAL, S. A. AND SUBSIDIARIES**

(Panama, Republic of Panama)

### **Notes to the Consolidated Financial Statements**

---

The Bank discounted the future lease payments using the incremental rate as of January 1, 2019, which was calculated considering a rate equivalent to that which would be used in a loan to acquire an asset with the same conditions, for a similar term to that agreed upon in the lease.

Lease payments are assigned between debt reduction and interest expenses, which is recognized in profit or loss.

*(s) Financial Guarantees*

Financial guarantees are contracts that require to make specific payments on behalf of customers, to reimburse the beneficiary of the guarantee, in the event that the client fails to make payments when due in accordance with the terms and conditions of the contract.

Liabilities for financial guarantees are recognized at fair value; and are included in the consolidated statement of financial position within other liabilities.

*(t) Interest Income and Expenses*

Interest income and expenses are recognized in the consolidated statement of income for all financial instruments using the effective interest method.

The effective interest rate is the rate that exactly discounts the estimated future cash payments and receipts through the expected life of the financial instrument to the net carrying amount of the financial asset or financial liability. The calculation includes all paid or received commissions between the parties, the transaction costs and any premium or discount.

*(u) Commission Income*

Generally, the commissions on short-term loans, letters of credit and other banking services are recognized as income on a cash basis due to their short-term maturity. Income recognized on a cash basis is not significantly different from the income that would be recognized under the accrual method.

Commissions on medium and long-term loans, net of certain direct loan origination costs, are deferred and amortized using the effective interest rate method over the average life of the loans.

*(v) Insurance Operations*

The portion of unearned premiums as of the reporting date, considering the contractual term, is presented within the allowance for insurance operations line as an allowance for unearned premiums.

Unearned premiums and reinsurers' participation in unearned premiums are calculated using the daily quota method.

Estimated claims pending settlement are represented by claims incurred but not settled at the reporting date, whether or not they are reported and the related internal and external claims handling expenses.

## **BANCO GENERAL, S. A. AND SUBSIDIARIES**

(Panama, Republic of Panama)

### **Notes to the Consolidated Financial Statements**

---

The fees paid to brokers and the taxes paid on premiums are deferred as deferred acquisition costs according to their relation to the unearned premiums net of the reinsurers' participation and are presented in the caption of other assets in the consolidated statement of financial position.

Premiums received from collective life insurance for periods greater than one year are credited in the consolidated statement of financial position according to their maturity date. The portion corresponding to the current year is recorded as premium income at their due dates while the remainders of the premiums, relating to future years, are maintained as premiums issued in advance and are presented in other liabilities in the consolidated statement of financial position.

*(w) Trust Operations*

Assets held in trusts or in fiduciary function are not considered part of the Bank; consequently, such assets and their corresponding income are not included in these consolidated financial statements. The Bank is required by contractual agreements to manage the assets held in trusts independently from its own equity.

Fees earned in relation to trust operations are recognized as fees and other commissions in the consolidated statement of income.

*(x) Income Tax*

Estimated income tax is calculated on net taxable income, using current tax rates at the consolidated statement of financial position date, and any adjustment to prior years' income tax.

Deferred income tax represents the amount of income tax payable and/or receivable in future years resulting from temporary differences between the financial carrying amounts of assets and liabilities and the amounts used for taxation purposes, using the tax rates at the consolidated statement of financial position date.

These temporary differences are expected to be reversed in future dates, if it is determined that the deferred tax asset will not be realizable in future years, it would be reduced total or partially.

*(y) Stock Purchase Option Plan and Restricted Stock Plan*

The Board of Directors of Grupo Financiero BG, S. A. authorized a grant to key executives of the Bank, hereinafter the "participants", the following plans:

- Stock purchase option plan of Grupo Financiero BG, S. A. and its Holding Company
- Restricted Stock Plan of Grupo Financiero BG, S. A.

The fair value of options granted to the participant is recognized as an administrative expense against the balance due to Grupo Financiero BG, S. A., and its Holding Company. The fair value of the option on the grant date is recognized as an expense of the Bank, during the valid period of the option. The total amount of the expense in the grant year is determined by the reference to the fair value of the options at the grant date.

## **BANCO GENERAL, S. A. AND SUBSIDIARIES**

(Panama, Republic of Panama)

### **Notes to the Consolidated Financial Statements**

---

The fair value of the restricted shares granted annually to the participants is recognized as an expense for the year by the Bank.

*(z) Segment Reporting*

A business segment is a component of the Bank, whose operating results are reviewed regularly by the General Management to make decisions about the resources that will be assigned to the segment and evaluate its performance, and for which financial information is available for this purpose.

*(aa) Foreign Currency Transactions*

Transactions in foreign currency are recorded at the exchange rates in effect at the transaction date. Assets and liabilities held in foreign currency are converted into the functional currency based on the current exchange rate at the reporting date, and income and expense based on the average exchange rate for the year.

Gains and losses from foreign currency transactions are reflected in other income in the consolidated statement of income.

*(ab) Uniformity in the Presentation of the Consolidated Financial Statements*

The accrued interest receivable and payable of the financial assets and liabilities at amortized cost presented in the consolidated statement of financial position have been reclassified to adapt their presentation to the year 2019.

*(ac) New International Financial Reporting Standards (IFRS) and Interpretations no adopted*

New standards, interpretations and amendments to IFRS have been published, but are not mandatory as of December 31, 2019, and have not been adopted in advance by the Bank.

**BANCO GENERAL, S. A. AND SUBSIDIARIES**  
(Panama, Republic of Panama)

**Notes to the Consolidated Financial Statements**

**(4) Balances and Transactions with Related Parties**

The consolidated statement of financial position and the consolidated statement of income include balances and transactions with related parties, which are summarized as follows:

		<b>2019</b>		
	<b>Directors and Management</b>	<b>Related Companies</b>	<b>Affiliated Companies</b>	<b>Total</b>
<b><u>Assets:</u></b>				
Investments and other financial assets	<u>0</u>	<u>156,432,533</u>	<u>36,676,666</u>	<u>193,109,199</u>
Loans	<u>7,574,124</u>	<u>122,728,155</u>	<u>16,644,873</u>	<u>146,947,152</u>
Investments in associates	<u>0</u>	<u>24,881,185</u>	<u>0</u>	<u>24,881,185</u>
<b><u>Liabilities:</u></b>				
Deposits:				
Demand	902,618	128,087,774	66,041,738	195,032,130
Savings	6,300,605	54,923,011	1,704,654	62,928,270
Time	<u>2,192,803</u>	<u>362,150,975</u>	<u>116,461,538</u>	<u>480,805,316</u>
	<u>9,396,026</u>	<u>545,161,760</u>	<u>184,207,930</u>	<u>738,765,716</u>
Perpetual bonds	<u>0</u>	<u>0</u>	<u>90,000,000</u>	<u>90,000,000</u>
Commitments and contingencies	<u>0</u>	<u>6,503,627</u>	<u>31,333,000</u>	<u>37,836,627</u>
<b><u>Interest income:</u></b>				
Loans	<u>363,566</u>	<u>11,856,792</u>	<u>1,043,972</u>	<u>13,264,330</u>
Investments and other financial assets	<u>0</u>	<u>7,568,528</u>	<u>1,958,177</u>	<u>9,526,705</u>
<b><u>Interest expenses:</u></b>				
Deposits	<u>96,551</u>	<u>16,450,378</u>	<u>1,516,961</u>	<u>18,063,890</u>
Borrowings and debt securities issued	<u>0</u>	<u>0</u>	<u>5,850,000</u>	<u>5,850,000</u>
<b><u>Other income:</u></b>				
Equity participation in associates	<u>0</u>	<u>10,897,963</u>	<u>0</u>	<u>10,897,963</u>
Received dividends	<u>0</u>	<u>996,173</u>	<u>0</u>	<u>996,173</u>
<b><u>General and administrative expenses:</u></b>				
Directors' fees	<u>367,380</u>	<u>0</u>	<u>0</u>	<u>367,380</u>
Benefits to key management personnel	<u>5,996,989</u>	<u>0</u>	<u>0</u>	<u>5,996,989</u>



**BANCO GENERAL, S. A. AND SUBSIDIARIES**  
(Panama, Republic of Panama)

**Notes to the Consolidated Financial Statements**

	<b>2018</b>			
	<b><u>Directors and Management</u></b>	<b><u>Related Companies</u></b>	<b><u>Affiliated Companies</u></b>	<b><u>Total</u></b>
<b><u>Assets:</u></b>				
Investments and other financial assets	<u>0</u>	<u>162,067,000</u>	<u>36,580,208</u>	<u>198,647,208</u>
Loans	<u>7,539,015</u>	<u>137,558,553</u>	<u>20,073,177</u>	<u>165,170,745</u>
Investments in associates	<u>0</u>	<u>26,034,716</u>	<u>0</u>	<u>26,034,716</u>
<b><u>Liabilities:</u></b>				
Deposits:				
Demand	999,893	368,223,635	76,101,535	445,325,063
Savings	5,415,638	147,513,188	468,719	153,397,545
Time	<u>1,893,345</u>	<u>418,242,277</u>	<u>101,769,231</u>	<u>521,904,853</u>
	<u>8,308,876</u>	<u>933,979,100</u>	<u>178,339,485</u>	<u>1,120,627,461</u>
Perpetual bonds	<u>0</u>	<u>0</u>	<u>90,000,000</u>	<u>90,000,000</u>
Commitments and contingencies	<u>0</u>	<u>63,730,393</u>	<u>32,552,608</u>	<u>96,283,001</u>
<b><u>Interest income:</u></b>				
Loans	<u>361,810</u>	<u>8,660,112</u>	<u>1,177,982</u>	<u>10,199,904</u>
Investments and other financial assets	<u>0</u>	<u>12,314,367</u>	<u>2,238,177</u>	<u>14,552,544</u>
<b><u>Interest expenses:</u></b>				
Deposits	<u>79,473</u>	<u>12,978,307</u>	<u>998,643</u>	<u>14,056,423</u>
Borrowings and debt securities issued	<u>0</u>	<u>0</u>	<u>5,951,042</u>	<u>5,951,042</u>
<b><u>Other income:</u></b>				
Equity participation in associates	<u>0</u>	<u>9,934,441</u>	<u>0</u>	<u>9,934,441</u>
Received dividends	<u>0</u>	<u>3,671,608</u>	<u>0</u>	<u>3,671,608</u>
<b><u>General and administrative expenses:</u></b>				
Directors' fees	<u>275,600</u>	<u>0</u>	<u>0</u>	<u>275,600</u>
Benefits to key management personnel	<u>5,571,852</u>	<u>0</u>	<u>0</u>	<u>5,571,852</u>

The benefits to key management personnel include salaries and other expenses for B/.5,524,595 (2018: B/.5,272,995) and options to purchase shares for B/.472,394 (2018: B/.298,857).

The conditions granted in transactions with related parties are substantially similar to those granted to third parties not related to the Bank.

**BANCO GENERAL, S. A. AND SUBSIDIARIES**

(Panama, Republic of Panama)

**Notes to the Consolidated Financial Statements****(5) Cash and Cash Equivalents**

Cash and cash equivalents are detailed as follows for purposes of reconciliation with the consolidated statement of cash flows:

	<u>2019</u>	<u>2018</u>
Cash and cash items	206,185,414	202,536,914
Demand deposits with banks	332,526,449	324,944,239
Time deposits with banks	<u>191,762,241</u>	<u>166,721,311</u>
Total deposits with banks	<u>524,288,690</u>	<u>491,665,550</u>
Less: Deposits with banks, with original maturities greater than three months	<u>191,762,241</u>	<u>166,721,311</u>
Cash and cash equivalents in the consolidated statement of cash flows	<u>538,711,863</u>	<u>527,481,153</u>

**(6) Deposits with Banks**

The deposits with banks are detailed as follows:

	<u>2019</u>	<u>2018</u>
Demand deposits with banks	332,526,449	324,944,239
Time deposits with banks	<u>191,762,241</u>	<u>166,721,311</u>
Total deposits with banks	524,288,690	491,665,550
Accrued interest receivable	<u>2,931,780</u>	<u>2,615,430</u>
Total deposits at amortized cost	<u>527,220,470</u>	<u>494,280,980</u>

Demand deposits with banks include cash collateral accounts for B/.38,014,162 (2018: B/.27,475,591) that secure derivative operations, Repos, and the next quarterly payments of principal, interest and expenses of certain obligations.

**(7) Investments and Other Financial Assets**

Investments and other financial assets are detailed as follows:

**Investments and Other Financial Assets at Fair Value through Profit or Loss**

The portfolio of investments and other financial assets at fair value through profit or loss is detailed as follows:

	<u>2019</u>	<u>2018</u>
Local Commercial Paper	0	250,000
Local Corporate Bonds and Fixed Income Funds	56,841,449	53,285,932
Bonds of the Republic of Panama	1,564,073	2,361,471
Local Corporate Shares	44,750,679	54,240,959
Foreign Treasury Bills	250,991	249,682
Mortgage Backed Securities (MBS) and Collateralized Mortgage Obligations (CMOs)	428,223,755	324,156,608
Asset Backed Securities	38,113,904	7,489,044
Foreign Fixed Income Funds	109,239,711	340,074,338
Foreign Corporate Shares and Variable Income Mutual Funds	<u>249,798</u>	<u>83,161</u>
<b>Total</b>	<u>679,234,360</u>	<u>782,191,195</u>

**BANCO GENERAL, S. A. AND SUBSIDIARIES**

(Panama, Republic of Panama)

**Notes to the Consolidated Financial Statements**

The Bank sold from the portfolio of investments and other financial assets at fair value through profit or loss the amount of B/.8,901,685,652 (2018: B/.6,911,060,235). These sales generated a net gain of B/.19,136,176 (2018 net loss: B/.4,026,489), which is presented in the consolidated statement of income as gain (loss) on financial instruments, net.

**Investments and Other Financial Assets at Fair Value Through OCI**

Investments and other financial assets at fair value through OCI are detailed as follows:

	<b>2019</b>		<b>2018</b>	
	<b>Fair Value</b>	<b>Amortized Cost</b>	<b>Fair Value</b>	<b>Amortized Cost</b>
Local Commercial Paper and Treasury Bills	13,300,647	13,197,163	9,149,074	9,126,333
Local Corporate Bonds	1,070,031,900	1,026,855,001	1,013,248,627	997,698,229
Bonds of the Republic of Panama	361,359,455	346,972,169	197,174,372	190,128,337
Bonds of the US Government	35,716,813	35,348,203	56,748,859	56,827,087
Foreign Bank Acceptances, Commercial Paper and Treasury Bills	202,365,732	202,343,956	610,837,417	611,256,063
Mortgage Backed Securities (MBS) and Collateralized Mortgage Obligations (CMOs)	1,451,228,382	1,439,744,542	1,378,068,871	1,393,131,967
Asset Backed Securities (ABS)	163,509,991	162,864,420	86,020,812	85,396,866
Foreign Corporate Bonds	950,874,618	931,706,462	969,737,294	980,138,700
Other Government Bonds	45,818,807	43,921,149	73,874,655	74,515,269
<b>Total</b>	<b>4,294,206,345</b>	<b>4,202,953,065</b>	<b>4,394,859,981</b>	<b>4,398,218,851</b>

The Bank sold investments and other financial assets at fair value through OCI for the amount of B/.2,240,425,864 (2018: B/.1,765,213,407). These sales generated a net gain of B/.1,704,461 (2018 net loss of: B/.7,826,666), which is presented in the consolidated statement of income as gain (loss) on financial instruments, net.

The reconciliation between the initial balance and closing balance of the expected credit losses (ECL) by the type of allowance model is presented as follows:

	<b>2019</b>				
	<b>12-month ECL</b>	<b>Lifetime ECL not credit-impaired</b>	<b>Lifetime ECL credit-impaired</b>	<b>Purchased credit-impaired</b>	<b>Total</b>
<b>Balance at the beginning of the year</b>	6,869,500	793,965	2,050,346	12,277	9,726,088
Transferred to 12-month ECL	0	0	0	0	0
Transfer of 12-month ECL to lifetime ECL not credit-impaired	(35,324)	35,324	0	0	0
Transfer of 12-month ECL to lifetime ECL credit-impaired	0	0	0	0	0
Net remeasurement of portfolio	(2,044,900)	(124,510)	3,222,544	(12,093)	1,041,041
New investment securities purchased	2,994,378	0	0	0	2,994,378
Investment securities that have been derecognized	(2,889,078)	(3,606)	0	(184)	(2,892,868)
<b>Balance at the end of the year</b>	<b>4,894,576</b>	<b>701,173</b>	<b>5,272,890</b>	<b>0</b>	<b>10,868,639</b>

**BANCO GENERAL, S. A. AND SUBSIDIARIES**  
(Panama, Republic of Panama)

**Notes to the Consolidated Financial Statements**

		<b>2018</b>			
	<b>12-month ECL</b>	<b>Lifetime ECL not credit- impaired</b>	<b>Lifetime ECL credit- impaired</b>	<b>Purchased credit- impaired</b>	<b>Total</b>
<b>Balance at the beginning of the year</b>	5,887,002	1,902,585	0	0	7,789,587
Transferred to 12-month ECL	13,705	(13,705)	0	0	0
Transfer of 12-month ECL to lifetime ECL not credit-impaired	(326,873)	326,873	0	0	0
Transfer of 12-month ECL to lifetime ECL credit-impaired	(13,091)	121,307	(108,216)	0	0
Net remeasurement of portfolio	35,260	(1,561,651)	2,158,857	12,416	644,882
New investment securities purchased	2,788,329	70,253	0	0	2,858,582
Investment securities that have been derecognized	<u>(1,514,832)</u>	<u>(51,697)</u>	<u>(295)</u>	<u>(139)</u>	<u>(1,566,963)</u>
<b>Balance at the end of the year</b>	<u><b>6,869,500</b></u>	<u><b>793,965</b></u>	<u><b>2,050,346</b></u>	<u><b>12,277</b></u>	<u><b>9,726,088</b></u>

**Investments at Amortized Cost**

At December 31, 2018, the investments portfolio at amortized cost amounted to B/.10,950,000 less a 12-month expected credit loss allowance of B/.1,308.

The movement of the 12-month expected credit loss allowance for investments at amortized cost is as follows:

	<b>2019</b>	<b>2018</b>
Balance at the beginning of the year	1,308	91,361
Changes due to IFRS 9 adoption	0	(91,361)
(Reversal) provision registered to expense	<u>(1,308)</u>	<u>1,308</u>
Balance at the end of the year	<u><b>0</b></u>	<u><b>1,308</b></u>

At December 31, 2018, the investments at amortized cost are summarized as follows:

	<b>2018</b>
Investments portfolio at amortized cost, net	10,948,692
Accrued interest receivable	<u>978</u>
Total of investments at amortized cost	<u><b>10,949,670</b></u>

Foreign securities purchased under resold agreements (Repos) for B/.10,948,692 were guaranteed with foreign securities for B/.11,408,862.

The payment of capital and interest on 99.9% of the Bank's MBS portfolio is 100% guaranteed by the following agencies: the Government National Mortgage Association (GNMA), which is an agency of the Federal Government of the United States and counts on the explicit guarantee of the Federal Government, the Federal National Mortgage Association (FNMA) or the Federal Home Loan Mortgage Association (FHLMC), who rely on AAA ratings provided by Moody's and Fitch, on its counterparty debt. The guarantee and primary source of payment of the MBS guaranteed by the aforementioned agencies is a set of residential mortgages on houses that must fulfill credit policies that are required by these programs. Similarly, 70.7% (2018: 74.7%) of the CMO portfolio of the Bank is 100% guaranteed by GNMA, FNMA or FHLMC.

## **BANCO GENERAL, S. A. AND SUBSIDIARIES**

(Panama, Republic of Panama)

### **Notes to the Consolidated Financial Statements**

---

The average life of the portfolio of MBS is 2.94 years and CMOs is of 1.61 years (2018: 2.89 years for MBS and 1.81 years for CMOS).

The Bank has in place a documented procedure to determine fair value and the responsibilities of the areas involved in this process, which has been approved by the Assets and Liabilities Committee, the Risk Committee of the Board of Directors, and the Bank's Board of Directors.

The Bank uses price vendors for most of the prices of assets and liabilities at fair value which are processed by the operations area and validated by the administrative and treasury control area and the risk department.

The Bank uses internal valuation methodologies for certain assets and liabilities at fair value classified in Level 3 of the fair value hierarchy. The calculation of fair values using internal methodologies is performed by the administration and control of the treasury area and validated by the risk department.

The Bank measures fair value using the fair value hierarchy, which categorizes the variables used in valuation techniques to measure fair value into three levels. The hierarchy is based on the transparency of the inputs used in measuring the fair values of financial assets and liabilities at their valuation date. The three levels are defined as follows:

**Level 1:** Quoted prices, unadjusted, in active markets for assets or liabilities identical to those that the Bank can access at the measurement date.

**Level 2:** Inputs other than quoted prices included within Level 1 that are observable either directly (i.e. as prices) or indirectly (i.e. derived from prices). This category includes instruments valued using quoted market prices in active markets for similar instruments; quoted prices for identical or similar instruments in markets that are considered less than active; or other valuation techniques in which all significant input are directly or indirectly observable from market data.

**Level 3:** Unobservable inputs for assets or liabilities. This category includes all instruments for which the valuation technique includes unobservable variables and such have a significant effect on the instrument's fair value measurement. This category also includes instruments that are valued based on quoted prices for similar instruments for which significant unobservable adjustments or assumptions are required to reflect differences between the instruments.

**BANCO GENERAL, S. A. AND SUBSIDIARIES**

(Panama, Republic of Panama)

**Notes to the Consolidated Financial Statements**

The classification of the valuation of fair value is determined based on the lowest level input that is significant to the fair value measurement in its entirety. The relevance of a variable should be evaluated in relation to the entire fair value measurement.

**Fair Value Measurement of Investments and Other Financial Assets at Fair Value Through Profit or Loss**

	<b><u>2019</u></b>	<b><u>Level 1</u></b>	<b><u>Level 2</u></b>	<b><u>Level 3</u></b>
Local Corporate Bonds and Fixed Income Funds	56,841,449	0	0	56,841,449
Bonds of the Republic of Panama	1,564,073	0	1,564,073	0
Local Corporate Shares	44,750,679	4,297	0	44,746,382
Foreign Treasury Bills	250,991	250,991	0	0
Mortgage Backed Securities (MBS) and Collateralized				
Mortgage Obligations (CMOs)	428,223,755	0	428,223,755	0
Asset Backed Securities (ABS)	38,113,904	0	38,113,904	0
Foreign Fixed Income Funds	109,239,711	0	0	109,239,711
Foreign Share capital and Variable Income Mutual Funds	249,798	0	3,615	246,183
<b>Total</b>	<b><u>679,234,360</u></b>	<b><u>255,288</u></b>	<b><u>467,905,347</u></b>	<b><u>211,073,725</u></b>

	<b><u>2018</u></b>	<b><u>Level 1</u></b>	<b><u>Level 2</u></b>	<b><u>Level 3</u></b>
Local Commercial Paper	250,000	0	0	250,000
Local Corporate Bonds and Fixed Income Funds	53,285,932	0	0	53,285,932
Bonds of the Republic of Panama	2,361,471	0	2,361,471	0
Local Corporate Shares	54,240,959	3,477	0	54,237,482
Foreign Treasury Bills	249,682	249,682	0	0
Mortgage Backed Securities (MBS) and Collateralized				
Mortgage Obligations (CMOs)	324,156,608	0	324,156,608	0
Asset Backed Securities (ABS)	7,489,044	0	7,489,044	0
Foreign Fixed Income Funds	340,074,338	0	241,801,861	98,272,477
Foreign Share capital and Variable Income Mutual Funds	83,161	0	13,519	69,642
<b>Total</b>	<b><u>782,191,195</u></b>	<b><u>253,159</u></b>	<b><u>575,822,503</u></b>	<b><u>206,115,533</u></b>

**Fair Value Measurement of Investments and Other Financial Assets at Fair Value Through OCI**

	<b><u>2019</u></b>	<b><u>Level 1</u></b>	<b><u>Level 2</u></b>	<b><u>Level 3</u></b>
Local Commercial Paper and Treasury Bills	13,300,647	0	0	13,300,647
Local Corporate Bonds	1,070,031,900	0	185,453,851	884,578,049
Bonds of the Republic of Panama	361,359,455	0	361,359,455	0
Bonds of the US Government	35,716,813	35,716,813	0	0
Foreign Bank Acceptances, Commercial Paper and Treasury Bills	202,365,732	148,368,307	46,980,989	7,016,436
Mortgage Backed Securities (MBS) and Collateralized				
Mortgage Obligations (CMOs)	1,451,228,382	0	1,450,514,538	713,844
Asset Backed Securities (ABS)	163,509,991	0	163,509,991	0
Foreign Corporate Bonds	950,874,618	0	950,874,618	0
Bonds of Other Governments	45,818,807	4,039,883	41,778,924	0
<b>Total</b>	<b><u>4,294,206,345</u></b>	<b><u>188,125,003</u></b>	<b><u>3,200,472,366</u></b>	<b><u>905,608,976</u></b>

**BANCO GENERAL, S. A. AND SUBSIDIARIES**  
(Panama, Republic of Panama)

**Notes to the Consolidated Financial Statements**

<b>Fair Value Measurement of Investments and Other Financial Assets at Fair Value Through OCI</b>				
	<b>2018</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>
Local Commercial Paper and Treasury Bills	9,149,074	0	0	9,149,074
Local Corporate Bonds	1,013,248,627	0	153,437,011	859,811,616
Bonds of the Republic of Panama	197,174,372	0	197,174,372	0
Bonds of the US Government	56,748,859	56,748,859	0	0
Foreign Commercial Paper and Treasury Bills	610,837,417	241,052,103	369,785,314	0
Mortgage Backed Securities (MBS) and Collateralized Mortgage Obligations (CMOs)	1,378,068,871	0	1,377,302,241	766,630
Asset Backed Securities (ABS)	86,020,812	0	86,020,812	0
Foreign Corporate Bonds	969,737,294	0	969,737,294	0
Bonds of Other Governments	73,874,655	11,585,500	62,289,155	0
<b>Total</b>	<b>4,394,859,981</b>	<b>309,386,462</b>	<b>3,215,746,199</b>	<b>869,727,320</b>

<b>Changes in Fair Value Measurement of Level 3 hierarchy Investments and other financial assets</b>			
	<b>Fair Value through Profit or Loss</b>	<b>Fair Value through OCI</b>	<b>Total</b>
<b>December 31, 2018</b>	<b>206,115,533</b>	<b>869,727,320</b>	<b>1,075,842,853</b>
Loss recognized in income	(3,691,126)	(174,896)	(3,866,022)
Gain recognized in equity	0	8,764,256	8,764,256
Purchases	50,833,752	242,974,034	293,807,786
Amortization, sales and redemptions	(42,184,434)	(215,681,738)	(257,866,172)
<b>December 31, 2019</b>	<b>211,073,725</b>	<b>905,608,976</b>	<b>1,116,682,701</b>
<b>Total (loss) gains related to instruments held as of December, 2019</b>	<b>(10,450,546)</b>	<b>9,509,954</b>	<b>(940,592)</b>
<b>December 31, 2017</b>	<b>193,746,653</b>	<b>947,373,425</b>	<b>1,141,120,078</b>
Changes due to adoption of IFRS 9	518,820	16,303,767	16,822,587
<b>January 1, 2018</b>	<b>194,265,473</b>	<b>963,677,192</b>	<b>1,157,942,665</b>
Gain recognized in income	636,551	34,092	670,643
Loss recognized in equity	0	(10,696,936)	(10,696,936)
Transfers from level 3	0	(13,629,063)	(13,629,063)
Purchases	59,790,867	163,475,966	223,266,833
Amortization, sales and redemptions	(48,577,358)	(233,133,931)	(281,711,289)
<b>December 31, 2018</b>	<b>206,115,533</b>	<b>869,727,320</b>	<b>1,075,842,853</b>
<b>Total (loss) gains related to instruments held as of December, 2018</b>	<b>724,086</b>	<b>(10,472,103)</b>	<b>(9,748,017)</b>

The Bank recognizes transfers between levels of the fair value hierarchy at the date in which the change occurred.

During 2018, as a result of changes in the source of fair value level estimation of some bonds of other Governments, non-material transfers were made from Level 3 to Level 1 in the fair value through OCI category.

**BANCO GENERAL, S. A. AND SUBSIDIARIES**  
(Panama, Republic of Panama)

**Notes to the Consolidated Financial Statements**

The table below presents information about significant unobservable inputs used in measuring financial instruments categorized as Level 3 in the fair value hierarchy.

<u>Instruments</u>	<u>Valuation technique</u>	<u>Unobservable inputs used</u>	<u>Range for unobservable inputs</u>		<u>Fair value sensitivity to unobservable inputs</u>
			<u>2019</u>	<u>2018</u>	
<b>Corporate Shares</b>	Dividend discount model and Discount free cash flow model (DCF)	Equity risk premium	Minimum 5.36% Maximum 8.37%	Minimum 5.80% Maximum 11.16%	If equity risk premiums increase, the price decreases and vice versa
		Growth rate of assets, liabilities, equity, profits and dividends	Minimum (20.23%) Maximum 22.14%	Minimum (36.95%) Maximum 16.51%	If the growth increases the price increases and vice versa
<b>Fixed Income</b>	Discounted cash flow	Credit spreads	Minimum 0.71% Maximum 13.95% Average 2.06%	Minimum 0.55% Maximum 8.31% Average 2.92%	If the credit spreads increase, the price decreases and vice versa

The main valuation techniques, assumptions and inputs used to measure the fair value of financial instruments are as follows:

<u>Instrument</u>	<u>Valuation technique</u>	<u>Inputs used</u>	<u>Level</u>
<b>Local Fixed Income</b>	Quoted market prices	Observable quoted prices	2-3
	Discounted cash flows	Benchmark interest rate Liquidity risk premiums Credit spreads	
<b>Local Shares</b>	Quoted market prices	Quoted prices in active markets	1-3
	Dividend discount model Discount free cash flows model (DCF), which are compared to the stock prices	Benchmark interest rate Equity risk premium Growth rate of assets, liabilities, equity, profits and dividends	
	Carrying amount model	Equity Issued and outstanding shares	
<b>Foreign Fixed Income</b>	Quoted market prices	Quoted prices in active markets	1-2
	Quoted observable market prices for similar instruments	Observable quoted prices	
	Bid and ask prices from market participants	Prices from a broker	
	Discounted cash flows model	Credit spreads Benchmark interest rate Liquidity risk premiums	



**BANCO GENERAL, S. A. AND SUBSIDIARIES**  
(Panama, Republic of Panama)

**Notes to the Consolidated Financial Statements**

<u>Instrument</u>	<u>Valuation technique</u>	<u>Inputs used</u>	<u>Level</u>
Agencies' MBS / CMOs	Discounted cash flows model	Features of collateral TBA's price Treasury yield Yield curves Prepayment speeds Market analysis	2-3
Private MBS / CMOs and ABS	Discounted cash flows model	Features of collateral Treasury yield Yield curves Expected cash flow and losses Market assumptions related to discount rates, prepayments, losses and recoveries	2
Foreign Shares	Carrying Amount Model	Carrying amount of the shares of the company	3
Investment Vehicles	Net asset value	Net asset value	2-3

The Bank considers that its methodologies for valuation of investments classified as Level 3 are appropriate; however, the use of different estimates for the unobservable inputs could lead to different measurements of fair value. For investments classified in Level 3, adjustments to the credit spread (in the case of fixed income) and to the equity risk premium (in the case of the corporate shares) of +50bp and -50bp would result in favorable and unfavorable impacts in the Bank's statement of income and equity, as described below:

	<u>2019</u>			
	<u>Fair Value</u>		<u>FV OCI</u>	
	<u>Effect in profit or loss</u>		<u>Effect in equity</u>	
	<u>Favorable</u>	<u>(Unfavorable)</u>	<u>Favorable</u>	<u>(Unfavorable)</u>
Fixed Income	1,478	(1,477)	5,349,346	(5,415,804)
Corporate Shares	4,398,399	(3,607,127)	0	0
Total	4,399,877	(3,608,604)	5,349,346	(5,415,804)

  

	<u>2018</u>			
	<u>Fair Value</u>		<u>FV OCI</u>	
	<u>Effect in profit or loss</u>		<u>Effect in equity</u>	
	<u>Favorable</u>	<u>(Unfavorable)</u>	<u>Favorable</u>	<u>(Unfavorable)</u>
Fixed Income	1	(2)	7,448,774	(10,623,861)
Corporate Shares	4,709,374	(3,952,971)	0	0
Total	4,709,375	(3,952,973)	7,448,774	(10,623,861)

For investments and other financial assets securing borrowings, see Note 16.

**BANCO GENERAL, S. A. AND SUBSIDIARIES**

(Panama, Republic of Panama)

**Notes to the Consolidated Financial Statements****(8) Loans**

The composition of the loan portfolio is summarized as follows:

	<u>2019</u>	<u>2018</u>
Internal sector:		
Residential mortgages	4,321,903,596	4,091,042,745
Personal, auto and credit cards	1,894,882,198	1,776,981,209
Commercial mortgages	2,020,114,781	1,920,857,554
Lines of credit and commercial loans	1,447,828,168	1,590,811,256
Interim financing	565,399,272	700,899,475
Financial leases, net	100,191,047	108,302,008
Other secured loans	212,990,294	203,744,331
Overdrafts	145,292,387	152,890,905
Total internal sector	<u>10,708,601,743</u>	<u>10,545,529,483</u>
External sector:		
Residential mortgages	223,143,187	249,375,750
Personal, auto and credit cards	15,322,824	16,779,215
Commercial mortgages	208,335,226	259,580,692
Lines of credit and commercial loans	858,508,205	798,964,318
Interim financing	0	3,099,755
Other secured loans	11,209,493	23,238,900
Overdrafts	58,568,216	55,816,561
Total external sector	<u>1,375,087,151</u>	<u>1,406,855,191</u>
Total	<u>12,083,688,894</u>	<u>11,952,384,674</u>

The movement of the loan loss allowance is summarized as follows:

		<u>2019</u>		
	<u>12-month</u>	<u>Lifetime ECL</u>	<u>Lifetime</u>	
	<u>ECL</u>	<u>Not credit-</u>	<u>ECL credit-</u>	<u>Total</u>
		<u>impaired</u>	<u>impaired</u>	
<b>Balance at the beginning of the year</b>	86,609,549	24,544,788	47,376,937	158,531,274
Transferred to 12-month ECL	11,693,528	(8,360,800)	(3,332,728)	0
Transferred to lifetime ECL not credit-impaired	(2,065,593)	3,279,515	(1,213,922)	0
Transferred to lifetime ECL credit-impaired	(1,285,013)	(3,274,520)	4,559,533	0
Net remeasurement of portfolio	(16,064,735)	15,917,937	50,546,694	50,399,896
New Loans	18,209,255	5,722,308	7,092,667	31,024,230
Loans that have been derecognized	(13,489,439)	(7,118,421)	(18,862,431)	(39,470,291)
Recovery of loan write-off	0	0	27,654,274	27,654,274
Loans written-off	0	0	(62,980,583)	(62,980,583)
<b>Balance at the end of year</b>	<u>83,607,552</u>	<u>30,710,807</u>	<u>50,840,441</u>	<u>165,158,800</u>

**BANCO GENERAL, S. A. AND SUBSIDIARIES**  
(Panama, Republic of Panama)

**Notes to the Consolidated Financial Statements**

	<b>2018</b>			
	<b>12-month ECL</b>	<b>Lifetime ECL Not credit- impaired</b>	<b>Lifetime ECL credit- impaired</b>	<b>Total</b>
Balance at the beginning of the year IAS 39				144,832,305
Changes due to adoption of IFRS 9	0	0	0	412,548
<b>Balance at the beginning of the year IFRS 9</b>	79,103,845	25,839,115	40,301,893	145,244,853
Transferred to 12-month ECL	9,658,365	(7,503,785)	(2,154,580)	0
Transferred to lifetime ECL not credit-impaired	(1,702,386)	3,382,563	(1,680,177)	0
Transferred to lifetime ECL credit-impaired	(1,247,049)	(2,030,918)	3,277,967	0
Net remeasurement of portfolio	(5,909,866)	8,385,170	46,385,775	48,861,079
New Loans	19,810,458	3,110,543	6,128,641	29,049,642
Loans that have been derecognized	(13,103,818)	(6,637,900)	(16,185,556)	(35,927,274)
Recovery of loan write-off	0	0	23,052,680	23,052,680
Loans written-off	0	0	(51,749,706)	(51,749,706)
<b>Balance at the end of year</b>	<b>86,609,549</b>	<b>24,544,788</b>	<b>47,376,937</b>	<b>158,531,274</b>

Loan loss allowance for consumer loans:

	<b>2019</b>			
	<b>12-month ECL</b>	<b>Lifetime ECL Not credit – impaired</b>	<b>Lifetime ECL credit- impaired</b>	<b>Total</b>
<b>Balance at the beginning of the year</b>	76,707,773	17,801,949	18,978,216	113,487,938
Transferred to 12-month ECL	11,105,225	(7,772,497)	(3,332,728)	0
Transferred to lifetime ECL not credit-impaired	(1,611,638)	2,533,427	(921,789)	0
Transferred to lifetime ECL credit-impaired	(1,209,505)	(1,866,695)	3,076,200	0
Net remeasurement of portfolio	(15,101,091)	12,313,145	34,059,528	31,271,582
New Loans	14,563,741	1,474,677	999,480	17,037,898
Loans that have been derecognized	(9,310,419)	(4,996,157)	(11,919,868)	(26,226,444)
Recovery of loans write-off	0	0	27,309,054	27,309,054
Loans written-off	0	0	(48,504,702)	(48,504,702)
<b>Balance at end of year</b>	<b>75,144,086</b>	<b>19,487,849</b>	<b>19,743,391</b>	<b>114,375,326</b>

	<b>2018</b>			
	<b>12-month ECL</b>	<b>Lifetime ECL Not credit – impaired</b>	<b>Lifetime ECL credit- impaired</b>	<b>Total</b>
<b>Balance at the beginning of the year</b>	65,727,982	17,973,365	16,360,282	100,061,629
Transferred to 12-month ECL	8,504,175	(6,349,595)	(2,154,580)	0
Transferred to lifetime ECL not credit-impaired	(1,543,345)	2,139,252	(595,907)	0
Transferred to lifetime ECL credit-impaired	(1,234,182)	(1,686,949)	2,921,131	0
Net remeasurement of portfolio	(565,765)	9,868,007	40,948,875	50,251,117
New Loans	15,088,436	1,406,763	1,037,375	17,532,574
Loans that have been derecognized	(9,269,528)	(5,548,894)	(11,458,184)	(26,276,606)
Recovery of loans write-off	0	0	21,691,904	21,691,904
Loans written-off	0	0	(49,772,680)	(49,772,680)
<b>Balance at end of year</b>	<b>76,707,773</b>	<b>17,801,949</b>	<b>18,978,216</b>	<b>113,487,938</b>

**BANCO GENERAL, S. A. AND SUBSIDIARIES**  
(Panama, Republic of Panama)

**Notes to the Consolidated Financial Statements**

Loan loss allowance for corporate loans:

	<b>2019</b>			
	<b>12-month ECL</b>	<b>Lifetime ECL Not credit - impaired</b>	<b>Lifetime ECL credit- impaired</b>	<b>Total</b>
<b>Balance at beginning of year</b>	9,901,776	6,742,839	28,398,721	45,043,336
Transferred to 12 months ECL	588,303	(588,303)	0	0
Transferred to lifetime ECL not credit impaired	(453,955)	746,088	(292,133)	0
Transferred to lifetime ECL credit impaired	(75,508)	(1,407,825)	1,483,333	0
Net remeasurement of portfolio	(963,644)	3,604,792	16,487,166	19,128,314
New Loans	3,645,514	4,247,631	6,093,187	13,986,332
Loans that have been derecognized	(4,179,020)	(2,122,264)	(6,942,563)	(13,243,847)
Recovery of loans write-off	0	0	345,220	345,220
Loans written-off	0	0	(14,475,881)	(14,475,881)
<b>Balance at end of year</b>	<u>8,463,466</u>	<u>11,222,958</u>	<u>31,097,050</u>	<u>50,783,474</u>

	<b>2018</b>			
	<b>12-month ECL</b>	<b>Lifetime ECL Not credit - impaired</b>	<b>Lifetime ECL credit- impaired</b>	<b>Total</b>
<b>Balance at beginning of year IFRS 9</b>	13,375,863	7,865,750	23,941,611	45,183,224
Transferred to 12 months ECL	1,154,190	(1,154,190)	0	0
Transferred to lifetime ECL not credit impaired	(159,041)	1,243,311	(1,084,270)	0
Transferred to lifetime ECL credit impaired	(12,867)	(343,969)	356,836	0
Net remeasurement of portfolio	(5,344,101)	(1,482,837)	5,436,900	(1,390,038)
New Loans	4,722,022	1,703,780	5,091,266	11,517,068
Loans that have been derecognized	(3,834,290)	(1,089,006)	(4,727,372)	(9,650,668)
Recovery of loans write-off	0	0	1,360,776	1,360,776
Loans written-off	0	0	(1,977,026)	(1,977,026)
<b>Balance at end of year</b>	<u>9,901,776</u>	<u>6,742,839</u>	<u>28,398,721</u>	<u>45,043,336</u>

A 56% (2018: 55%) of the Bank's credit portfolio is constituted by residential and commercial mortgage loans backed by residential units and commercial or industrial buildings.

The loan portfolio classification by guarantee type, mainly mortgages on real estate and chattels, and other collateral such as deposits, securities, and corporate guaranties, is detailed as follows:

	<b>2019</b>	<b>2018</b>
	(in Thousands)	
Mortgages on real estate	7,928,112	7,958,802
Chattel mortgages	666,521	736,775
Deposits	405,549	375,540
Other guaranties	318,784	381,456
Unsecured	<u>2,764,723</u>	<u>2,499,812</u>
<b>Total</b>	<u>12,083,689</u>	<u>11,952,385</u>

For loans pledged to secure borrowings, see Note 18.

**BANCO GENERAL, S. A. AND SUBSIDIARIES**  
(Panama, Republic of Panama)

**Notes to the Consolidated Financial Statements**

The Bank recognized a tax credit in the amount of B/.46,133,208 (2018: B/.40,823,558), originating from the annual benefit awarded on mortgage loans granted with preferential interest rates until the first fifteen (15) years of the loan.

This benefit is equivalent to the difference between the income the Bank would have earned on these mortgage loans had it used the market reference interest rate in effect for that year, and the interest income actually earned.

**Finance Leases, Net**

The balance of finance leases, net of unearned interest, and the maturity schedule of the minimum payments are summarized as follows:

	<u>2019</u>	<u>2018</u>
Minimum payments up to 1 year	48,210,063	51,738,424
Minimum payments from 1 to 6 years	<u>63,840,430</u>	<u>68,868,979</u>
Total minimum payments	112,050,493	120,607,403
Less unearned interest	<u>11,859,446</u>	<u>12,305,395</u>
Total finance leases, net	<u>100,191,047</u>	<u>108,302,008</u>

**(9) Investments in Associates**

The investments in associates are detailed as follows:

<u>Associates</u>	<u>Activity</u>	<u>Equity Participation</u>		<u>2019</u>	<u>2018</u>
		<u>2019</u>	<u>2018</u>		
Telered, S. A.	Processing of electronic transactions	40%	40%	13,356,397	10,674,693
Proyectos de Infraestructura, S. A.	Real estate investors	38%	38%	6,453,338	6,028,239
Processing Center, S. A.	Credit card processing	49%	49%	2,459,265	6,704,319
Financial Warehousing of Latin America, Inc.	Administrator of trust funds	38%	38%	<u>2,612,185</u>	<u>2,627,465</u>
				<u>24,881,185</u>	<u>26,034,716</u>

The financial information of investments in associates is summarized as follows:

<u>Associates</u>	<u>Financial Information Date</u>	<u>2019</u>						<u>Participation recognized in profit or loss</u>
		<u>Assets</u>	<u>Liabilities</u>	<u>Equity</u>	<u>Income</u>	<u>Expenses</u>	<u>Net Income</u>	
Telered, S. A.	30-nov-2019	<u>54,415,351</u>	<u>17,218,349</u>	<u>37,197,002</u>	<u>43,810,282</u>	<u>30,752,828</u>	<u>13,057,454</u>	5,450,625
Proyectos de Infraestructura, S. A.	31-dec-2019	<u>16,911,874</u>	<u>0</u>	<u>16,911,874</u>	<u>3,361,951</u>	<u>509</u>	<u>3,361,442</u>	1,285,274
Processing Center, S. A.	30-nov-2019	<u>27,528,274</u>	<u>13,876,652</u>	<u>13,651,622</u>	<u>18,575,038</u>	<u>10,710,845</u>	<u>7,864,193</u>	3,890,064
Financial Warehousing of Latin America, Inc.	31-oct-2019	<u>11,352,397</u>	<u>3,782,322</u>	<u>7,570,075</u>	<u>4,427,384</u>	<u>2,447,176</u>	<u>1,980,208</u>	272,000
<b>Total</b>								<u>10,897,963</u>

  

<u>Associates</u>	<u>Financial Information Date</u>	<u>2018</u>						<u>Participation recognized in profit or loss</u>
		<u>Assets</u>	<u>Liabilities</u>	<u>Equity</u>	<u>Income</u>	<u>Expenses</u>	<u>Net Income</u>	
Telered, S. A.	30-nov-2018	<u>41,358,796</u>	<u>11,986,119</u>	<u>29,372,677</u>	<u>41,522,277</u>	<u>28,524,806</u>	<u>12,997,471</u>	5,603,253
Proyectos de Infraestructura, S. A.	31-dec-2018	<u>15,800,432</u>	<u>0</u>	<u>15,800,432</u>	<u>2,466,516</u>	<u>498</u>	<u>2,466,018</u>	927,334
Processing Center, S. A.	30-nov-2018	<u>19,216,004</u>	<u>6,023,517</u>	<u>13,192,487</u>	<u>17,099,443</u>	<u>11,308,921</u>	<u>5,790,522</u>	2,883,051
Financial Warehousing of Latin America, Inc.	31-oct-2018	<u>8,912,230</u>	<u>2,588,760</u>	<u>6,323,470</u>	<u>3,632,089</u>	<u>1,768,841</u>	<u>1,863,248</u>	520,803
<b>Total</b>								<u>9,934,441</u>

**BANCO GENERAL, S. A. AND SUBSIDIARIES**  
(Panama, Republic of Panama)

**Notes to the Consolidated Financial Statements**

**(10) Properties, Furniture, Equipment and Improvements**

Properties, furniture, equipment and improvements are summarized as follows:

	<b>2019</b>					
	<b>Land</b>	<b>Buildings</b>	<b>Licenses and internally developed projects</b>	<b>Furniture and Equipment</b>	<b>Improvements</b>	<b>Total</b>
Cost:						
At the beginning of the year	32,147,489	135,326,696	113,226,231	104,173,822	38,745,088	423,619,326
Additions	205,000	820,000	16,750,546	11,717,520	2,406,099	31,899,165
Sales and disposals	<u>16,056</u>	<u>0</u>	<u>1,202,848</u>	<u>2,263,782</u>	<u>172,230</u>	<u>3,654,916</u>
At the end of the year	<u>32,336,433</u>	<u>136,146,696</u>	<u>128,773,929</u>	<u>113,627,560</u>	<u>40,978,957</u>	<u>451,863,575</u>
Accumulated depreciation and amortization:						
At the beginning of the year	0	30,095,005	64,938,017	65,975,853	28,205,528	189,214,403
Expense of the year	0	3,588,416	9,888,299	9,373,466	2,001,526	24,851,707
Sales and disposal	<u>0</u>	<u>0</u>	<u>1,202,848</u>	<u>2,260,915</u>	<u>172,230</u>	<u>3,635,993</u>
At the end of the year	<u>0</u>	<u>33,683,421</u>	<u>73,623,468</u>	<u>73,088,404</u>	<u>30,034,824</u>	<u>210,430,117</u>
Net balance	<u>32,336,433</u>	<u>102,463,275</u>	<u>55,150,461</u>	<u>40,539,156</u>	<u>10,944,133</u>	<u>241,433,458</u>

  

	<b>2018</b>					
	<b>Land</b>	<b>Buildings</b>	<b>Licenses and internally developed projects</b>	<b>Furniture and Equipment</b>	<b>Improvements</b>	<b>Total</b>
Cost:						
At the beginning of the year	32,076,810	130,415,437	87,218,844	115,290,423	36,573,777	401,575,291
Additions	220,679	4,911,259	26,009,959	2,367,990	2,832,978	36,342,865
Sales and disposals	<u>150,000</u>	<u>0</u>	<u>2,572</u>	<u>13,484,591</u>	<u>661,667</u>	<u>14,298,830</u>
At the end of the year	<u>32,147,489</u>	<u>135,326,696</u>	<u>113,226,231</u>	<u>104,173,822</u>	<u>38,745,088</u>	<u>423,619,326</u>
Accumulated depreciation and amortization:						
At the beginning of the year	0	26,510,195	56,121,288	68,748,375	26,995,281	178,375,139
Expense of the year	0	3,584,810	8,819,301	10,707,753	1,871,914	24,983,778
Sales and disposal	<u>0</u>	<u>0</u>	<u>2,572</u>	<u>13,480,275</u>	<u>661,667</u>	<u>14,144,514</u>
At the end of the year	<u>0</u>	<u>30,095,005</u>	<u>64,938,017</u>	<u>65,975,853</u>	<u>28,205,528</u>	<u>189,214,403</u>
Net balance	<u>32,147,489</u>	<u>105,231,691</u>	<u>48,288,214</u>	<u>38,197,969</u>	<u>10,539,560</u>	<u>234,404,923</u>

**(11) Right-of-Use Assets**

The movement of right of use assets is detailed as follows:

	<b>2019</b>
<b>Cost:</b>	
At the beginning of the year	23,366,850
New contracts	<u>555,510</u>
At the end of the year	<u>23,922,360</u>
<b>Accumulated depreciation:</b>	
At the beginning of the year	0
Expense of the the year	<u>3,748,511</u>
At the end of the year	<u>3,748,511</u>
<b>Net balance</b>	<u>20,173,849</u>

The expense depreciation of right-of-use assets is included in the depreciation and amortization expense line in the consolidated statement of income.

## BANCO GENERAL, S. A. AND SUBSIDIARIES

(Panama, Republic of Panama)

### Notes to the Consolidated Financial Statements

#### (12) Investments and Other Financial Assets Sold and Purchased Pending Settlement

The Bank recognizes each sale and purchase of financial instruments on a trade-date basis; the settlement of the transaction generally occurs within three to thirty business days following the trade date. The period between the trade date and the settlement date varies depending on the type of financial instrument traded and the regulations in effect at the market where the negotiation occurred.

Investments and other financial assets pending settlement amounted to B/.435,826,300 (2018: B/.389,698,425) for sales of investments and other financial assets and B/.661,020,353 (2018: B/.561,836,021) for purchases of investments and other financial assets.

#### (13) Goodwill and Intangible Assets, Net

The following table summarizes the goodwill generated from the acquisition and/or participation acquired of the following entities:

<u>Company</u>	<u>Date of acquisition</u>	<u>Participation acquired</u>	<u>% of Acquired Participation</u>	<u>Balance</u>
Banco General, S. A.	March 2004	ProFuturo-Administradora de Fondos de Pensiones y Cesantías, S. A.	17%	679,018
Banco General, S. A.	March 2005	BankBoston, N.A. – Panama (banking operations)	100%	12,056,144
ProFuturo - Administradora de Fondos de Pensiones y Cesantías, S. A.	March 2005	Purchase of trust fund businesses	100%	861,615
Banco General, S. A.	March 2007	Banco Continental de Panama, S. A. and subsidiaries (banking and fiduciary activities)	100%	27,494,722
Vale General, S. A.	July 2018	Pases Alimenticios, S. A. (administration and marketing of food vouchers)	100%	730,742
<b>Total</b>				<b><u>41,822,241</u></b>

On July 31, 2018, Finanzas Generales, S. A., through its subsidiary Vale General, S. A., acquired all shares of the company Pases Alimenticios, S. A.

The fair value of the assets and liabilities acquired in this transaction are detailed as follows:

Cash and deposits with banks	372,785
Account receivable, net	132,810
Other assets	9,516
Other liabilities	<u>(495,853)</u>
Total net acquired assets	19,258
Consideration	<u>(750,000)</u>
Goodwill	<u>(730,742)</u>

**BANCO GENERAL, S. A. AND SUBSIDIARIES**  
(Panama, Republic of Panama)

**Notes to the Consolidated Financial Statements**

The movement of goodwill and intangible assets is summarized as follows:

	<u>Goodwill</u>	<u>2019</u> <u>Intangible</u> <u>assets</u>	<u>Total</u>
<b>Cost:</b>			
Balance at the beginning and end of the year	41,822,241	47,462,084	89,284,325
<b>Accumulated amortization:</b>			
Balance at the beginning of the year	0	29,445,612	29,445,612
Amortization of the year	<u>0</u>	<u>2,617,388</u>	<u>2,617,388</u>
Balance at the end of the year	<u>0</u>	<u>32,063,000</u>	<u>32,063,000</u>
Net balance at the end of the year	<u>41,822,241</u>	<u>15,399,084</u>	<u>57,221,325</u>
		<u>2018</u> <u>Intangible</u> <u>assets</u>	<u>Total</u>
<b>Cost:</b>			
Balance at the beginning of the year	41,091,499	47,462,084	88,553,583
Addition by acquisition	<u>730,742</u>	<u>0</u>	<u>730,742</u>
Net balance at the end of the year	<u>41,822,241</u>	<u>47,462,084</u>	<u>89,284,325</u>
<b>Accumulated amortization:</b>			
Balance at the beginning of the year	0	26,828,225	26,828,225
Amortization of the year	<u>0</u>	<u>2,617,387</u>	<u>2,617,387</u>
Balance at the end of the year	<u>0</u>	<u>29,445,612</u>	<u>29,445,612</u>
Net balance at the end of the year	<u>41,822,241</u>	<u>18,016,472</u>	<u>59,838,713</u>

To test for impairment of goodwill or other intangible assets, a valuation of several assets (contracts, portfolios) or businesses acquired by the Bank is made annually to determine if the recoverable amount of an asset or business is greater than its carrying amount. In assessing value in use, the Bank mainly uses a discounted future net cash flows model or alternative valuation models including multiples of earnings and equity, as applicable.

It is the Bank's policy to conduct an impairment test on an annual basis or when there is evidence of impairment. As of December 31, 2019, and 2018, no impairment losses on goodwill or intangibles assets were recognized. The valuation calculated by discounting the future cash flows generated from the acquisition of assets or businesses resulted in a present value which exceeded their carrying value.

To carry out the valuation of assets and businesses acquired, expected future net cash flows of assets or businesses were projected for periods ranging from six to ten years and included a perpetual growth at the end of the period to estimate terminal cash flows. The growth rates in assets or businesses fluctuate based on their individual nature, and the current range is between 0% and 10%, while the perpetual growth rate ranged from 0% to 5%.



## BANCO GENERAL, S. A. AND SUBSIDIARIES

(Panama, Republic of Panama)

### Notes to the Consolidated Financial Statements

---

- To determine the growth rates of assets or businesses, the Bank used reference growth, performance, and actual historical metrics of relevant assets or businesses, future prospects, anticipated macroeconomic growth of the country, business segments or evaluated business; as well as the Bank's business plans and expected growth rates in general, and for specific business assessment.
- To calculate the present value of future cash flows and determine the value of the assets or businesses being evaluated, the Bank's estimated average cost of capital was used as a discount rate for the periods referred to, when the business unit being assessed is the Bank; when discounting cash flows of assets or units with a profile other than that of the Bank, the applicable cost of capital to that unit is used. The Bank's capital cost is based on the average interest rates of long-term AAA dollar instruments, the country risk premium and return premium applicable for capital investments. The cost of capital used fluctuates between 8.86% and 9.86% and changes over time.

The key assumptions described above may change as economic and market conditions change. The Bank estimates that reasonable possible changes under these assumptions do not affect the recoverable amount of the business units or decreases them below their carrying amounts.

The amortization expense is presented in the consolidated statement of income as commissions and other expenses.

#### (14) Foreclosed Assets, Net

The Bank holds foreclosed assets, amounting to B/.25,852,378 (2018: B/.17,570,968), less a reserve of B/.3,591,452 (2018: B/.2,567,370).

The movement of the reserve for foreclosed assets is summarized as follows:

	<u>2019</u>	<u>2018</u>
Balance at the beginning of the year	2,567,370	1,200,286
Provisions charged to expenses	1,851,036	2,038,159
Reversal of provision	(23,063)	(155,684)
Foreclosed assets sold	<u>(803,891)</u>	<u>(515,391)</u>
Balance at the end of the year	<u>3,591,452</u>	<u>2,567,370</u>

#### (15) Deposits Received

Deposits received at amortized cost are summarized as follows:

	<u>2019</u>	<u>2018</u>
Demand	2,608,263,290	2,835,932,071
Savings	3,598,245,227	3,515,163,131
Time	<u>6,248,759,430</u>	<u>5,877,211,828</u>
Total deposits	12,455,267,947	12,228,307,030
Accrued interest payable	<u>112,773,741</u>	<u>99,032,395</u>
<b>Total deposits at amortized cost</b>	<u>12,568,041,688</u>	<u>12,327,339,425</u>

**BANCO GENERAL, S. A. AND SUBSIDIARIES**

(Panama, Republic of Panama)

**Notes to the Consolidated Financial Statements**

---

**(16) Securities Sold Under Repurchase Agreements**

As of December 31, 2019, the Bank held obligations from securities sold under repurchase agreements for B/.403,947,411 with various maturities until January 2020 at an annual interest rate of 1.97% until 2.45%; the average interest rate of these securities was 2.28%. These securities were guaranteed by investment securities for B/.428,411,465.

Securities sold under repurchase agreements at amortized cost are detailed as follows:

	<b><u>2019</u></b>
Securities sold under repurchase agreements	403,947,411
Accrued interest payable	<u>665,833</u>
Securities sold under repurchase agreements at amortized cost	<u>404,613,244</u>

**(17) Other Financial Liabilities at Fair Value**

The Bank holds, within other liabilities line, financial liabilities of debt instruments at fair value arising from short sales, which are summarized as follows:

	<b><u>Level</u></b>	<b><u>2019</u></b>	<b><u>2018</u></b>
Mortgage Backed Securities (MBS)	2	<u>58,156,179</u>	<u>127,004,276</u>
Total		<u>58,156,179</u>	<u>127,004,276</u>

See the description of the main valuation methods, assumptions and variables used in estimating the fair value of these liabilities and the levels in Note 7.

**BANCO GENERAL, S. A. AND SUBSIDIARIES**  
(Panama, Republic of Panama)

**Notes to the Consolidated Financial Statements**

**(18) Borrowings and Debt Securities Issued, Net**

The Bank issued bonds and other borrowings, as follows:

	<u>2019</u>	<u>2018</u>
Corporate bonds with maturities in 2019, at an annual interest rate of 2.75%	0	25,000,000
Corporate bonds with maturities in 2021, at an interest rate of 3 month Libor plus a margin	75,000	75,000
Corporate bonds with maturities in 2026, at an interest rate of 3 month Libor plus a margin	2,680,000	2,680,000
Corporate bonds with maturities in 2027, at an annual interest rate of 4.125%	550,000,000	550,000,000
Borrowings with maturity in 2019, at interest rates of 3 and 6 month Libor plus a margin	0	217,015,548
Borrowings with maturity in 2020, at interest rates of 3 and 6 month Libor plus a margin	609,697,952	1,406,725,729
Borrowings with maturity in 2021, at interest rates of 6 month Libor plus a margin	71,203,125	75,703,125
Borrowings with maturity in 2022, at interest rates of 3 and 6 month Libor plus a margin	250,000,000	290,384,615
Borrowings with maturity in 2023, at interest rates of 3 month Libor plus a margin	0	47,368,422
Borrowings with maturity in 2024, at interest rates of 6 month Libor plus a margin	150,000,000	0
Borrowing under USAID (guarantor) program with maturity in 2025, at a fixed annual interest rate of 7.65%	3,190,405	3,603,252
Notes with maturities in 2024, at a fixed interest rate	190,000,000	200,000,000
Notes with maturities in 2027, at a fixed interest rate	<u>75,000,000</u>	<u>75,000,000</u>
<b>Subtotal of borrowings and debt securities issued</b>	<b>1,901,846,482</b>	<b>2,893,305,691</b>
Revaluation coverage	<u>12,734,820</u>	<u>(6,777,349)</u>
<b>Total borrowings and debt securities issued, net</b>	<b><u>1,914,581,302</u></b>	<b><u>2,886,528,342</u></b>

The borrowings and debt securities issued at amortized cost are summarized as follows:

	<u>2019</u>	<u>2018</u>
Borrowings and debt securities issued, net	1,914,581,302	2,886,528,342
Accrued interest payable	<u>14,229,073</u>	<u>18,518,151</u>
Borrowings and debt securities issued at amortized cost	<u>1,928,810,375</u>	<u>2,905,046,493</u>

The borrowing obtained in 1985 under the USAID Housing Program resulted from the Bank's participation in the Housing Program No.525-HG-013 with the United States of America Agency for International Development (USAID), which involves the financing of low cost housing by foreign investors. These borrowings have a maturity of thirty (30) years, and a grace period of ten (10) years for repayment of principal. These borrowings are guaranteed by USAID. In turn, the Bank must maintain these borrowings secured by mortgage loans pledged on behalf of USAID for B/.3,988,006 (2018: B/.4,504,065), representing 1.25 times the amount of the borrowed funds.

## **BANCO GENERAL, S. A. AND SUBSIDIARIES**

(Panama, Republic of Panama)

### **Notes to the Consolidated Financial Statements**

---

The Bank is the residual beneficiary of the liquid assets of Banco General DPR Funding Limited, a special purpose entity. The following transactions have been executed through this entity: in 2016 a notes for B/.200,000,000; in 2017 a borrowing for B/.50,000,000 and notes for B/.75,000,000; collateralized with future cash flows of remittances received (MT103). The Bank maintains a money market deposit with an amount equivalent to the next quarterly payment of principal, interest and expense, which is presented within the Deposits with banks line. The balance of the borrowing is B/.315,000,000 (2018: B/.372,368,422).

The borrowings and notes detailed above were agreed to the following terms and types of rates: 8 years with capital repayments from the third year and a fixed rate for the notes (2016), 5 years with capital repayments from the second year and an interest rate of 3 month labor plus a margin for the borrowing (2017) and 10 years with capital repayments from the fifth year and a fixed interest rate for notes (2017).

In August 2017, the Bank issued bonds in the international market under the Standard 144A/Reg S for the amount of B/.550,000,000 with a ten-year fixed coupon of 4.125 and a maturity date of August 7, 2027. The bonds have biannual interest payments on the 7th day of February and August of each year, beginning on February 7, 2018. The principal amount will be paid at maturity.

In December 2017, the Bank signed a medium-term syndicated loan agreement for B/.800,000,000, which was then increased in June 2018 for B/.300,000,000 using the "Increase Facility" of that contract. The loans under this contract were syndicated at a variable rate of Libor 3 months plus a margin, between commercial banks in the United States, Europe, Asia, the Middle East and Latin America. The balance of these loans is B/.375,000,000 (2018: B/.1,100,000,000).

In October 2018, the Bank agreed medium-term borrowings for B/.200,000,000, with a variable rate of Libor 3 months plus a margin and payment of quarterly interest and capital at maturity. The loans were syndicated between commercial banks in the United States, Europe and Asia.

In December 2019, the Bank entered into a long-term loan agreement with a multilateral entity for B/.150,000,000 at a variable Libor rate of 6 months plus a margin and payment of six-monthly interest and maturity capital.

The Bank had no default events as to principal, interest or other contractual clauses relating to its borrowings and debt securities issued.

**BANCO GENERAL, S. A. AND SUBSIDIARIES**

(Panama, Republic of Panama)

**Notes to the Consolidated Financial Statements**

The movement during the year of borrowings and debt securities issued, net is detailed below for the reconciliation with the consolidated statement of cash flows:

	<u><b>2019</b></u>	<u><b>2018</b></u>
Balance at the beginning of the year	2,886,528,342	2,661,365,208
New borrowings and debt securities issued	162,591,685	801,199,610
Redemption of debt securities issued and cancellation of borrowings	(1,154,050,894)	(565,126,868)
Product of currency exchange fluctuations	0	(4,132,259)
Revaluation coverage	19,512,169	(6,777,349)
Balance at the end of the year	<u>1,914,581,302</u>	<u>2,886,528,342</u>

**(19) Perpetual Bonds**

Under Resolution No.366-08 of November 24, 2008, issued by the Superintendence of the Securities Markets of the Republic of Panama, Banco General, S. A. is authorized to offer Perpetual Bonds with a face value of up to B/.250,000,000 through public offering. The bonds will be issued in nominative, registered form, with no coupons, in one series, in denominations of B/.10,000 and multiples of B/.1,000, with no specific maturity or redemption date. Also, they can be redeemed by the Issuer, at its discretion either totally or partially, starting on the fifth year after the issuance date and at any interest payment day after that first redemption date. The bonds will earn a 6.5% interest rate and interest will be paid quarterly. The Bank, under certain circumstances, as described in the informative prospectus, may suspend interest payment without being considered in default. The bond's repayment is subordinated to all existing and future preferential borrowings of the issuer, and backed solely by the general credit worthiness of Banco General, S. A.

The balance of perpetual bonds is B/.217,680,000 (2018: B/.217,680,000).

The perpetual bonds at amortized cost are summarized as follows:

	<u><b>2019</b></u>	<u><b>2018</b></u>
Perpetual bonds	217,680,000	217,680,000
Accrued interest payable	628,853	628,853
Perpetual bonds at amortized cost	<u>218,308,853</u>	<u>218,308,853</u>

**(20) Lease Liabilities**

The movement of lease liabilities is detailed as follows:

	<u><b>2019</b></u>
Balance at the beginning of the year	23,366,850
New contracts	555,510
Payments	(3,052,594)
Balance at the end of the year	<u>20,869,766</u>

Interest expense on lease liabilities for B/.1,003,223 is included in the line as of commission expenses and other expenses in the consolidated statement of income.

**BANCO GENERAL, S. A. AND SUBSIDIARIES**

(Panama, Republic of Panama)

**Notes to the Consolidated Financial Statements**

---

**(21) Reserves of Insurance Operations**

Reserves of insurance operations amounted to B/.19,023,983 (2018: B/.17,648,645) and are comprised of unearned premiums and estimated insurance claims incurred. The movement of the reserves of insurance operations is summarized as follows:

	<b><u>2019</u></b>	<b><u>2018</u></b>
<b>Unearned Premiums</b>		
Balance at the beginning of the year	19,652,339	19,043,645
Issued premiums	41,155,073	37,731,101
Earned premiums	<u>(39,421,973)</u>	<u>(37,122,407)</u>
Balance at the end of the year	21,385,439	19,652,339
Reinsurers participation	<u>(4,801,738)</u>	<u>(4,473,403)</u>
Unearned premiums, net	<u>16,583,701</u>	<u>15,178,936</u>
<b>Estimated Insurance Claims Incurred</b>		
Balance at the beginning of the year	3,156,224	2,530,640
Incurred claims	7,652,444	6,883,588
Paid claims	<u>(7,856,342)</u>	<u>(6,258,004)</u>
Balance at the end of the year	2,952,326	3,156,224
Reinsurer participation	<u>(512,044)</u>	<u>(686,515)</u>
Estimated insurance claims incurred, net	<u>2,440,282</u>	<u>2,469,709</u>
<b>Total reserves of insurance operations</b>	<u><u>19,023,983</u></u>	<u><u>17,648,645</u></u>

**BANCO GENERAL, S. A. AND SUBSIDIARIES**  
(Panama, Republic of Panama)

**Notes to the Consolidated Financial Statements**

**(22) Concentration of Financial Assets and Liabilities**

The geographical concentration of the most significant financial assets and liabilities is as follows:

			<b>2019</b>	
	<b>Panama</b>	<b>Latin America and the Caribbean</b>	<b>United States of America and Others</b>	<b>Total</b>
<b>Assets:</b>				
Deposits with banks:				
Demand	59,827,407	82,156,796	190,542,246	332,526,449
Time	191,239,591	522,650	0	191,762,241
Investments and other financial assets at fair value through profit or loss	80,931,490	26,420,902	571,881,968	679,234,360
Investments and other financial assets at FVOCI	1,477,054,111	197,663,021	2,619,489,213	4,294,206,345
Loans	10,708,601,743	1,375,056,811	30,340	12,083,688,894
<b>Total</b>	<b>12,517,654,342</b>	<b>1,681,820,180</b>	<b>3,381,943,767</b>	<b>17,581,418,289</b>
<b>Liabilities:</b>				
Deposits:				
Demand	2,437,656,905	153,155,931	17,450,454	2,608,263,290
Saving	3,516,566,170	71,741,623	9,937,434	3,598,245,227
Time	5,925,948,873	315,965,421	6,845,136	6,248,759,430
Securities sold under repurchase agreements	0	0	403,947,411	403,947,411
Borrowings and debt securities issued, net	55,958,125	62,000,000	1,796,623,177	1,914,581,302
Perpetual bonds	217,680,000	0	0	217,680,000
Lease liabilities	19,077,998	1,791,768	0	20,869,766
Other liabilities/securities sold in short	0	0	58,156,179	58,156,179
<b>Total</b>	<b>12,172,888,071</b>	<b>604,654,743</b>	<b>2,292,959,791</b>	<b>15,070,502,605</b>
Commitments and contingencies	760,800,737	6,399,078	0	767,199,815
	<b>Panama</b>	<b>Latin America and the Caribbean</b>	<b>2018 United States of America and Others</b>	<b>Total</b>
<b>Assets:</b>				
Deposits with banks:				
Demand	45,413,971	84,935,575	194,594,693	324,944,239
Time	166,240,623	480,688	0	166,721,311
Investments and other financial assets at fair value through profit or loss	81,422,168	29,726,910	671,042,117	782,191,195
Investments and other financial assets at FVOCI	1,251,896,519	229,945,640	2,913,017,822	4,394,859,981
Investments at amortized cost, net	0	0	10,948,692	10,948,692
Loans	10,545,529,483	1,406,825,399	29,792	11,952,384,674
<b>Total</b>	<b>12,090,502,764</b>	<b>1,751,914,212</b>	<b>3,789,633,116</b>	<b>17,632,050,092</b>
<b>Liabilities:</b>				
Deposits:				
Demand	2,703,594,552	114,524,009	17,813,510	2,835,932,071
Saving	3,422,212,563	84,106,486	8,844,082	3,515,163,131
Time	5,548,077,869	321,500,372	7,633,587	5,877,211,828
Borrowings and debt securities issued, net	112,286,250	102,000,000	2,672,242,092	2,886,528,342
Perpetual bonds	217,680,000	0	0	217,680,000
Other liabilities/securities sold in short	0	0	127,004,276	127,004,276
<b>Total</b>	<b>12,003,851,234</b>	<b>622,130,867</b>	<b>2,833,537,547</b>	<b>15,459,519,648</b>
Commitments and contingencies	984,019,123	10,660,351	0	994,679,474

**BANCO GENERAL, S. A. AND SUBSIDIARIES**

(Panama, Republic of Panama)

**Notes to the Consolidated Financial Statements****(23) Segment Information**

The Bank maintains three business segments for its financial analysis, which offer different products and services and are managed separately, consistent with the form in which management receives data, budgets and assesses their performance.

**Segments****Operations****Banking and Financial Activities**

Various financial services, mainly corporate, mortgage and consumer banking, finance leases, administration of trusts, administration and marketing of pretax food and health related contributions, asset management and securities brokerage

**Insurance and Reinsurance**

Insurance and reinsurance of policies of general lines, collective life and various risks

**Pension and Retirement Fund**

Administration of pension and retirement, severance and investment funds

Management prepared the following segment information based on the bank's businesses for its financial analysis:

	<b><u>Banking and Financial Activities</u></b>	<b><u>Insurance and Reinsurance</u></b>	<b><u>2019 Pension and retirement Fund</u></b>	<b><u>Eliminations</u></b>	<b><u>Total</u></b>
Interest and commission income	1,082,065,495	7,247,977	1,254,617	4,422,575	1,086,145,514
Interest and provision expenses	436,312,015	(2,470)	0	4,422,575	431,886,970
Other income, net	177,855,159	27,970,417	13,757,590	7,440,506	212,142,660
General and administrative expenses	271,198,380	2,692,663	5,694,731	11,185	279,574,589
Depreciation and amortization expense	28,040,064	231,579	328,575	0	28,600,218
Equity participation in associates	10,897,963	0	0	0	10,897,963
Net income before income tax	535,268,158	32,296,622	8,988,901	7,429,321	569,124,360
Net Income tax	57,981,320	4,834,125	2,042,595	0	64,858,040
Net income	<u>477,286,838</u>	<u>27,462,497</u>	<u>6,946,306</u>	<u>7,429,321</u>	<u>504,266,320</u>
Total assets	<u>18,584,978,649</u>	<u>278,898,944</u>	<u>38,023,484</u>	<u>178,179,989</u>	<u>18,723,721,088</u>
Total liabilities	<u>16,341,255,834</u>	<u>57,546,350</u>	<u>953,930</u>	<u>158,773,927</u>	<u>16,240,982,187</u>

	<b><u>Banking and Financial Activities</u></b>	<b><u>Insurance and Reinsurance</u></b>	<b><u>2018 Pension and retirement Fund</u></b>	<b><u>Eliminations</u></b>	<b><u>Total</u></b>
Interest and commission income	999,951,865	5,855,491	981,337	3,223,046	1,003,565,647
Interest and provision expenses	401,661,999	(3,137)	0	3,223,046	398,435,816
Other income, net	134,367,687	24,698,193	12,672,454	10,938	171,727,396
General and administrative expenses	260,697,669	2,764,196	5,532,281	10,938	268,983,208
Depreciation and amortization expense	24,495,777	228,038	259,963	0	24,983,778
Equity participation in associates	9,934,441	0	0	0	9,934,441
Net income before income tax	457,398,548	27,564,587	7,861,547	0	492,824,682
Net Income tax	52,343,275	4,512,070	1,761,131	0	58,616,476
Net income	<u>405,055,273</u>	<u>23,052,517</u>	<u>6,100,416</u>	<u>0</u>	<u>434,208,206</u>
Total assets	<u>18,577,880,273</u>	<u>255,753,937</u>	<u>32,870,144</u>	<u>162,347,844</u>	<u>18,704,156,510</u>
Total liabilities	<u>16,605,763,019</u>	<u>55,694,246</u>	<u>618,498</u>	<u>142,941,782</u>	<u>16,519,133,981</u>



# BANCO GENERAL, S. A. AND SUBSIDIARIES

(Panama, Republic of Panama)

## Notes to the Consolidated Financial Statements

The composition of the secondary segment based on geographical distribution is as follows:

	<b>2019</b>			
	<b>Panama</b>	<b>Latin America and the Caribbean</b>	<b>United States of America and Others</b>	<b>Total</b>
Total income, net	<u>1,065,060,541</u>	<u>125,625,983</u>	<u>118,499,613</u>	<u>1,309,186,137</u>
Nonfinancial assets	<u>294,446,468</u>	<u>4,208,315</u>	<u>0</u>	<u>298,654,783</u>

  

	<b>2018</b>			
	<b>Panama</b>	<b>Latin America and the Caribbean</b>	<b>United States of America and Others</b>	<b>Total</b>
Total income, net	<u>986,172,868</u>	<u>115,969,725</u>	<u>83,084,891</u>	<u>1,185,227,484</u>
Nonfinancial assets	<u>289,339,541</u>	<u>4,904,095</u>	<u>0</u>	<u>294,243,636</u>

### (24) Equity

The authorized share capital of Banco General, S. A. is represented by 10,000,000 common shares with no par value (2018: 10,000,000 common shares); of which there are 9,787,108 common shares issued and outstanding (2018: 9,787,108 common shares).

The legal reserves are established by the regulations of the Superintendence of Banks of Panama, the Superintendence of Insurance and Reinsurance of Panama and the General Superintendence of Financial Entities of Costa Rica.

The detail of the legal reserves and its transfer from retained earnings is summarized as follows:

	<b>2019 Reserves</b>					
	<b>Dynamic</b>	<b>Foreclosed Assets</b>	<b>Loans in the process of awarding</b>	<b>Legal</b>	<b>Insurance</b>	<b>Total</b>
Banco General, S. A.	133,877,476	1,128,759	3,145,657	0	0	138,151,892
Finanzas Generales, S. A.	2,810,061	0	0	0	0	2,810,061
General de Seguros, S. A.	0	0	0	0	31,191,204	31,191,204
Banco General (Overseas), Inc.	10,614,993	0	0	0	0	10,614,993
Banco General (Costa Rica), S. A.	<u>4,951,850</u>	<u>0</u>	<u>0</u>	<u>1,794,475</u>	<u>0</u>	<u>6,746,325</u>
<b>Total</b>	<u>152,254,380</u>	<u>1,128,759</u>	<u>3,145,657</u>	<u>1,794,475</u>	<u>31,191,204</u>	<u>189,514,475</u>

  

	<b>2018 Reserves</b>					
	<b>Dynamic</b>	<b>Foreclosed Assets</b>	<b>Loans in the process of awarding</b>	<b>Legal</b>	<b>Insurance</b>	<b>Total</b>
Banco General, S. A.	133,877,476	757,386	0	0	0	134,634,862
Finanzas Generales, S. A.	2,810,061	0	0	0	0	2,810,061
General de Seguros, S. A.	0	0	0	0	29,135,566	29,135,566
Banco General (Overseas), Inc.	9,480,047	0	0	0	0	9,480,047
Banco General (Costa Rica), S. A.	<u>4,951,850</u>	<u>0</u>	<u>0</u>	<u>1,085,957</u>	<u>0</u>	<u>6,037,807</u>
<b>Total</b>	<u>151,119,434</u>	<u>757,386</u>	<u>0</u>	<u>1,085,957</u>	<u>29,135,566</u>	<u>182,098,343</u>

  

<b>Transfer from retained earnings of the year</b>	<u>1,134,946</u>	<u>371,373</u>	<u>3,145,657</u>	<u>708,518</u>	<u>2,055,638</u>	<u>7,416,132</u>
--	------------------	----------------	------------------	----------------	------------------	------------------

**BANCO GENERAL, S. A. AND SUBSIDIARIES**

(Panama, Republic of Panama)

**Notes to the Consolidated Financial Statements**

The Bank, through its subsidiary General de Seguros, S. A., maintains legal reserves and reserves for statistical deviations and catastrophic risks as established by the Superintendence of Insurance and Reinsurance of Panama. The use and restitution of these reserves shall be regulated by the Superintendence of Insurance and Reinsurance of the Republic of Panama.

The complementary tax of companies established in the Republic of Panama corresponds to the advance of the dividend tax that is applied to the net income of the year and that the taxpayer must retain and pay to the tax authorities within the stipulated years. The tax is attributable to the shareholder and it is applied as a tax credit at the time of distribution of dividends.

**(25) Gain (Loss) on Financial Instruments, Net**

The net gain (loss) on financial instruments included in the consolidated statement of income is summarized as follows:

	<u>2019</u>	<u>2018</u>
Unrealized loss on investments and other financial assets	(4,551,921)	(5,561,507)
Unrealized gain (loss) on derivative instruments	5,046,368	(3,046,425)
Net gain (loss) on sale of investments and other financial assets at FV through profit or loss	15,609,839	(2,053,530)
Net gain (loss) on sale of investments and other financial assets at FVOCI	1,704,461	(7,826,666)
Realized (loss) gain on derivative instruments	<u>(2,461,130)</u>	<u>6,949,891</u>
Net gain (loss) on financial instruments	<u>15,347,617</u>	<u>(11,538,237)</u>

The net gain on the sale of investments and other financial assets at FV through profit or loss includes loss on sale of financial instruments of debt for short sales for B/.3,526,337 (2018: gain for B/.1,972,959).

The detail of net gain (loss) on sale of investments and other financial assets by classification type is presented in Note 7.

**(26) Other Income, Net**

Other income, net included in the consolidated statement of income, is summarized as follows:

	<u>2019</u>	<u>2018</u>
Dividends	2,345,418	5,089,377
Foreign exchange fluctuations, net	(218,819)	(1,328,557)
Various banking services	14,610,175	14,572,075
Gain on sale of fixed assets, net	261,176	319,475
Fiduciary services	144,151	152,641
Other income	<u>11,465,614</u>	<u>6,844,314</u>
Total other income, net	<u>28,607,715</u>	<u>25,649,325</u>

## BANCO GENERAL, S. A. AND SUBSIDIARIES

(Panama, Republic of Panama)

### Notes to the Consolidated Financial Statements

---

#### (27) Personnel Benefits

Contributions made by the Bank corresponding to personnel benefits are recognized as expenses in the consolidated statement of income, in the line of salaries and other personnel expenses.

##### Share-Based Compensation Plan

The total of the options granted by the Bank to participants to purchase shares from Grupo Financiero BG, S. A. is 5,052,135 (2018: 4,940,385). The options balance is 1,792,949 (2018: 2,048,943), which have an average exercise price of B/.66.78 (2018: B/.63.47). The total expense of the options granted to the participants based on their fair value, amounted to B/.2,011,696 (2018: B/.1,523,755). These options may be exercised by the executives until the year 2026.

##### Restricted Share Plan

On March 2018, the Board of Directors of Grupo Financiero BG, S. A. approved to reserve a total of up to 350,000 common shares of its authorized share capital in order to be awarded under the Restricted Share Plan for participants, which applies for the 2018-2022 period.

The number of shares to be granted will be determined annually by the Compensation Committee of the Board of Directors of Grupo Financiero BG, S. A. based on the performance of the Bank and its participants.

The shares to be issued to the participants are awarded at the average price of the month preceding the grant quoted in the Stock Exchange of Panama.

Once the restricted shares are issued, the participant may dispose of them as follows: 50% after the first year and 50% after the second year.

As the restricted share plan is unilateral and voluntary, it may be discontinued by the Board of Directors of Grupo Financiero BG, S. A. at its sole discretion.

In 2019, 49,240 (2018: 43,807) shares were granted under the restricted share plan and recognized as an expense of B/.4,190,543 (2018: B/.3,444,780). The reconciliation of the balance for these shares is as follows:

	<u>2019</u>	<u>2018</u>
Shares at the beginning of the year	306,193	0
Shares approved	0	350,000
Shares issued	<u>(49,240)</u>	<u>(43,807)</u>
Balance at the end of the year	<u>256,953</u>	<u>306,193</u>

##### Retirement Plan

The Bank maintains a closed retirement plan, which was amended and approved by the Board of Directors in 1998; this plan is under independent administration by a fiduciary agent.

The contribution to the retirement plan was B/.100,000 (2018: B/.134,568) and the disbursements to former employees who are covered under the retirement plan amount to B/.174,502 (2018: B/.178,022).

## BANCO GENERAL, S. A. AND SUBSIDIARIES

(Panama, Republic of Panama)

### Notes to the Consolidated Financial Statements

---

#### (28) Income Tax

Income tax returns of companies incorporated in the Republic of Panama, are subject to examination by local tax authorities for the last three years.

In accordance with current tax regulations, companies incorporated in Panama are exempt from income taxes on the following: profits derived from foreign operations, interest earned on deposits with local banks, on bonds or other securities listed with the Superintendence of the Securities Markets and the Bolsa de Valores de Panamá, S. A. and, lastly, securities and loans to the Panamanian Government and its autonomous and semi-autonomous institutions.

Companies incorporated in the following jurisdictions are subject to income tax rates imposed by the local tax authorities of each country:

<u>Country</u>	<u>Tax rate</u>
Panama	25%
Costa Rica	30%

The companies incorporated in Cayman Islands and British Virgin Islands are not subject to the payment of income tax, due to the nature of their foreign operations.

The income tax is of B/.64,752,353 (2018: B/.60,866,030) on a financial income generated by companies incorporated in the Republic of Panama of B/.482,019,090 (2018: B/.439,273,373) and the average effective estimated income tax rate is 13% (2018: 14%). The income tax rate applicable according to current legislation in the Republic of Panama is 25% (2018: 25%) or based on the alternative calculation, whichever is greater.

Net income tax is detailed as follows:

	<u>2019</u>	<u>2018</u>
Estimated income tax	66,032,357	62,037,804
Prior year income tax adjustments	370,088	350,547
Deferred income tax	<u>(1,544,405)</u>	<u>(3,771,875)</u>
	<u>64,858,040</u>	<u>58,616,476</u>

The reconciliation between financial income before income tax and the fiscal net income, from companies incorporated in the Republic of Panama, is detailed as follows:

	<u>2019</u>	<u>2018</u>
Financial income before income tax	482,019,090	439,273,373
Net foreign income, exempt and non-taxable	(350,039,989)	(346,144,712)
Nondeductible costs and expenses	<u>127,030,311</u>	<u>150,335,460</u>
Fiscal net income	<u>259,009,412</u>	<u>243,464,121</u>

The income tax paid in cash during 2019 was B/.57,101,794 (2018: B/.35,195,942).

**BANCO GENERAL, S. A. AND SUBSIDIARIES**

(Panama, Republic of Panama)

**Notes to the Consolidated Financial Statements**

The deferred income tax asset and liability recorded by the Bank, is detailed as follows:

	<u><b>2019</b></u>	<u><b>2018</b></u>
<b>Deferred income tax – asset:</b>		
Loan loss allowance	39,726,216	37,681,165
Allowance for foreclosed assets	<u>630,541</u>	<u>426,484</u>
Total deferred income tax – asset	<u><b>40,356,757</b></u>	<u><b>38,107,649</b></u>
<b>Deferred income tax – liability:</b>		
Allowance for uncollectible finance leases	(136,952)	(191,314)
Allowance for foreclosed assets	(1,452)	(7,218)
Loan loss allowance	959,409	149,409
Investment loss allowance	(8,728)	(25,153)
Financial lease operations	2,964,862	3,076,348
Deferred commissions	424,780	467,336
Other assets/liabilities	<u>(27,808)</u>	<u>0</u>
Total deferred income tax – liability	<u><b>4,174,111</b></u>	<u><b>3,469,408</b></u>

Based on the current and projected results, the Bank's management considers that there will be sufficient taxable income to absorb the deferred taxes detailed above.

**(29) Commitments and Contingencies**

In the normal course of business, the Bank maintains commitments and contingencies which are not reflected in the consolidated statement of financial position, that involve certain levels of credit and liquidity risks.

Guarantees issued on behalf of customers, letters of credit and promissory notes include certain exposure to credit loss in the event of non-compliance by the customer, net of collateral guarantees securing these transactions. The Bank's policies and procedures to approve these commitments are similar to those for extending loan facilities recorded within the Bank's assets.

In accordance with the calculations made by the Bank's management the amount of expected credit loss allowance associated with these commitments are not significant.

The summary of these off consolidated statement of financial position commitments, by maturity are presented as follows:

	<u><b>0 – 1 Year</b></u>	<u><b>2019 1 – 5 Years</b></u>	<u><b>Total</b></u>
Letters of credit	61,982,780	36,519,531	98,502,311
Financial guarantees	78,040,838	11,019,076	89,059,914
Mortgage disbursement commitment	<u>579,637,590</u>	<u>0</u>	<u>579,637,590</u>
Total	<u><b>719,661,208</b></u>	<u><b>47,538,607</b></u>	<u><b>767,199,815</b></u>

**BANCO GENERAL, S. A. AND SUBSIDIARIES**

(Panama, Republic of Panama)

**Notes to the Consolidated Financial Statements**

	<b>0 – 1 Year</b>	<b>2018 1 – 5 Years</b>	<b>Total</b>
Letters of credit	166,739,681	43,049,940	209,789,621
Financial guarantees	44,097,699	38,080,124	82,177,823
Mortgage disbursement commitment	<u>702,712,030</u>	<u>0</u>	<u>702,712,030</u>
Total	<u>913,549,410</u>	<u>81,130,064</u>	<u>994,679,474</u>

**Credit Quality Analysis of Commitments and Contingencies**

The table below presents information about the credit quality of commitments and contingencies held by the Bank:

	<b>2019</b>	<b>2018</b>
<b><u>Maximum exposure</u></b>		
Carrying amount	<u>767,199,815</u>	<u>994,679,474</u>
<b><u>Letters of credit</u></b>		
Grade 1: Standard	95,095,052	201,321,628
Grade 2: Special mention	1,911,097	7,662,059
Grade 3: Sub-standard	1,364,812	805,934
Grade 5: Uncollectible	<u>131,350</u>	<u>0</u>
Gross amount	<u>98,502,311</u>	<u>209,789,621</u>
<b><u>Financial guarantees</u></b>		
Grade 1: Standard	79,573,614	81,652,537
Grade 2: Special mention	9,206,281	209,461
Grade 3: Sub-standard	<u>280,019</u>	<u>315,825</u>
Gross amount	<u>89,059,914</u>	<u>82,177,823</u>
<b><u>Mortgage disbursement commitment</u></b>		
Grade 1: Standard	577,203,453	697,333,289
Grade 2: Special mention	1,530,565	3,461,992
Grade 3: Sub-standard	447,739	1,075,671
Grade 4: Doubtful	<u>455,833</u>	<u>841,078</u>
Gross amount	<u>579,637,590</u>	<u>702,712,030</u>

The Bank is not involved in any litigation that in management's opinion may result in a material adverse effect on the Bank, to its consolidated financial position or to its consolidated operating income.

**(30) Investment Entities and Separate Vehicles**

The Bank managed trust funds and fiduciary contracts at client's own behalf and risk in the amount of B/.2,762,301,786 (2018: B/.2,491,053,094), and the custody of securities in investment accounts at client's own behalf and risk amounting to B/.11,823,120,976 (2018: B/.10,885,827,104). According to the nature of these services, the Bank's management considers that there are no significant risks attributable to the Bank.

The Bank does not hold assets under discretionary management.

**BANCO GENERAL, S. A. AND SUBSIDIARIES**  
(Panama, Republic of Panama)

**Notes to the Consolidated Financial Statements**

**(31) Structured Entities**

The following table describes the structured entity designed by the Bank:

<u>Type of Structured Entity</u>	<u>Nature and Purpose</u>	<u>Interest Held by the Bank</u>
- Investment funds	To offer an alternative to investors through a diversified portfolio while preserving capital	10.66% (2018: 10.66%)

The funds managed at client's own behalf and risk amount to B/.598,208,959 (2018: B/.496,066,082); income fees for administration and custody amount to B/.6,379,075 (2018: B/.5,555,254), and are presented as fees and other commissions in the consolidated statement of income.

The Bank has no contractual obligation to provide financial or other types of support to this unconsolidated structured entity.

**(32) Derivative Financial Instruments**

The Bank uses interest rate swaps to reduce interest rate risk of both financial assets and financial liabilities. The Bank reduces the credit risk of these contracts by using solid financial institutions as counterparties and liquidating operations with organized markets. These contracts are recorded in the consolidated statement of financial position at fair value using the fair value hedge or cash flows hedge method, in other assets and other liabilities.

For fixed income portfolios under management of third parties, the Bank sometimes makes use of derivatives on fixed income instruments and currencies under defined limits and parameters. These derivatives are recorded at fair value in the consolidated statement of financial position

Below is the summary of derivative contracts is as follow:

	<u>Over the Counter (OTC)</u>							
	<u>Total</u>		<u>Exchange-Traded</u>		<u>Liquidated in a securities exchange</u>		<u>Other bilateral counterparts</u>	
	<u>Notional Value</u>	<u>Book Value</u>	<u>Notional Value</u>	<u>Book Value</u>	<u>Notional Value</u>	<u>Book Value</u>	<u>Notional Value</u>	<u>Book Value</u>
<b><u>2019</u></b>								
Derivative assets	707,307,544	18,096,649	106,951,920	0	520,824,651	17,271,794	79,530,973	824,855
Derivative liabilities	799,394,730	19,780,525	78,759,700	0	483,034,950	17,288,287	237,600,080	2,492,238
<b><u>2018</u></b>								
Derivative assets	559,903,150	4,664,866	144,575,494	0	202,375,840	3,347,904	212,951,816	1,316,962
Derivative liabilities	1,429,091,296	17,142,352	56,400,000	0	758,432,473	13,207,837	614,258,823	3,934,515

The Bank maintains cash and cash equivalents as collateral in institutions that maintain risk ratings between AA and BBB+, which support derivative operations in the amount of B/.14.7MM (2018: B/.21.4MM).

**BANCO GENERAL, S. A. AND SUBSIDIARIES**

(Panama, Republic of Panama)

**Notes to the Consolidated Financial Statements**

The following table presents derivative assets and liabilities by type of derivative instrument:

Other Derivatives classified by Risk:

	<b>2019</b>		<b>2018</b>	
	<b><u>Assets</u></b>	<b><u>Liabilities</u></b>	<b><u>Assets</u></b>	<b><u>Liabilities</u></b>
Other Derivatives				
Credit	1,351,699	1,309,628	914,521	3,031,648
Interest	3,844,541	3,066,570	2,361,220	2,777,732
Currency	<u>365,487</u>	<u>2,145,258</u>	<u>482,971</u>	<u>816,641</u>
Total	<u>5,561,727</u>	<u>6,521,456</u>	<u>3,758,712</u>	<u>6,626,021</u>

The Bank maintained derivatives contracts with a notional value of B/.1,506,702,274 (2018: B/.1,988,994,446), of which B/.811,660,813 (2018: B/.1,287,279,290) were managed by third parties. Of these derivatives managed by third parties, B/.517,380,241 (2018: B/.1,033,987,667) are intended to manage the duration and the interest rate risk on these portfolios.

The net impact of the derivative instruments on the interest expense on borrowings in the consolidated statement of income was B/.1,023,794 (2018: B/.104,283).

The following table presents derivatives hedge for risk management:

Hedge Derivatives for Risk Management:

	<b>2019</b>		<b>2018</b>	
	<b><u>Assets</u></b>	<b><u>Liabilities</u></b>	<b><u>Assets</u></b>	<b><u>Liabilities</u></b>
Interest	<u>12,534,922</u>	<u>13,259,069</u>	<u>906,154</u>	<u>10,516,331</u>
Total	<u>12,534,922</u>	<u>13,259,069</u>	<u>906,154</u>	<u>10,516,331</u>

Interest rate risk derivatives hedge

The Bank uses interest rate swaps to hedge part of the fair value exposure of bonds issued and fixed rate notes from changes in a rate index for USD (Libor), and of investments in fixed rate bonds. "Interest rate swaps" must replicate the terms of these positions.

When using derivative instruments to hedge exposures from fluctuations in interest rates, the Bank is exposed to the counterparty risk of the derivative instrument. This risk is minimized by executing transactions with high credit-rating counterparties and liquidating operations with organized markets; in both cases with exchange of daily margins.

The effectiveness of hedging derivatives is analyzed qualitatively and it is concluded that there is no ineffectiveness because the terms of the derivatives are a mirror of the terms of the hedged risk component of the underlying assets and liabilities.



**BANCO GENERAL, S. A. AND SUBSIDIARIES**  
(Panama, Republic of Panama)

**Notes to the Consolidated Financial Statements**

The Bank held the following interest rate derivatives as fair value hedges for risk management:

<u>Risk Category</u>	<u>2019</u> <u>Maturity</u>				
	<u>Up to 1 month</u>	<u>From 1 to 3 months</u>	<u>From 3 months to 1 year</u>	<u>From 1 to 5 years</u>	<u>More than 5 years</u>
<b>Interest rate risk</b>					
<b>Hedging of Bonds</b>					
Notional Value	0	0	0	62,250,000	20,000,000
Average interest rate				3.03%	6.00%
<b>Hedging of Bonds and Notes</b>					
Notional Value	0	0	0	95,000,000	250,000,000
Average interest rate				2.95%	3.55%

<u>Risk Category</u>	<u>2018</u> <u>Maturity</u>				
	<u>Up to 1 month</u>	<u>From 1 to 3 months</u>	<u>From 3 months to 1 year</u>	<u>From 1 to 5 years</u>	<u>More than 5 years</u>
<b>Interest rate risk</b>					
<b>Hedging of Bonds</b>					
Notional Value	0	0	0	62,250,000	20,000,000
Average interest rate				3.03%	6.00%
<b>Hedging of Bonds and Notes</b>					
Notional Value	0	0	0	0	350,000,000
Average interest rate					4.08%

The effects of hedge accounting on the financial situation are detailed as follows:

	<u>Notional Value</u>	<u>Book Value</u>		<u>Item in the consolidated statement of financial position that includes hedge instruments</u>	<u>Change in fair value used for calculating hedge ineffectiveness</u>	<u>Ineffectiveness recognized in profit or loss</u>
		<u>Assets</u>	<u>Liabilities</u>			
<b>Interest rate risk:</b>						
Interest rate derivatives – Bonds Hedge	82,250,000	0	5,953,873	Other assets (liabilities)	0	0
Interest rate derivatives – Bonds and notes Hedge	<u>345,000,000</u>	<u>12,534,922</u>	<u>0</u>	Other assets (liabilities)	0	0
<b>Total interest rate risk</b>	<u>427,250,000</u>	<u>12,534,922</u>	<u>5,953,873</u>			

**BANCO GENERAL, S. A. AND SUBSIDIARIES**  
(Panama, Republic of Panama)

**Notes to the Consolidated Financial Statements**

	<u>Notional Value</u>	<u>Book Value</u>		<u>2018</u> Item in the consolidated statement of financial position that includes hedge instruments	Change in fair value used for calculating hedge ineffectiveness	Ineffectiveness recognized in profit or loss
		<u>Assets</u>	<u>Liabilities</u>			
<b>Interest rate risk:</b>						
Interest rate derivatives – Bonds Hedge	82,250,000	733,434	1,502,543	Other assets (liabilities)	0	0
Interest rate derivatives – Bonds and notes Hedge	<u>350,000,000</u>	<u>0</u>	<u>6,977,248</u>	Other liabilities	0	0
<b>Total interest rate risk</b>	<u>432,250,000</u>	<u>733,434</u>	<u>8,479,791</u>			

The amounts relating to items designated as hedged items were as follows:

2019

	<u>Book Value</u>		Accumulated amount of fair value hedge item adjustments included in the carrying amount of the hedge item		Item in the statement of financial position in which the hedge item is included	Change in the value used for calculating hedge ineffectiveness	Accumulated amount of fair value hedge adjustments remaining in the statement of financial position for any hedge items that have ceased to be adjusted for hedging gains and losses
	<u>Assets</u>	<u>Liabilities</u>	<u>Assets</u>	<u>Liabilities</u>			
Bonds	90,759,034		5,851,281	0	Investment securities FVOCI	0	0
Bonds and notes		<u>345,000,000</u>	<u>0</u>	<u>12,734,820</u>	Borrowing and debt securities issued	<u>0</u>	<u>0</u>

2018

	<u>Book Value</u>		Accumulated amount of fair value hedge item adjustments included in the carrying amount of the hedge item		Item in the statement of financial position in which the hedge item is included	Change in the value used for calculating hedge ineffectiveness	Accumulated amount of fair value hedge adjustments remaining in the statement of financial position for any hedge items that have ceased to be adjusted for hedging gains and losses
	<u>Assets</u>	<u>Liabilities</u>	<u>Assets</u>	<u>Liabilities</u>			
Bonds	85,831,655		1,502,543	836,027	Investment securities FVOCI	0	0
Bonds and notes		<u>350,000,000</u>	<u>6,777,350</u>	<u>0</u>	Borrowing and debt securities issued	<u>0</u>	<u>0</u>

# BANCO GENERAL, S. A. AND SUBSIDIARIES

(Panama, Republic of Panama)

## Notes to the Consolidated Financial Statements

The Bank held the following interest rate derivatives as fair value hedges for risk management:

<u>Risk Category</u>	<u>2019</u> <u>Maturity</u>				
	<u>Up to 1 month</u>	<u>From 1 to 3 months</u>	<u>From 3 months to 1 year</u>	<u>From 1 to 5 years</u>	<u>More than 5 years</u>
<b>Interest rate risk</b>					
<b>Hedging of Borrowings</b>					
Notional Value	0	0	0	250,000,000	0
Average interest rate				2.86%	

<u>Risk Category</u>	<u>2018</u> <u>Maturity</u>				
	<u>Up to 1 month</u>	<u>From 1 to 3 months</u>	<u>From 3 months to 1 year</u>	<u>From 1 to 5 years</u>	<u>More than 5 years</u>
<b>Interest rate risk</b>					
<b>Hedging of Borrowings</b>					
Notional Value	0	0	0	250,000,000	0
Average interest rate				2.78%	

The effects of hedge accounting on the financial situation are detailed as follows:

	<u>Notional Value</u>	<u>Book Value</u>		<u>2019</u> Item in the consolidated statement of financial position that include hedge instruments	<u>Change in fair value used for calculating hedge ineffectiveness</u>	<u>Ineffectiveness recognized in profit or loss</u>
		<u>Assets</u>	<u>Liabilities</u>			
<b>Interest rate risk:</b>						
Derivatives of interest rate – Borrowings Hedge	250,000,000	0	7,147,729	Other assets (liabilities)	0	0

	<u>Notional Value</u>	<u>Book Value</u>		<u>2018</u> Item in the consolidated statement of financial position that include hedge instruments	<u>Change in fair value used for calculating hedge ineffectiveness</u>	<u>Ineffectiveness recognized in profit or loss</u>
		<u>Assets</u>	<u>Liabilities</u>			
<b>Interest rate risk:</b>						
Derivatives of interest rate – Borrowings Hedge	250,000,000	0	2,036,539	Other liabilities	0	0

**BANCO GENERAL, S. A. AND SUBSIDIARIES**  
(Panama, Republic of Panama)

**Notes to the Consolidated Financial Statements**

The three levels of fair value that were categorized for derivatives are as follows:

	<b>2019</b>			
	<b><u>Level 1</u></b>	<b><u>Level 2</u></b>	<b><u>Level 3</u></b>	<b><u>Total</u></b>
<b><u>Assets</u></b>				
Other derivatives:				
Credit	0	1,351,699	0	1,351,699
Interest	0	3,844,541	0	3,844,541
Currency	0	365,487	0	365,487
Total	0	5,561,727	0	5,561,727
Hedge Derivatives for risk management:				
Interest	0	12,534,922	0	12,534,922
Total	0	12,534,922	0	12,534,922
<b>Total derivatives assets</b>	0	18,096,649	0	18,096,649
<b><u>Liabilities</u></b>				
Other derivatives:				
Credit	0	1,309,628	0	1,309,628
Interest	6,125	3,060,445	0	3,066,570
Currency	0	2,145,258	0	2,145,258
Total	6,125	6,515,331	0	6,521,456
Hedge Derivates for risk management:				
Interest	0	13,259,069	0	13,259,069
Total	0	13,259,069	0	13,259,069
<b>Total derivates liabilities</b>	6,125	19,774,400	0	19,780,525
<b><u>Assets</u></b>				
Other derivatives:				
Credit	0	914,521	0	914,521
Interest	0	2,361,220	0	2,361,220
Currency	0	482,971	0	482,971
Total	0	3,758,712	0	3,758,712
Hedge Derivatives for risk management:				
Interest	0	906,154	0	906,154
Total	0	906,154	0	906,154
<b>Total derivatives assets</b>	0	4,664,866	0	4,664,866
<b><u>Liabilities</u></b>				
Other derivatives:				
Credit	0	3,031,648	0	3,031,648
Interest	27,547	2,750,185	0	2,777,732
Currency	0	816,641	0	816,641
Total	27,547	6,598,474	0	6,626,021
Hedge Derivates for risk management:				
Interest	0	10,516,331	0	10,516,331
Total	0	10,516,331	0	10,516,331
<b>Total derivates liabilities</b>	27,547	17,114,805	0	17,142,352

## BANCO GENERAL, S. A. AND SUBSIDIARIES

(Panama, Republic of Panama)

### Notes to the Consolidated Financial Statements

---

The main valuation techniques, assumptions and inputs used to measure the fair value of derivatives are as follows:

<u>Derivative</u>	<u>Valuation Technique</u>	<u>Inputs used</u>	<u>Level</u>
Organized Markets	Quoted prices	Observable quoted prices in active markets	1-2
Over the Counter (OTC)	Discounted cash flow	Yield curves Yield foreign exchange Credit spreads Assumed recovery Volatility	2

See Note 7, for the description of these Levels.

#### (33) Fair Value of Financial Instruments

The following assumptions, where practical, have been made by Management to estimate the fair value of financial assets and liabilities not measured at fair value:

(a) *Investments and other financial assets*

For investments and others financial assets, the fair value measurement is determined using quoted prices in active markets, prices from a third party pricing vendors, brokers, custodians, investment management companies and banks. In addition, for some cases the Bank uses valuation techniques that are presented in Note 7, to calculate their investments mainly by discounting cash flows at the appropriate discount rate for that instrument.

(b) *Loans*

The fair value of the loan portfolio was determined by discounting the future cash flows at an interest rate that represents: (i) current market rates, and (ii) the future expected interest rates, for a term that considers the expected anticipated prepayments in the loan portfolio.

(c) *Demand deposits from customers/savings deposits from customers/securities sold under repurchase agreements*

For these financial instruments described above, the carrying value approximates their fair value due to their short-term nature.

(d) *Time deposits from customers and banks/borrowings and debt securities issued /perpetual bonds*

The fair value of these financial instruments was determined by discounting the future cash flows at an interest rate that reflects: (i) current market rates, and (ii) the future expected interest rates, for a term that shows the remaining life of these instruments.

Fair value estimates are made at a specific date based on relevant market estimates and information about the financial instruments. These estimates do not reflect any premium or discount that could result from the offer to sell a specific financial instrument at a given date. These estimates are subjective in nature and involve uncertainties and significant judgment; therefore, these estimates cannot be determined with precision. Changes in the assumptions or criteria could significantly affect the estimates.

**BANCO GENERAL, S. A. AND SUBSIDIARIES**

(Panama, Republic of Panama)

**Notes to the Consolidated Financial Statements**

The following table summarizes the carrying value and fair value of those significant financial assets and liabilities not measured at fair value in the Bank's consolidated statement of financial position:

	<b>2019</b>		<b>2018</b>	
	<b>Book Value</b>	<b>Fair Value</b>	<b>Book Value</b>	<b>Fair Value</b>
<b>Assets:</b>				
Time deposits with banks	191,762,241	192,443,555	166,721,311	166,404,593
Investments at amortized cost, net	0	0	10,948,692	10,950,000
Loans, net	<u>11,875,227,765</u>	<u>11,821,782,344</u>	<u>11,752,748,950</u>	<u>11,711,853,419</u>
	<u>12,066,990,006</u>	<u>12,014,225,899</u>	<u>11,930,418,953</u>	<u>11,889,208,012</u>
<b>Liabilities:</b>				
Deposits	12,455,267,947	12,486,978,013	12,228,307,030	12,210,533,516
Securities sold under repurchase agreements, borrowings, debt securities issued and perpetual bonds	<u>2,536,208,713</u>	<u>2,519,252,592</u>	<u>3,104,208,342</u>	<u>3,062,526,236</u>
	<u>14,991,476,660</u>	<u>15,006,230,605</u>	<u>15,332,515,372</u>	<u>15,273,059,752</u>

The table below summarizes the fair value hierarchy of financial instruments which are not measured at fair value in the Bank's consolidated statement of financial position:

	<b>2019</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>
<b>Assets:</b>				
Time deposits with banks	192,443,555	0	0	192,443,555
Loans, net	<u>11,821,782,344</u>	<u>0</u>	<u>0</u>	<u>11,821,782,344</u>
	<u>12,014,225,899</u>	<u>0</u>	<u>0</u>	<u>12,014,225,899</u>
<b>Liabilities:</b>				
Deposits	12,486,978,013	0	0	12,486,978,013
Securities sold under repurchase agreements, borrowings, debt securities issued and perpetual bonds	<u>2,519,252,592</u>	<u>0</u>	<u>0</u>	<u>2,519,252,592</u>
	<u>15,006,230,605</u>	<u>0</u>	<u>0</u>	<u>15,006,230,605</u>
	<b>2018</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>
<b>Assets:</b>				
Time deposits with banks	166,404,593	0	0	166,404,593
Investments at amortized cost, net	10,950,000	0	10,950,000	0
Loans, net	<u>11,711,853,419</u>	<u>0</u>	<u>0</u>	<u>11,711,853,419</u>
	<u>11,889,208,012</u>	<u>0</u>	<u>10,950,000</u>	<u>11,878,258,012</u>
<b>Liabilities:</b>				
Deposits	12,210,533,516	0	0	12,210,533,516
Borrowings and debt securities issued, perpetual bonds	<u>3,062,526,236</u>	<u>0</u>	<u>0</u>	<u>3,062,526,236</u>
	<u>15,273,059,752</u>	<u>0</u>	<u>0</u>	<u>15,273,059,752</u>

See Note 7, for the description of these levels.

## **BANCO GENERAL, S. A. AND SUBSIDIARIES**

(Panama, Republic of Panama)

### **Notes to the Consolidated Financial Statements**

---

#### **(34) Financial Instruments Risk Management**

A financial instrument is any contract that originates a financial asset in one enterprise and a financial liability or equity instrument in another enterprise. The Bank's consolidated statement of financial position is primarily composed of financial instruments.

Financial instruments expose the Bank to various types of risks. The Bank's Board of Directors has approved a Risk Management Policy to identify each significant risk the Bank is exposed to. In order to manage and monitor the several risks faced by the Bank, the Board of Directors has created the Credit Risk Committee of the Board of Directors, to oversee the liquidity, market, interest rate, exchange rate and counterparty risks. Likewise, the Board of Directors has established executive Committees, which are composed of key executives that monitor several risks faced by the Bank. These committees have established policies and limits in order to monitor, control and manage these risks. There is also an Audit Committee, composed of members of the Bank's Board of Directors that oversees the establishment of appropriate internal controls for reporting the Bank's financial information.

The main risks identified by the Bank are credit, counter-party, market, liquidity and financing, operational and capital management risks which are described as follows:

##### **(a) *Credit Risk***

Is the risk that the debtor or issuer of a financial asset owned by the Bank does not fully and timely comply with any required payment, in conformity with terms and conditions agreed upon when the respective financial asset was acquired or originated by the Bank.

To mitigate credit risk, risk management policies establish limits by country, industry, and debtor. The Credit Committee appointed by the Board of Directors, periodically watches over the financial condition of debtors and issuers of financial instruments in the consolidated statement of financial position of the Bank.

**BANCO GENERAL, S. A. AND SUBSIDIARIES**

(Panama, Republic of Panama)

**Notes to the Consolidated Financial Statements***Credit Quality Analysis*

The table below sets out information on the credit quality of the loan portfolio including contagion of operations for classification and calculation of the expected credit loss reserve (PCE) maintained by the Bank:

	<b>2019</b> (in thousands)			
	<b><u>12-month ECL</u></b>	<b><u>Lifetime ECL Not credit- impaired</u></b>	<b><u>Lifetime ECL credit- impaired</u></b>	<b><u>Total</u></b>
<b><u>Loans at amortized cost</u></b>				
Grade 1: Standard	11,034,292	53,564	39	11,087,895
Grade 2: Special mention	32,492	541,040	7,940	581,472
Grade 3: Sub-standard	8,083	19,102	173,559	200,744
Grade 4: Doubtful	5,812	4,950	44,577	55,339
Grade 5: Uncollectible	<u>3,947</u>	<u>454</u>	<u>53,647</u>	<u>58,048</u>
Gross amount	11,084,626	619,110	279,762	11,983,498
Allowance for impairment	<u>(83,403)</u>	<u>(30,669)</u>	<u>(50,816)</u>	<u>(164,888)</u>
Net carrying amount	<u>11,001,223</u>	<u>588,441</u>	<u>228,946</u>	<u>11,818,610</u>
<b><u>Finance leases</u></b>				
Grade 1: Standard	95,834	469	7	96,310
Grade 2: Special mention	0	2,568	0	2,568
Grade 3: Sub-standard	0	0	1,252	1,252
Grade 4: Doubtful	0	0	39	39
Grade 5: Uncollectible	<u>0</u>	<u>0</u>	<u>22</u>	<u>22</u>
Gross amount	95,834	3,037	1,320	100,191
Allowance for impairment	<u>(205)</u>	<u>(42)</u>	<u>(24)</u>	<u>(271)</u>
Net carrying amount	<u>95,629</u>	<u>2,995</u>	<u>1,296</u>	<u>99,920</u>
<b>Total loans</b>	<u>11,180,460</u>	<u>622,147</u>	<u>281,082</u>	<u>12,083,689</u>
Allowance for impairment	<u>(83,608)</u>	<u>(30,711)</u>	<u>(50,840)</u>	<u>(165,159)</u>
Net carrying amount	<u>11,096,852</u>	<u>591,436</u>	<u>230,242</u>	<u>11,918,530</u>
<b><u>Renegotiated loans</u></b>				
Gross amount	3,175	123,125	98,447	224,747
Allowance for impairment	<u>(111)</u>	<u>(3,202)</u>	<u>(20,145)</u>	<u>(23,458)</u>
Net carrying amount	<u>3,064</u>	<u>119,923</u>	<u>78,302</u>	<u>201,289</u>



**BANCO GENERAL, S. A. AND SUBSIDIARIES**  
(Panama, Republic of Panama)

**Notes to the Consolidated Financial Statements**

	<b>2018</b> (in thousands)			
	<b>12-month ECL</b>	<b>Lifetime ECL Not credit- impaired</b>	<b>Lifetime ECL credit- impaired</b>	<b>Total</b>
<b><u>Loans at amortized cost</u></b>				
Grade 1: Standard	11,167,496	46,963	0	11,214,459
Grade 2: Special mention	22,961	355,905	8,880	387,746
Grade 3: Sub-standard	9,210	18,555	103,890	131,655
Grade 4: Doubtful	5,763	3,974	58,353	68,090
Grade 5: Uncollectible	1,844	1,076	39,213	42,133
Gross amount	11,207,274	426,473	210,336	11,844,083
Allowance for impairment	(86,391)	(24,483)	(47,248)	(158,122)
Net carrying amount	<u>11,120,883</u>	<u>401,990</u>	<u>163,088</u>	<u>11,685,961</u>
<b><u>Finance leases</u></b>				
Grade 1: Standard	103,337	3,063	16	106,416
Grade 2: Special mention	0	980	0	980
Grade 3: Sub-standard	0	6	151	157
Grade 4: Doubtful	0	0	29	29
Grade 5: Uncollectible	0	0	720	720
Gross amount	103,337	4,049	916	108,302
Allowance for impairment	(218)	(62)	(129)	(409)
Net carrying amount	<u>103,119</u>	<u>3,987</u>	<u>787</u>	<u>107,893</u>
<b>Total loans</b>	<u>11,310,611</u>	<u>430,522</u>	<u>211,252</u>	<u>11,952,385</u>
Allowance for impairment	<u>(86,609)</u>	<u>(24,545)</u>	<u>(47,377)</u>	<u>(158,531)</u>
Net carrying amount	<u>11,224,002</u>	<u>405,977</u>	<u>163,875</u>	<u>11,793,854</u>
<b><u>Renegotiated loans</u></b>				
Gross amount	4,801	43,880	99,626	148,307
Allowance for impairment	(143)	(2,334)	(22,809)	(25,286)
Net carrying amount	<u>4,658</u>	<u>41,546</u>	<u>76,817</u>	<u>123,021</u>

The aging of the loan portfolio delinquency is presented as follows:

	<b>2019</b>		
	<b>Banco General, S. A.</b>	<b>Subsidiaries</b>	<b>Total</b>
Current	10,619,222,393	976,853,681	11,596,076,074
From 31 to 90 days	325,254,021	8,932,349	334,186,370
More than 90 days (capital or interest)	139,785,766	5,156,381	144,942,147
More than 30 days past due (capital at maturity)	8,482,860	1,443	8,484,303
Total	<u>11,092,745,040</u>	<u>990,943,854</u>	<u>12,083,688,894</u>

**BANCO GENERAL, S. A. AND SUBSIDIARIES**

(Panama, Republic of Panama)

**Notes to the Consolidated Financial Statements**

	<b>2018</b>		
	<b><u>Banco General, S. A.</u></b>	<b><u>Subsidiaries</u></b>	<b><u>Total</u></b>
Current	10,530,215,731	1,012,872,019	11,543,087,750
From 31 to 90 days	265,588,078	5,893,552	271,481,630
More than 90 days (capital or interest)	115,856,913	4,908,482	120,765,395
More than 30 days past due (capital at maturity)	17,049,899	0	17,049,899
Total	<u>10,928,710,621</u>	<u>1,023,674,053</u>	<u>11,952,384,674</u>

The following table analyzes the credit quality of the investments and other financial assets and impairment reserves held by the Bank, excluding share capital and mutual funds amounting to B/.45,000,477 (2018: B/.54,324,120), which are not subject to credit risk:

	<b><u>12-month ECL</u></b>	<b><u>Lifetime ECL Not credit- impaired</u></b>	<b><u>2019 Lifetime ECL credit- impaired</u></b>	<b><u>Purchased credit- impaired</u></b>	<b><u>Total</u></b>
<b><u>At FVOCI</u></b>					
<i>Local:</i>					
AA+ to BBB-	973,267,793	0	0	0	973,267,793
Lower than BBB-	<u>432,183,824</u>	<u>25,606,021</u>	<u>13,634,364</u>	<u>0</u>	<u>471,424,209</u>
Local carrying amount	<u>1,405,451,617</u>	<u>25,606,021</u>	<u>13,634,364</u>	<u>0</u>	<u>1,444,692,002</u>
Valuation of credit risk	<u>(1,598,162)</u>	<u>(681,472)</u>	<u>(5,272,890)</u>	<u>0</u>	<u>(7,552,524)</u>
<i>Foreign:</i>					
AAA	1,744,292,256	0	0	0	1,744,292,256
AA+ to BBB-	918,605,432	0	0	0	918,605,432
Lower than BBB-	<u>180,323,944</u>	<u>5,659,420</u>	<u>145,740</u>	<u>487,551</u>	<u>186,616,655</u>
Foreign carrying amount	<u>2,843,221,632</u>	<u>5,659,420</u>	<u>145,740</u>	<u>487,551</u>	<u>2,849,514,343</u>
Valuation of credit risk	<u>(3,296,414)</u>	<u>(19,701)</u>	<u>0</u>	<u>0</u>	<u>(3,316,115)</u>
<b>Total carrying amount</b>	<u>4,248,673,249</u>	<u>31,265,441</u>	<u>13,780,104</u>	<u>487,551</u>	<u>4,294,206,345</u>
<b><u>At Fair Value through profit or loss</u></b>					
<i>Local:</i>					
AA+ to BBB-	4,992,935				
Lower than BBB-	<u>53,412,587</u>				
Local carrying amount	<u>58,405,522</u>				
<i>Foreign:</i>					
AAA	397,570,376				
AA+ to BBB-	68,132,407				
Lower than BBB-	107,983,718				
NR	<u>2,141,860</u>				
Foreign carrying amount	<u>575,828,361</u>				
<b>Total carrying amount</b>	<u>634,233,883</u>				

**BANCO GENERAL, S. A. AND SUBSIDIARIES**

(Panama, Republic of Panama)

**Notes to the Consolidated Financial Statements**

	<u>12-month ECL</u>	<u>Lifetime ECL Not credit- impaired</u>	<u>2018 Lifetime ECL credit- impaired</u>	<u>Purchased credit- impaired</u>	<u>Total</u>
<b><u>At Amortized Cost</u></b>					
<i>Foreign:</i>					
AAA	10,950,000	0	0	0	10,950,000
Accumulated allowance	(1,308)	0	0	0	(1,308)
<b>Net carrying amount</b>	<b>10,948,692</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>10,948,692</b>
<b><u>At FVOCI</u></b>					
<i>Local:</i>					
AA+ to BBB-	688,640,137	0	0	0	688,640,137
Lower than BBB-	505,607,540	11,270,755	14,053,641	0	530,931,936
Local carrying amount	1,194,247,677	11,270,755	14,053,641	0	1,219,572,073
Valuation of credit risk	(1,787,390)	(686,244)	(2,050,346)	0	(4,523,980)
<i>Foreign:</i>					
AAA	1,746,979,979	0	0	0	1,746,979,979
AA+ to BBB-	1,222,335,575	0	0	0	1,222,335,575
Lower than BBB-	199,252,974	5,947,361	164,471	607,548	205,972,354
Foreign carrying amount	3,168,568,528	5,947,361	164,471	607,548	3,175,287,908
Valuation of credit risk	(5,082,110)	(107,721)	0	(12,277)	(5,202,108)
<b>Total carrying amount</b>	<b>4,362,816,205</b>	<b>17,218,116</b>	<b>14,218,112</b>	<b>607,548</b>	<b>4,394,859,981</b>
<b><u>At Fair Value through profit or loss</u></b>					
<i>Local:</i>					
AA+ to BBB-	2,562,700				
Lower than BBB-	53,334,703				
Local carrying amount	55,897,403				
<i>Foreign:</i>					
AAA	314,820,918				
AA+ to BBB-	249,070,161				
Lower than BBB-	107,868,665				
NR	209,928				
Foreign carrying amount	671,969,672				
<b>Total carrying amount</b>	<b>727,867,075</b>				

Investments were classified based on their highest international risk rating amongst Fitch Ratings Inc., Moody's and Standard and Poor's. In the case of local investments that do not have an international rating, the Bank uses an internal rating, which is consistent with international risk ratings.

**Time deposits with banks**

The time deposits with banks are held with central banks and financial institution counterparties that are rated at least between AAA to BBB-, based on ratings by Standard & Poor's, Moody's and Fitch Ratings Inc., amount to B/.191,239,591 (2018: B/.159,240,623).

## BANCO GENERAL, S. A. AND SUBSIDIARIES

(Panama, Republic of Panama)

### Notes to the Consolidated Financial Statements

---

According to the calculations made by management, the amounts of reserves for expected credit losses associated with these instruments are not significant.

Factors of major influence in the credit risk of the Bank and the assumptions used for this disclosure are as follows:

- *Impairment of loans and investments and other financial assets and deposits with banks:*  
Impairment of loans, investments and other financial assets and deposits with banks is determined by comparing the carrying value of the asset to its estimated recoverable amount. At December 31, 2019 and 2018 the Bank has no impaired deposits.
- *Past due but not impaired loans and investments and other financial assets:*  
Loans and investments and other financial assets that hold enough collateral and/or sources of repayment to cover the carrying value of such loans or investments and other financial assets are considered past due but not impaired, i.e., no losses incurred.
- *Restructured loans:*  
Restructured loans are those that due to deterioration in the borrower's financial position, a significant variation in the original terms (balance, term, payment schedule, rate or guarantees) have been formally documented, due to material difficulties in the payment capacity of the debtor, and the result of the assessment of their current condition does not permit their reclassification to Standard.

In instances when the Bank considers material the impact on renegotiated loans, then an assessment is made to determine whether the modifications will result in (i) keeping the original date of the renegotiated loan or (ii) derecognizing the renegotiated loan, and recognizing at fair value on the date of modification of the new loan.

- *Impairment reserves:*  
The Bank has established reserves for impairment of financial instruments, which are described in Note 3, literal h.
- *Written-off policy:*  
The Bank periodically reviews its impaired corporate loan portfolio to identify credits that are deemed to be written off based on the collectability of the balance and for the amount of its real guarantees. For unsecured consumer loans, write-offs are carried out based on the accrued level of delinquency. In the case of mortgage and consumer loans, write-offs are recognized for the estimated portion of the carrying value that is not covered by loan collateral.

**BANCO GENERAL, S. A. AND SUBSIDIARIES**

(Panama, Republic of Panama)

**Notes to the Consolidated Financial Statements***Collateral to Reduce Credit Risk and its Financial Effect*

The Bank holds collateral to reduce its exposure to credit risk and to ensure the collection of its financial assets exposed to credit risk.

The table below presents the principal types of collateral held against financial assets.

	% of exposure that is subject to <u>Collateral requirements</u>		<u>Type of Collateral</u>
	<u>2019</u>	<u>2018</u>	
Loans	77.12%	79.09%	Cash, Properties, Equipment, and Others
Investments and Other Financial Assets	52.91%	47.94%	Cash, Properties, and Equipment

**Residential mortgage loans**

The table below presents the value of residential mortgage loans held within ranges of loan-to-value (LTV). The LTV is calculated as the ratio of the gross loan balance to the value of the collateral. The gross loan balances exclude any impairment allowance. The value of collateral for residential mortgage loans is based on the collateral value at loan origination, which in certain instances is updated on a periodic basis.

	<u>2019</u>	<u>2018</u>
Residential mortgages loans:		
Less than 50%	755,856,680	705,545,445
51% - 70%	1,212,599,938	1,124,901,767
71% - 90%	2,127,115,621	2,077,412,999
More than 90%	<u>449,474,544</u>	<u>432,558,284</u>
Total	<u>4,545,046,783</u>	<u>4,340,418,495</u>

**BANCO GENERAL, S. A. AND SUBSIDIARIES**

(Panama, Republic of Panama)

**Notes to the Consolidated Financial Statements***Concentration of Credit Risk*

The Bank monitors credit risk concentration by sector and geographic location. The analysis of credit risk concentration is presented below:

	<u>Loans</u>		<u>Investments and other financial assets</u>	
	<u>2019</u>	<u>2018</u>	<u>2019</u>	<u>2018</u>
	(in thousands)		(in thousands)	
<b><u>Concentration by Sector:</u></b>				
Corporate	5,200,377	5,382,515	2,664,213	3,042,510
Consumer	6,457,529	6,136,428	0	0
Government and Government Agencies	0	0	2,309,228	2,145,490
Other Sectors	425,783	433,442	0	0
	<u>12,083,689</u>	<u>11,952,385</u>	<u>4,973,441</u>	<u>5,188,000</u>
<b><u>Geographical Concentration:</u></b>				
Panama	10,708,602	10,545,530	1,557,986	1,333,319
Latin America and the Caribbean	1,375,057	1,406,825	224,084	259,672
United States of America and Other	30	30	3,191,371	3,595,009
	<u>12,083,689</u>	<u>11,952,385</u>	<u>4,973,441</u>	<u>5,188,000</u>

The geographic concentration of loans is based on the debtor's location, and location of investments is based on the issuer's location.

**(b) Counterparty Risk**

Counterparty risk is the risk that a counterparty does not comply with the settlement of a purchase or sale of securities or other instruments traded in financial markets.

Risk management policies set counterparty limits that determine, at every moment, the maximum amount of net exposure of unsettled transactions that the Bank can hold with a counterparty. The Assets and Liabilities Committee is responsible for identifying those acceptable counterparties taking into consideration the counterparty's history with respect to the fulfillment of obligations, as well as indications of its capability and position to comply with its obligations.

**(c) Market Risk**

Market risk is the risk that the value of the Bank's financial assets are reduced as a result of changes in interest rates, foreign currency exchange rates, stock prices, and also the impact of other financial variables that are not controlled by the Bank.

*Management of market risk:*

Policies and global limits of exposure to investments, provided in the Investment Manual, are established and approved by the Bank's Board of Directors based on the Assets and Liabilities Committee's recommendation; which take into consideration the portfolio and the assets that comprise it.

## **BANCO GENERAL, S. A. AND SUBSIDIARIES**

(Panama, Republic of Panama)

### **Notes to the Consolidated Financial Statements**

---

The Bank's investment policies provide for the compliance of limits by total amount of the investment portfolio and other financial assets, individual limits by type of asset, by institution, by issuer and/or issue and maximum term by portfolio; for each portfolio the instruments to be included and their credit risk rating are specified.

In addition, the Bank has established maximum limits for market risk losses in its investment and other financial assets portfolio that may be caused by movements in interest rates, credit risk and fluctuations in the market values of equity investments.

Currently, the investment policy of the Bank does not contemplate investments in commodities.

The Assets and Liabilities Committee approves the use of derivatives as part of its strategy to manage the financial assets and liabilities of the Bank. It is the responsibility of the Treasury Unit of the Bank, to carry out interest rate derivative transactions based on the policies and approvals adopted by the Assets and Liabilities Committee as well as future monitoring of existing positions.

#### *Exposure to market risk:*

The portfolio of held for trading securities of the Bank has the sole purpose of maintaining an inventory of securities to meet the demands of investment clients. The Bank's investment policies do not include investment portfolios that seek to generate short-term gains.

The composition and analysis of each type of market risk is presented as follows:

- *Exchange rate risk:*

Is the risk that the value of a financial instrument fluctuates as a consequence of variations in foreign currency exchange rates, and other financial variables, as well as the market participants' reactions to political and economic events. For accounting standard purposes, this risk does not originate from financial instruments that are non-monetary items, or financial instruments denominated in the functional currency.

Currently, foreign exchange exposures are low considering the Bank's policy is not to hold foreign exchange positions, unless their purpose is to cover clients' needs or those arising from portfolios managed by third parties which have maximum exposure limits, according to those established by Bank's Board of Directors.

# BANCO GENERAL, S. A. AND SUBSIDIARIES

(Panama, Republic of Panama)

## Notes to the Consolidated Financial Statements

The table below sets out the Bank's maximum exposure to foreign currencies. The assets and liabilities are presented at their carrying amount, except derivatives which are presented at their nominal value within other assets/other liabilities.

	2019							
	Euro, expressed in USD	Costa Rican Colon, expressed in USD	Sterling Pound, expressed in USD	Japanese Yen, expressed in USD	Mexican Peso, expressed in USD	Chinese Yuan, expressed in USD	Other currencies, expressed in USD*	Total
<b>Exchange rate</b>	<b>1.12</b>	<b>570.09</b>	<b>1.32</b>	<b>108.68</b>	<b>18.86</b>	<b>6.96</b>		
<b>Assets</b>								
Cash and cash items	374,302	7,979,697	326,036	1,094,382	40,724	7,660	270,266	10,093,067
Investments and other financial assets	74,257,082	7,064,616	32,845,952	18,109,537	0	0	0	132,277,187
Loans	0	5,891,445	0	0	0	0	0	5,891,445
Other assets	<u>2,990,183</u>	<u>1,329,214</u>	<u>118,009</u>	<u>0</u>	<u>98,489</u>	<u>729,236</u>	<u>11,851,499</u>	<u>17,116,630</u>
	<u>77,621,567</u>	<u>22,264,972</u>	<u>33,289,997</u>	<u>19,203,919</u>	<u>139,213</u>	<u>736,896</u>	<u>12,121,765</u>	<u>165,378,329</u>
<b>Liabilities</b>								
Deposits	0	17,534,017	0	0	0	0	0	17,534,017
Borrowings and debt securities issued	0	1,818,620	0	0	0	0	0	1,818,620
Other liabilities	<u>77,349,064</u>	<u>16,292</u>	<u>33,200,119</u>	<u>19,226,308</u>	<u>98,172</u>	<u>729,236</u>	<u>11,869,200</u>	<u>142,488,391</u>
	<u>77,349,064</u>	<u>19,368,929</u>	<u>33,200,119</u>	<u>19,226,308</u>	<u>98,172</u>	<u>729,236</u>	<u>11,869,200</u>	<u>161,841,028</u>
<b>Net currency positions</b>	<u>272,503</u>	<u>2,896,043</u>	<u>89,878</u>	<u>(22,389)</u>	<u>41,041</u>	<u>7,660</u>	<u>252,565</u>	<u>3,537,301</u>
	2018							
	Euro, expressed in USD	Costa Rican Colon, expressed in USD	Sterling Pound, expressed in USD	Japanese Yen, expressed in USD	Mexican Peso, expressed in USD	Chinese Yuan, expressed in USD	Other currencies, expressed in USD*	Total
<b>Exchange rate</b>	<b>1.14</b>	<b>604.39</b>	<b>1.28</b>	<b>110.00</b>	<b>19.66</b>	<b>6.88</b>		
<b>Assets</b>								
Cash and cash items	422,387	9,054,986	755,889	8,060,809	43,282	12,407	300,120	18,649,880
Investments and other financial assets	35,925,432	0	37,086,726	0	0	0	0	73,012,158
Loans	0	12,788,715	0	0	0	0	0	12,788,715
Other assets	<u>3,155,060</u>	<u>1,382,411</u>	<u>713,745</u>	<u>829,881</u>	<u>1,704,806</u>	<u>261,927</u>	<u>8,196,108</u>	<u>16,243,938</u>
	<u>39,502,879</u>	<u>23,226,112</u>	<u>38,556,360</u>	<u>8,890,690</u>	<u>1,748,088</u>	<u>274,334</u>	<u>8,496,228</u>	<u>120,694,691</u>
<b>Liabilities</b>								
Deposits	0	17,792,480	0	0	0	0	0	17,792,480
Borrowings and debt securities issued	0	2,080,250	0	0	0	0	0	2,080,250
Other liabilities	<u>41,317,414</u>	<u>90,388</u>	<u>39,432,855</u>	<u>9,067,677</u>	<u>1,704,198</u>	<u>2,099,880</u>	<u>10,176,598</u>	<u>103,889,010</u>
	<u>41,317,414</u>	<u>19,963,118</u>	<u>39,432,855</u>	<u>9,067,677</u>	<u>1,704,198</u>	<u>2,099,880</u>	<u>10,176,598</u>	<u>123,761,740</u>
<b>Net currency positions</b>	<u>(1,814,535)</u>	<u>3,262,994</u>	<u>(876,495)</u>	<u>(176,987)</u>	<u>43,890</u>	<u>(1,825,546)</u>	<u>(1,680,370)</u>	<u>(3,067,049)</u>

\* Other currencies include Australian Dollar, Indonesian Rupiah, Korean Won, Swiss Franc, Taiwanese Dollar, Singapore Dollar, South African Rand, Colombian Peso, Canadian Dollar, Guatemalan Quetzal, Peruvian New Sun, New Zealand Dollar, Turkish Lira, Hong Kong Dollar, Norwegian Krone, Danish Krone, Swedish Krona, Russian Ruble, Brazilian Real and Polish Zloty.



**BANCO GENERAL, S. A. AND SUBSIDIARIES**  
(Panama, Republic of Panama)

**Notes to the Consolidated Financial Statements**

• *Interest rate risk on cash flows and fair value:*

The interest rate risk on cash flows and the interest rate risk on fair value are the risks of fluctuation of both the future cash flows and the value of a financial instrument due to changes in market interest rates.

The net interest margin of the Bank may vary as a result of unanticipated movements in interest rates.

In order to mitigate this risk, the Bank's management has defined exposure limits to the interest rate risk.

The table below summarizes the Bank's exposure based on the re-pricing terms of interest rates on financial assets and liabilities:

	Up to 3 months	From 3 to 6 months	From 6 months to 1 year	2019 From 1 to 5 years	From 5 to 10 years	More than 10 years	Total
<b>Assets:</b>							
Time deposits with banks	48,305,437	26,044,166	117,412,638	0	0	0	191,762,241
Investments and other financial assets	1,458,062,815	197,107,189	349,812,712	1,564,915,151	781,018,651	243,742,651	4,594,659,169
Loans	<u>11,198,426,852</u>	<u>479,886,712</u>	<u>77,762,096</u>	<u>257,634,090</u>	<u>32,400,583</u>	<u>37,578,561</u>	<u>12,083,688,894</u>
Total	<u>12,704,795,104</u>	<u>703,038,067</u>	<u>544,987,446</u>	<u>1,822,549,241</u>	<u>813,419,234</u>	<u>281,321,212</u>	<u>16,870,110,304</u>
<b>Liabilities:</b>							
Deposits	5,829,484,280	767,352,017	1,358,998,946	2,882,846,709	1,183,980	0	10,839,865,932
Securities sold under repurchase agreements	403,947,411	0	0	0	0	0	403,947,411
Borrowings, debt securities issued and perpetual bonds	<u>888,564,571</u>	<u>215,309,062</u>	<u>20,225,336</u>	<u>190,931,403</u>	<u>599,550,930</u>	<u>217,680,000</u>	<u>2,132,261,302</u>
Total	<u>7,121,996,262</u>	<u>982,661,079</u>	<u>1,379,224,282</u>	<u>3,073,778,112</u>	<u>600,734,910</u>	<u>217,680,000</u>	<u>13,376,074,645</u>
Total interest sensitivity gap	<u>5,582,798,842</u>	<u>(279,623,012)</u>	<u>(834,236,836)</u>	<u>(1,251,228,871)</u>	<u>212,684,324</u>	<u>63,641,212</u>	<u>3,494,035,659</u>
	Up to 3 months	From 3 to 6 months	From 6 months to 1 year	2018 From 1 to 5 years	From 5 to 10 years	More than 10 years	Total
<b>Assets:</b>							
Time deposits with banks	48,811,317	26,000,000	91,909,994	0	0	0	166,721,311
Investments and other financial assets	1,415,280,682	299,538,120	340,325,355	2,012,430,471	568,639,664	217,483,566	4,853,697,858
Loans	<u>11,099,313,685</u>	<u>457,950,545</u>	<u>101,782,065</u>	<u>248,972,193</u>	<u>26,441,598</u>	<u>17,924,588</u>	<u>11,952,384,674</u>
Total	<u>12,563,405,684</u>	<u>783,488,665</u>	<u>534,017,414</u>	<u>2,261,402,664</u>	<u>595,081,262</u>	<u>235,408,154</u>	<u>16,972,803,843</u>
<b>Liabilities:</b>							
Deposits	5,909,126,617	742,921,905	1,308,903,489	2,596,221,840	2,482,194	0	10,559,656,045
Borrowings, debt securities issued and perpetual bonds	<u>1,724,893,051</u>	<u>340,012,187</u>	<u>10,210,048</u>	<u>184,474,524</u>	<u>626,938,532</u>	<u>217,680,000</u>	<u>3,104,208,342</u>
Total	<u>7,634,019,668</u>	<u>1,082,934,092</u>	<u>1,319,113,537</u>	<u>2,780,696,364</u>	<u>629,420,726</u>	<u>217,680,000</u>	<u>13,663,864,387</u>
Total interest sensitivity gap	<u>4,929,386,016</u>	<u>(299,445,427)</u>	<u>(785,096,123)</u>	<u>(519,293,700)</u>	<u>(34,339,464)</u>	<u>17,728,154</u>	<u>3,308,939,456</u>

In order to assess the interest rate risks and their impact on the fair value of financial assets and liabilities, the Bank's management performs simulations to determine the sensitivity on financial assets and liabilities.

**BANCO GENERAL, S. A. AND SUBSIDIARIES**

(Panama, Republic of Panama)

**Notes to the Consolidated Financial Statements**

The Bank has defined a standard scenario for the management of interest rate risk and to monitor the sensitivity of financial assets and liabilities. Standard scenarios that are considered on a monthly basis include a 100 basis point (bp) parallel fall or rise in all yield curves. The following is an analysis of the Bank's sensitivity to variations in market interest rates:

	<b><u>Sensitivity of the net interest income</u></b>			
	<b><u>100bp increase</u></b>		<b><u>100bp decrease</u></b>	
	<b><u>2019</u></b>	<b><u>2018</u></b>	<b><u>2019</u></b>	<b><u>2018</u></b>
At the end of the year	14,457,446	7,263,613	(14,148,014)	(6,012,619)
Average for the year	12,339,745	9,112,707	(11,716,187)	(7,920,295)
Maximum for the year	14,457,446	10,476,966	(14,148,014)	(9,010,227)
Minimum for the year	11,327,138	7,263,613	(9,885,060)	(6,012,619)

	<b><u>Sensitivity in profit or loss for investments at fair value</u></b>			
	<b><u>100pb increase</u></b>		<b><u>100pb decrease</u></b>	
	<b><u>2019</u></b>	<b><u>2018</u></b>	<b><u>2019</u></b>	<b><u>2018</u></b>
At the end of the year	(20,335,902)	(17,351,278)	16,816,565	15,751,013
Average for the year	(18,748,582)	(17,696,295)	14,513,437	16,469,499
Maximum for the year	(20,417,858)	(18,483,354)	16,816,565	17,462,692
Minimum for the year	(16,198,011)	(17,172,855)	13,032,899	15,655,956

	<b><u>Sensitivity of other comprehensive income</u></b>			
	<b><u>100pb increase</u></b>		<b><u>100pb decrease</u></b>	
	<b><u>2019</u></b>	<b><u>2018</u></b>	<b><u>2019</u></b>	<b><u>2018</u></b>
At the end of the year	(112,739,656)	(102,520,017)	114,205,754	101,985,268
Average for the year	(102,352,776)	(102,476,287)	103,986,909	102,319,747
Maximum for the year	(112,739,656)	(104,537,931)	114,205,754	103,443,771
Minimum for the year	(96,908,698)	(101,159,105)	99,535,353	101,911,794

**(d) Liquidity and Financing Risk**

Liquidity and financing risk is the risk that the Bank is unable to meet all its obligations as a result of, among other reasons, unexpected withdrawals of funds by depositors, impairment of the quality of the loan portfolio, the devaluation of investments and other financial assets, the excessive concentration of liabilities in one particular source, a gap between assets and liabilities, a shortage of asset liquidity and the mismatch of long-term asset financing with short-term liabilities.

***Liquidity Risk Management:***

Risk management policies establish a liquidity limit in order to determine the amount of the Bank's assets that should be maintained in highly liquid instruments. It also sets out; financing limits, leverage limits and maturity limits.

**BANCO GENERAL, S. A. AND SUBSIDIARIES**

(Panama, Republic of Panama)

**Notes to the Consolidated Financial Statements**

The Bank is exposed to daily calls on its available cash resources due to withdrawals of demand and savings deposits, maturity of time deposits and borrowings, and also draw downs on loans and guarantees.

Liquidity is monitored on a daily basis by the Treasury Unit of the Bank and simulations of withdrawals are carried out periodically to determine the capacity of the Bank to deal with crisis scenarios with the available liquidity levels. All policies and procedures for liquidity management are subject to review and approval by the Assets and Liabilities Committee.

The table below summarizes the Bank's assets and liabilities grouped by their residual maturities with respect to the contractual maturity date:

	<b>2019</b>							
	<b>Up to 3 months</b>	<b>From 3 to 6 months</b>	<b>From 6 months to 1 year</b>	<b>From 1 to 5 years</b>	<b>From 5 to 10 years</b>	<b>More than 10 years</b>	<b>With no maturity</b>	<b>Total</b>
<b>Assets:</b>								
Cash and cash items	206,185,414	0	0	0	0	0	0	206,185,414
Deposits with banks	334,933,791	30,487,805	128,683,244	30,183,850	0	0	0	524,288,690
Investments and other financial assets, net	438,371,584	175,825,553	420,883,387	2,276,724,764	1,096,372,595	520,262,343	69,881,664	4,998,321,890
Loans, net	1,075,792,073	1,136,417,393	1,471,864,677	7,085,008,198	861,523,593	244,621,831	0	11,875,227,765
Accrued interest receivable	1,304,577	223,594	47,110,216	0	0	0	0	48,638,387
Other assets	<u>475,666,212</u>	<u>1,440,113</u>	<u>118,983,382</u>	<u>16,614,944</u>	<u>5,159,244</u>	<u>608,390</u>	<u>452,586,657</u>	<u>1,071,058,942</u>
Total	<u>2,532,253,651</u>	<u>1,344,394,458</u>	<u>2,187,524,906</u>	<u>9,408,531,756</u>	<u>1,963,055,432</u>	<u>765,492,564</u>	<u>522,468,321</u>	<u>18,723,721,088</u>
<b>Liabilities:</b>								
Deposits	7,442,671,043	767,352,019	1,359,814,889	2,884,246,016	1,183,980	0	0	12,455,267,947
Securities sold under repurchase agreements	403,947,411	0	0	0	0	0	0	403,947,411
Borrowings, debt securities issued and perpetual bonds	44,782,228	106,809,062	550,401,117	610,357,965	602,230,930	0	217,680,000	2,132,261,302
Lease Liabilities	826,485	789,901	1,572,402	10,914,470	6,020,687	745,821	0	20,869,766
Accrued interest payable	15,713	0	128,281,787	0	0	0	0	128,297,500
Other liabilities	<u>850,853,905</u>	<u>2,777,012</u>	<u>47,457,016</u>	<u>1,413,573</u>	<u>0</u>	<u>0</u>	<u>197,836,755</u>	<u>1,100,338,261</u>
Total	<u>8,743,096,785</u>	<u>877,727,994</u>	<u>2,087,527,211</u>	<u>3,506,932,024</u>	<u>609,435,597</u>	<u>745,821</u>	<u>415,516,755</u>	<u>16,240,982,187</u>
Net position	<u>(6,210,843,134)</u>	<u>466,666,464</u>	<u>99,997,695</u>	<u>5,901,599,732</u>	<u>1,353,619,835</u>	<u>764,746,743</u>	<u>106,951,566</u>	<u>2,482,738,901</u>
	<b>2018</b>							
	<b>Up to 3 months</b>	<b>From 3 to 6 months</b>	<b>From 6 months to 1 year</b>	<b>From 1 to 5 years</b>	<b>From 5 to 10 years</b>	<b>More than 10 years</b>	<b>With no maturity</b>	<b>Total</b>
<b>Assets:</b>								
Cash and cash items	202,536,914	0	0	0	0	0	0	202,536,914
Deposits with banks	373,755,556	26,000,000	91,909,994	0	0	0	0	491,665,550
Investments and other financial assets, net	453,892,236	299,358,948	399,635,436	2,628,955,286	884,576,805	467,257,037	80,358,836	5,214,034,584
Loans, net	1,308,636,553	1,118,712,909	1,254,483,664	7,088,931,436	732,640,173	249,344,215	0	11,752,748,950
Accrued interest receivable	1,355,872	504,187	43,923,499	0	0	0	0	45,783,558
Other assets	<u>422,125,030</u>	<u>6,215,023</u>	<u>152,605,499</u>	<u>27,465</u>	<u>61,346</u>	<u>0</u>	<u>416,352,591</u>	<u>997,386,954</u>
Total	<u>2,762,302,161</u>	<u>1,450,791,067</u>	<u>1,942,558,092</u>	<u>9,717,914,187</u>	<u>1,617,278,324</u>	<u>716,601,252</u>	<u>496,711,427</u>	<u>18,704,156,510</u>
<b>Liabilities:</b>								
Deposits	7,573,072,025	742,921,905	1,312,220,839	2,597,610,067	2,482,194	0	0	12,228,307,030
Borrowings, debt securities issued and perpetual bonds	85,601,074	173,804,175	74,365,701	1,923,138,860	629,618,532	0	217,680,000	3,104,208,342
Accrued interest payable	15,713	0	118,163,686	0	0	0	0	118,179,399
Other liabilities	<u>812,883,118</u>	<u>40,947,419</u>	<u>5,360,004</u>	<u>1,285,998</u>	<u>0</u>	<u>0</u>	<u>207,962,671</u>	<u>1,068,439,210</u>
Total	<u>8,471,571,930</u>	<u>957,673,499</u>	<u>1,510,110,230</u>	<u>4,522,034,925</u>	<u>632,100,726</u>	<u>0</u>	<u>425,642,671</u>	<u>16,519,133,981</u>
Net position	<u>(5,709,269,769)</u>	<u>493,117,568</u>	<u>432,447,862</u>	<u>5,195,879,262</u>	<u>985,177,598</u>	<u>716,601,252</u>	<u>71,068,756</u>	<u>2,185,022,529</u>

## BANCO GENERAL, S. A. AND SUBSIDIARIES

(Panama, Republic of Panama)

### Notes to the Consolidated Financial Statements

---

Management estimates that the Bank's investment portfolio consists of highly liquid investments and other financial assets (with ratings from AAA to BBB-) for B/.3,289,215,105 (2018: B/.3,609,522,257), which can be readily convertible to cash, in a period of less than a week.

#### *Exposure to Liquidity Risk:*

The Bank uses the index of primary liquid assets to total deposits plus borrowings to measure and monitor its targeted liquidity levels. The primary liquid assets are defined as assets that may be exchanged into cash in a term equal or less than 90 days, except deposits with bank that might have a term of up to 365 days. The Board of Directors has approved that the following assets be classified as primary liquidity: cash, cash items, deposits due from banks, securities purchased under resell agreements in which the underlying value is liquid and highly graded, short-term securities mutual funds, US Government Treasury Bills, foreign commercial paper with minimum credit risk rating of A2/P2/F2, and lastly liquid bonds and syndicated loans with minimum credit risk rating of BBB- and an active secondary market.

The liquidity index of the Bank, that is primary liquid assets to total deposits and borrowings, measured at the consolidated statement of financial position date, is detailed as follows:

	<u>2019</u>	<u>2018</u>
At the end of the year	27.29%	28.16%
Average for the year	27.62%	26.18%
Maximum for the year	28.53%	28.16%
Minimum for the year	26.16%	25.38%

#### (e) *Operational Risk*

Operational risk is the risk that losses may occur due to failure or insufficiency of processes, personnel, internal systems or external events. This definition includes the legal risk associated with these factors.

The Bank has designed an operational risk management model under a decentralized management structure through risk managers within functional areas.

The Operational Risk Management model, addresses within its key functions the following:

- Definition of strategies and implementation of Business Continuity Plans for the Bank's critical processes
- Identification and assessment of risks
- Reporting of incidents and loss events
- Evaluation and follow-up of risk mitigating actions
- Assessment of operational risks in new initiatives
- Periodic training with the areas staff.

## **BANCO GENERAL, S. A. AND SUBSIDIARIES**

(Panama, Republic of Panama)

### **Notes to the Consolidated Financial Statements**

---

In addition to the Operational Risk Unit, the following areas manage operational risk intrinsically within its functions:

- Operational Risk Unit
- Risk Management of Information Technology
- Information Security
- Prevention and Fraud Control
- Corporate Security.

As part of the Corporate Governance Model; strategy, methodology and monitoring of action plans for events and risks measured as critical and high are reported to the Executive Committee of Operational Risk and, on a quarterly basis, to the Board's Risk Committee.

The Corporate Internal Audit Department reviews and validates compliance of defined policies and methodologies in accordance with existing regulations, the results of which are presented to the Corporate Audit Committee.

(f) *Capital Management*

For purposes of calculating the capital adequacy of the Bank, is based on the Agreements No.1-2015, No.3-2016, No.11-2018 and No.6-2019 issued by the Superintendence of Banks of Panama. The Bank's Capital is separated in two tiers: ordinary and additional primary capital (Tier I), and secondary capital (Tier II). Ordinary primary capital consists of capital stock paid, capital paid in excess, reserves declared, retained earnings, non-controlling interests and other items of accumulated comprehensive income, less regulatory adjustments such as: goodwill from acquisitions and other intangible assets. The additional primary capital consists of instruments issued by the Bank or consolidated subsidiaries that comply with the established characteristics for inclusion, issue premiums, less regulatory adjustments applicable to the additional primary capital. Secondary capital consists of instruments issued by the Bank or consolidated subsidiaries that comply with the established characteristics for inclusion, issue premiums and reserves set up for future losses minus regulatory adjustments applicable to the secondary capital.

**BANCO GENERAL, S. A. AND SUBSIDIARIES**  
(Panama, Republic of Panama)

**Notes to the Consolidated Financial Statements**

In the following table, the Bank presents its consolidated regulatory capital to its risk-weighted assets in accordance with the requirements established by the Superintendence of Banks of Panama:

	<u>2019</u>	<u>2018</u>
<b>Ordinary Primary Capital (Tier 1)</b>		
Common shares	500,000,000	500,000,000
Legal reserve	186,240,059	182,340,957
Other items of comprehensive income	89,124,875	3,642,044
Retained earnings	1,703,099,551	1,498,282,142
Less: regulatory adjustments	<u>50,073,596</u>	<u>57,802,174</u>
Total	<u>2,428,390,889</u>	<u>2,126,462,969</u>
<b>Additional Primary Capital (Tier 1)</b>		
Subordinated debt – perpetual bonds	<u>217,680,000</u>	<u>217,680,000</u>
Total	<u>217,680,000</u>	<u>217,680,000</u>
<b>Total primary capital</b>	<u>2,646,070,889</u>	<u>2,344,142,969</u>
<b>Total capital</b>	<u>2,646,070,889</u>	<u>2,344,142,969</u>
Credit risk-weighted assets	11,931,119,738	12,053,459,676
Market risk-weighted assets	422,022,914	0
Operative risk-weighted assets	<u>630,171,927</u>	<u>0</u>
<b>Total Risk-weighted assets</b>	12,983,314,579	12,053,459,676
<b>Capital ratios</b>		
Total capital	20.38%	19.45%
Total primary capital	20.38%	19.45%

The determination of the assets weighted by operational risk and market risk, respectively, were established through Agreements No.11-2018 and No.6-2019, which begin on December 31, 2019.

**(35) Critical Accounting Estimates and Judgments in Applying Accounting Policies**

The Bank's management has made a number of estimates and assumptions relating to the reporting of assets, liabilities, results, commitments and contingencies, based on historical experience and other factors, including expectations of future events that are believed to be reasonable. Any changes in assumptions or criteria could significantly affect estimates.

*(a) Impairment losses on loans:*

The Bank reviews its loan portfolio at each consolidated statement of financial position date to determine if there is objective evidence of impairment in a loan or loan portfolio that should be recognized in the profit or loss of the year.

The Bank makes its best judgment as to whether there is any observable data indicating that there is a measurable impairment in a loan portfolio using estimates based on historical and expected loss experience for loans with similar characteristics at the moment of forecasting the future recoverable cash flows of these operations.

## BANCO GENERAL, S. A. AND SUBSIDIARIES

(Panama, Republic of Panama)

### Notes to the Consolidated Financial Statements

---

(b) *Fair value of derivative instruments:*

The fair value of derivative instruments that are not quoted in active markets is determined by using valuation techniques. Models are reviewed before they are used and are calibrated to ensure that outputs reflect actual data and comparative fair values of market prices of similar instruments.

To the extent of practicality, only observable data are used as inputs, although certain inputs such as counterparty credit risk, volatility measures and correlations require management to make certain estimates.

(c) *Impairment of investments and other financial assets:*

The Bank determines that investments and other financial assets are impaired when there has been a significant and prolonged decline in their fair value below their respective cost, if its rating was reduced below B+, or there has been default on payment, bankruptcy, debt restructuring, or similar events that change in a material way the original terms and conditions.

(d) *Goodwill impairment:*

The Bank reviews the carrying value of goodwill, on an annual basis or when there is an indication of impairment. The estimate of value in use requires management to estimate future cash flows of the related assets or businesses acquired, discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and risks specific to the asset.

### (36) Main Applicable Laws and Regulations

(a) *Banking Law in the Republic of Panama*

Banking operations are regulated and supervised by the Superintendence of Banks of Panama, according to the regulations established by Executive Decree No.52 of April 30, 2008, adopting the single text of Decree Law 9 of February 26, 1998, as amended by Decree Law No. 2 of February 22, 2008, whereby establishing the banking system in Panama and creating the Superintendence of Banks and the rules that govern it.

#### **Liquidity Ratio**

The liquidity ratio reported by Banco General S. A. to the regulator, based on the parameters established in the Agreement No.4-2008, was 38.21% (2018: 42.65%).

#### **Capital Adequacy**

The Law mandates general license banks to maintain a minimum paid-in capital or assigned capital of not less than ten million balboas (B/.10,000,000) and a capital adequacy ratio of not less than 8%, including off-balance sheet operations.

The Bank has a ratio of consolidated regulatory capital to its risk-weighted assets of 20.38% (2018: 19.45%) in accordance with Agreements No.1-2015, No.3-2016, No.11-2018 and No.6-2019 issued by the Superintendence of Banks of Panama.

## BANCO GENERAL, S. A. AND SUBSIDIARIES

(Panama, Republic of Panama)

### Notes to the Consolidated Financial Statements

---

Agreement No.1-2015 establishes applicable capital adequacy standards for banks and banking groups, which came into effect on January 1, 2016. Agreement No.3-2016, which came into effect on July 1, 2016, establishes standards for the calculation of risk-weighted assets for credit and counterparty risks. Agreements No.11-2018 and No.6-2019 establishes the standards for the determination of assets weighted by operational risk and market risk, respectively, begin on December 31, 2019.

#### Regulatory Reserves

The accounting treatment for the recognition of losses on loans, investment securities and foreclosed assets in conformity with prudential standards enacted by the Superintendence of Banks of Panama, differs in some aspects from the accounting treatment established by International Financial Reporting Standards, specifically IFRS 9 and IFRS 5. The Superintendence of Banks of Panama mandates that general license banks apply these prudential standards.

#### Loans and Loan Allowances

##### Specific provisions

The Agreement No.4-2013 indicates that specific reserves shall be established when there is objective evidence of impairment. These reserves and their applicable percentages must be established for credit facilities classified under the following risk categories for both individual loans and loan portfolios: special mention 20%, substandard 50%, doubtful 80%, and uncollectible 100%.

Banks must calculate and maintain, at a minimum, the specific reserves determined by the criteria established in this Agreement at all times, which considers the balance of each credit facility classified in any of the categories subject to reserve, and the amount of collateral mitigating any possible loss and a table with weighted values for collateral detailed in this Agreement.

If there is a surplus in the specific reserve with respect to the allowance estimated in accordance with IFRS, such surplus will be recorded as a regulatory reserve within equity and its variations are applied against retained earnings. This regulatory reserve shall not be considered as regulatory capital used in calculations of ratios or any other prudential relationships mentioned in the Agreement.

The following table summarizes the classification of the loan portfolio and loan loss allowance of Banco General, S. A., based on Agreement No.4-2013:

	<b>2019</b> (in thousands)					
	<b>Standard</b>	<b>Special mention</b>	<b>Sub-standard</b>	<b>Doubtful</b>	<b>Uncollectible</b>	<b>Total</b>
Corporate loans	4,202,740	446,476	152,338	17,416	22,638	4,841,608
Consumer loans	<u>6,120,631</u>	<u>133,733</u>	<u>47,958</u>	<u>35,695</u>	<u>32,321</u>	<u>6,370,338</u>
Total	<u>10,323,371</u>	<u>580,209</u>	<u>200,296</u>	<u>53,111</u>	<u>54,959</u>	<u>11,211,946</u>
Specific Reserve	<u>0</u>	<u>21,308</u>	<u>33,606</u>	<u>19,897</u>	<u>9,702</u>	<u>84,513</u>



**BANCO GENERAL, S. A. AND SUBSIDIARIES**  
(Panama, Republic of Panama)

**Notes to the Consolidated Financial Statements**

	<b>2018</b> (in thousands)					
	<b><u>Standard</u></b>	<b><u>Special mention</u></b>	<b><u>Sub- standard</u></b>	<b><u>Doubtful</u></b>	<b><u>Uncollectible</u></b>	<b><u>Total</u></b>
Corporate loans	4,674,684	256,358	83,869	39,296	14,554	5,068,761
Consumer loans	<u>5,770,353</u>	<u>126,726</u>	<u>44,683</u>	<u>28,108</u>	<u>25,080</u>	<u>5,994,950</u>
Total	<u>10,445,037</u>	<u>383,084</u>	<u>128,552</u>	<u>67,404</u>	<u>39,634</u>	<u>11,063,711</u>
Specific Reserve	<u>0</u>	<u>17,800</u>	<u>23,720</u>	<u>32,940</u>	<u>8,966</u>	<u>83,426</u>

In accordance with Agreement No.4-2013, loans whose payment of principal and/or interest present more than 90 days past due in arrears from the contractual payment date will be classified as delinquent. Delinquency days are calculated from the date in which payment was required. Single-payment transactions and overdrafts will be considered delinquent when the payment is over 30 days in arrears from the contractual payment date.

The following table presents the balance of the loan portfolio by maturity of Banco General, S.A. based on the Agreement No.4-2013, not including contagion:

	<b>2019</b> (in thousands)			
	<b><u>Current</u></b>	<b><u>Past Due</u></b>	<b><u>Delinquent</u></b>	<b><u>Total</u></b>
Corporate loans	4,715,562	89,817	36,229	4,841,608
Consumer loans	<u>6,022,678</u>	<u>235,430</u>	<u>112,230</u>	<u>6,370,338</u>
Total	<u>10,738,240</u>	<u>325,247</u>	<u>148,459</u>	<u>11,211,946</u>

	<b>2018</b> (in thousands)			
	<b><u>Current</u></b>	<b><u>Past Due</u></b>	<b><u>Delinquent</u></b>	<b><u>Total</u></b>
Corporate loans	5,002,251	31,227	35,283	5,068,761
Consumer loans	<u>5,663,314</u>	<u>234,341</u>	<u>97,295</u>	<u>5,994,950</u>
Total	<u>10,665,565</u>	<u>265,568</u>	<u>132,578</u>	<u>11,063,711</u>

The following table presents the balance of the loan portfolio by maturity of Banco General, S.A. based on the Agreement No.4-2013, including contagion:

	<b>2019</b> (in thousands)			
	<b><u>Current</u></b>	<b><u>Past Due</u></b>	<b><u>Delinquent</u></b>	<b><u>Total</u></b>
Corporate loans	4,665,578	136,967	39,063	4,841,608
Consumer loans	<u>5,995,480</u>	<u>244,518</u>	<u>130,340</u>	<u>6,370,338</u>
Total	<u>10,661,058</u>	<u>381,485</u>	<u>169,403</u>	<u>11,211,946</u>

**BANCO GENERAL, S. A. AND SUBSIDIARIES**

(Panama, Republic of Panama)

**Notes to the Consolidated Financial Statements**

	<b>2018</b> (in thousands)			
	<b><u>Current</u></b>	<b><u>Past Due</u></b>	<b><u>Delinquent</u></b>	<b><u>Total</u></b>
Corporate loans	4,988,428	42,811	37,522	5,068,761
Consumer loans	<u>5,637,925</u>	<u>241,624</u>	<u>115,401</u>	<u>5,994,950</u>
Total	<u>10,626,353</u>	<u>284,435</u>	<u>152,923</u>	<u>11,063,711</u>

Furthermore, based on Agreement No.8-2014, recognition of interest income on the basis of days in arrears in the payment of principal and/or interest and the type of credit operations is suspended as per the following:

- a) Consumer and corporate loans, if more than 90 days overdue, and
- b) Residential mortgage loans, if more than 120 days overdue.

Total loans of Banco General, S. A. in non-accrual status of interest amount to B/.115,035,743 (2018: B/.109,085,756). Total interest income not recognized on these loans is of B/.8,034,444 (2018: B/.6,641,407).

**Dynamic Provision**

Agreement No.4-2013 indicates that the dynamic provision is a reserve provided to face possible future needs for specific provisions. They are governed by prudential criteria in the banking regulation. Dynamic reserves are established on a quarterly basis, on loans classified as Standard.

The dynamic reserve is an equity account presented as a legal reserve in the consolidated statement of changes in equity and appropriated from retained earnings. The balance of the dynamic reserve is part of the regulatory capital, but cannot be used in satisfying current or future capital adequacy requirements established by this Superintendence. The balance of the Bank's dynamic reserve is detailed as follows:

	<b><u>2019</u></b>	<b><u>2018</u></b>
Banco General, S. A.	133,877,476	133,877,476
Finanzas Generales, S. A.	2,810,061	2,810,061
Banco General (Overseas), Inc.	10,614,993	9,480,047
Banco General (Costa Rica), S. A.	<u>4,951,850</u>	<u>4,951,850</u>
Total	<u>152,254,380</u>	<u>151,119,434</u>

The current Agreement establishes that the dynamic reserve will not be lower than 1.25%, nor greater than 2.50% of risk-weighted assets applied to the loan facilities classified as standard.

**BANCO GENERAL, S. A. AND SUBSIDIARIES**

(Panama, Republic of Panama)

**Notes to the Consolidated Financial Statements****Provision of assets for loans in the process of awarding**

Article 27 of Agreement No. 4-2013, modified by Agreement No. 11-2019, establishes mortgage loans and consumer loans and corporate loans with real estate guarantees must be written off in a period not exceeding two years from the date they were classified as unrecoverable; except for mortgage loans and consumer loans, the term of which may be extended for an additional year prior approval of the Superintendent. After the established deadlines, a reserve must be created in the equity account, through the appropriation of its retained earnings to which the net loan value charges of the provisions already constituted will be made, according to the percentages established in the following table:

<u>Type of loan</u>	<u>Period</u>	<u>Applicable Percentage</u>
Mortgages loans and consumer loans with real state guarantees	At the beginning of the first year after the extension (fourth year)	50%
	At the beginning of the second year after the extension (fifth year)	50%
Corporative Loans with real state guarantees	At the beginning of the third year	50%
	At the beginning of the fourth year	50%

The Bank maintains this regulatory reserve for the amount of B/.3,145,657, which will be maintained until the effective adjudication of the assets is made and will not be computed for the purpose of calculating the capital adequacy index.

**Foreclosed Assets**

Agreement No.3-2009 enacted by the Superintendence of Banks of Panama, through which provisions pertaining to the disposal of property are updated, sets a five (5) year period to dispose real estate acquired in settlement of unpaid loans.

Foreclosed assets held for sale are recognized at the lower of the carrying amount of the outstanding loans or the estimated realizable value of the properties. The agreement establishes that the provision of foreclosed properties is progressively within a range of 10% from the first year of registration up to 90% by the fifth year of adjudication, through the establishment of an equity reserve. The progressive reserve table in present to continue:

<u>Years</u>	<u>Minimum reserve percentage</u>
First	10%
Second	20%
Third	35%
Fourth	15%
Fifth	10%

## BANCO GENERAL, S. A. AND SUBSIDIARIES

(Panama, Republic of Panama)

### Notes to the Consolidated Financial Statements

Banco General, S. A. holds foreclosed assets held for sale in the amount of B/.23,882,702 (2018: B/.15,933,339) and a provision in the amount of B/.3,582,405 (2018: B/.2,463,322). The provision was estimated based on Agreements No.1-2000 and No.3-2009 in the amounts of B/.1,261,931 (2018: B/.890,558).

#### Off-Balance Sheet Operations

Management has classified off-balance sheet operations and estimated the Bank's reserve requirements in accordance with Agreement No.4-2013, enacted by the Superintendence of Banks of Panama, as presented below:

	<u>Standard</u>	<u>Special Mention</u>	<u>2019</u> (in thousands)			<u>Total</u>
			<u>Sub- Standard</u>	<u>Doubtful</u>	<u>Uncollectible</u>	
Letters of credit	80,458	1,911	1,365	0	131	83,865
Bank guarantees and promissory notes	<u>647,768</u>	<u>10,641</u>	<u>651</u>	<u>456</u>	<u>0</u>	<u>659,516</u>
Total	<u>728,226</u>	<u>12,552</u>	<u>2,016</u>	<u>456</u>	<u>131</u>	<u>743,381</u>
Reserve required	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>

  

	<u>Standard</u>	<u>Special Mention</u>	<u>2018</u> (in thousands)			<u>Total</u>
			<u>Sub- Standard</u>	<u>Doubtful</u>	<u>Uncollectible</u>	
Letters of credit	185,018	7,662	806	0	0	193,486
Bank guarantees and promissory notes	<u>767,169</u>	<u>3,607</u>	<u>1,076</u>	<u>841</u>	<u>0</u>	<u>772,693</u>
Total	<u>952,187</u>	<u>11,269</u>	<u>1,882</u>	<u>841</u>	<u>0</u>	<u>966,179</u>
Reserve required	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>

#### Investments

Banco General, S. A. considers for the management, register, classification and measurement of securities, the Agreement No. 012-2019 issued by the Superintendence of Banks of Panama established dispositions over securities investments.

Until November 30, 2019, the Bank considered for the classification of its investment portfolio Agreement No.7-2000, which was repealed as of December 1, 2019.

(b) *Banking Law of Costa Rica*

The subsidiary Banco General (Costa Rica), S. A. is regulated by the National Banking System Act, the Costa Rica Central Bank Act, the National Council of Financial System Supervision (CONASSIF), and the General Superintendence of Financial Entities (SUGEF).

(c) *Banking Law of the Cayman Islands*

The operations of Banco General (Overseas), Inc. is regulated by the Bank and Fiduciary Institutions Law of May 15, 1989, which was last revised on October 11, 2013, issued by the Government of the Cayman Islands.

## **BANCO GENERAL, S. A. AND SUBSIDIARIES**

(Panama, Republic of Panama)

### **Notes to the Consolidated Financial Statements**

---

(d) *Financing Companies Law*

The operations of financing companies in the Republic of Panama are regulated by the Office of Financial Entities of the Ministry of Commerce and Industry in accordance with provisions established under Law No.42 of July 23, 2001.

(e) *Finance leases Law*

The operations of finance leases in the Republic of Panama are regulated by the Office of Financial Entities of the Ministry of Commerce and Industry in accordance with provisions established under Law No.7 of July 10, 1990.

(f) *Insurance and Reinsurance Law*

Insurance and reinsurance operations in the Republic of Panama are regulated by the Superintendence of Insurance and Reinsurance of Panama, in accordance with provisions established under the Insurance Law No.12 of April 3, 2012 and Reinsurance Law No.63 of September 19, 1996.

(g) *Insurance Law of the British Virgin Islands*

The operations of Commercial Re Overseas Limited are regulated by the Insurance Law of the February 7, 2008 promulgated by the British Virgin Islands legislature and by statutory instrument 2009 No.62 denominated "2009 Insurance Regulations".

(h) *Securities Law*

Brokerage operations in Panama are regulated by the Superintendence of the Securities Markets in accordance with legislation established in Law Decree No.1 of July 8, 1999 as revised by Law No.67 of September 1, 2011.

The operations of brokerage firms are regulated by Agreement No.4-2011, modified by provisions of Agreement No.8-2013 and Agreement No.3-2015, established by the Superintendence of the Securities Markets, which obliges brokerage operations to comply with capital adequacy regulations.

(i) *Fiduciary Law*

Fiduciary operations in the Republic of Panama are regulated by the Superintendence of Banks in accordance with provisions established under Law No.1 of January 5, 1984 and modified by provisions of Law No.21 of May 10, 2017.

(j) *Labor Law of the Ministry of Labor and Labor Development (MITRADEL)*

The operations of issuing and printing food vouchers, medicines, school supplies and / or electronic cards provisions established under Law No.59 of August 7, 2003, as amended by Law No. 60 of October 23, 2009 and Executive Decree No. 263 of September 17, 2010.